



OPENING STATEMENT OF BLT CONSTRUCTION SERVICES

BLT Construction Services is an industry leader, with over 20 years experience in construction and design builds. In all projects, BLT's aim is to foster long term relationships with clients and partners, as it delivers exceptional products and services.

In the early summer of 2012, BLT was approached to build two Sprung structures for the Town of Collingwood to address the Town's aging recreational infrastructure problem. As Sprung's leading strategic partner, BLT was uniquely positioned to design and deliver a turn-key solution: one Sprung structure housing a new ice pad, and another to cover and upgrade the existing Centennial Pool.

At the outset of the project, BLT was introduced to Green Leaf, a company owned and operated by Paul Bonwick with Abby Stec. BLT was advised that Green Leaf could assist BLT in securing the municipal contract. Green Leaf would only be paid if the contract was awarded, and they would be paid out of BLT's profits - this is exactly what occurred.

BLT moved forward with Green Leaf. In doing so, BLT hoped the company could assist in bringing Sprung structures to other communities all over southern Ontario that faced similar infrastructure challenges to Collingwood.

At the end of August 2012 the contract was approved by Collingwood's Town Council, and BLT began working to meet the Town's ambitious deadlines. At every step, BLT worked with the Town to ensure the project remained on schedule, on budget, and that the diverse needs of stakeholders and citizens were met.

When BLT completed its work in Collingwood, it left behind innovative structures which Collingwood can truly be proud of, and which will serve the community for many years to come.