

Collingwood Judicial Inquiry Part I:
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The Solar Attic Vent Activity

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1.1 The First Discussions About Profit-Sharing in Solar Attic Vents: Ed Houghton, Paul Bonwick and International Solar Solutions Inc.

1. On May 24, 2011, Ed Houghton, Paul Bonwick, and Peter Budd of International Solar Solutions Inc., discussed marketing solar powered attic vents together. Mr. Bonwick sent a draft memo to Mr. Houghton that described the ownership of shares in a company involved in selling solar attic vents. Mr. Bonwick asked Mr. Houghton to print a copy for one of their other proposed partners, Mr. Budd. The proposal outlined a split of voting shares between Mr. Budd and Thomas Bushey (the inventor), and a split of non-voting shares as follows: 30% to Mr. Bushey, and 23.3% each to Mr. Budd, Mr. Bonwick and Mr. Houghton. On May 30, 2011, they arranged to meet the following day in Shelburne, ON.

Email and attachment from Paul Bonwick to Ed Houghton, May 24, 2011 [TOC0048017](#) (email) and [TOC0048018](#) (memo)

Email chain including Paul Bonwick, Peter Budd, and Ed Houghton, May 30, 2011, [TOC0048399](#)

2. On June 2, 2011, Peter Budd, Paul Bonwick and Ed Houghton exchanged messages on whether to sell the solar attic vents to entities other than Collus Power. Mr. Budd wrote to Mr. Houghton that any time he was ready to meet with others like PowerStream, Mr. Budd would be ready to help. Mr. Houghton said he was hoping to “pilot” in Collingwood and then include others. Mr. Houghton told Mr. Bonwick and Mr. Budd that he had asked “Glen” from his office to put together information for Collus Power board approval.

Email chain including Peter Budd, Ed Houghton, and Paul Bonwick, June 2, 2011, [TOC0048836](#)

Email chain including Peter Budd, Ed Houghton, and Paul Bonwick, June 2, 2011, [TOC0048814](#)

Email chain including Peter Budd, Ed Houghton, and Paul Bonwick, June 3, 2011, [TOC0048865](#)

3. Ed Houghton wrote to Peter Budd (addressing him as “Buddster”) and asked for a model of the solar attic vent. Mr. Budd wished Mr. Houghton luck at his meeting. Later, Mr.

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Houghton and Mr. Budd posed for the media in a photograph showing a display model of the roof vent.

Email from Ed Houghton to Peter Budd, June 2, 2011, [TOC0048869](#)

Simcoe.com, "Utility companies partner on new project", August 18, 2011, [ALE0012754](#)

4. On June 2, 2011, Paul Bonwick wrote to Peter Budd and Ed Houghton:

Gentlemen:

I would recommend we set aside 15 minutes for a conference call tomorrow to weigh the merits of stand alone pilot program with Collus or approach other LDC's immediately.

Peter Budd responded he would be happy to have the conversation. He noted their efforts to penetrate the market with big box stores and construction sites and the fact that Collus would still have the "go first" notoriety.

Email chain including Paul Bonwick, Peter Budd, and Ed Houghton, June 2, 2011, [TOC0048836](#)

5. On June 9, 2011, Paul Bonwick and Ed Houghton discussed Mr. Houghton using a "Gmail" address and having it linked to Mr. Houghton's mobile device.

Email chain including Paul Bonwick and Ed Houghton, June 9, 2011, [TOC0049530](#)

1.2 The Collus Board Approval of Solar Vent Purchasing: Meetings of June 10, 2011 and July 8, 2011

6. On June 10, 2011, Ed Houghton brought a model of the solar attic vent to the Collus Power board meeting. The minutes record that Mr. Houghton described the operation of the solar attic vent and told the Board that Collus had an opportunity to be involved with the project.

Minutes of Meeting of the Board of Directors of Collus Power Corp. June 10, 2011, [CPS0007007 0001](#)

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7. The Board agreed that Collus Power would participate in the solar attic vent project, "...as it [showed] us as leader with a positive message for our utility and council to get the message out regarding conservation."

Minutes of Meeting of the Board of Directors of Collus Power Corp. June 10, 2011,
[CPS0007007 0001](#)

8. Mayor Cooper left the meeting prior to the decision to participate in the solar attic vent project.

Minutes of Meeting of the Board of Directors of Collus Power Corp. June 10, 2011,
[CPS0007007 0001](#)

9. Prior to the next Collus Power Board meeting on July 8, 2011, Ed Houghton received an email from Budd Energy Inc., providing Mr. Houghton with information about a "new" product, a "Nature's Power Solar Roof Vent." Mr. Houghton forwarded the email to Glen McAllister, a Collus Power employee.

Email chain and attachment including Alec Young, Peter Budd, Ed Houghton and Glen McAllister, May 10 - July 5, 2011, [CPS0002204](#) (email) and [CPS0002205](#) (attachment)

10. On July 8, 2011, at the Collus Power Board Meeting, Glen McAllister presented the cost of Collus Power participating in the solar attic vent initiative as being \$90,000. The Board approved this expenditure.

Minutes of Collus Power, Board Meeting, July 8, 2011, [CPS0007018 0001](#)

11. There were guests present at the Board meeting, including Deputy Mayor Rick Lloyd. Mayor Sandra Cooper, as a director, voted in favour of this expense.

Minutes of Collus Power, Board Meeting, July 8, 2011, [CPS0007018 0001](#)

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1.3 The Paul Bonwick Ed Houghton Dean Muncaster and PowerStream Meeting of July 7, 2011:

12. On July 7, 2011, Ed Houghton and Collus Power Board Chair Dean Muncaster went to the PowerStream offices in Vaughan to meet with Brian Bentz, Paul Bonwick and Mark Henderson of PowerStream. Mr. Bonwick provided advice to Mr. Bentz before this meeting on the topics for discussion via email, including a “Solar Strategic Alliance.” Mr. Bonwick wrote:

Further to our telephone conversation, topics for discussion will be Solar Strategic Alliance.

Ed's proposal/objective for Collus Board is 1000 unit (500 homes). I believe his intention is for similar commitment from Powerstream. Intent is to expand program to other Check members as we move forward.

Water opportunity is also on slate for discussion.

Dean will be providing his perspective as well as listening to yours.

Meeting Invitation, July 7, 2011, [ALE0000231](#)

Meeting Invitation, July 7, 2011, [ALE0000235](#)

Email from Paul Bonwick to Brian Bentz, July 7, 2011, [ALE0000234](#)

13. Later, after Collus Power released the Strategic Partner Request for Proposal (RFP) and information was provided to the public and council about preliminary meetings with the bidders in the summer of 2011, Ed Houghton reported that the July 7, 2011 meeting with PowerStream was the initial meeting that Collus Power had with Strategic Partner 1 as part of the initial meetings with the potential Strategic Partners (RFP bidders) that took place in July 2011.

Timeline of Events, Ed Houghton, [EHH0000054](#)

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1.4 The Collus PowerStream Solar Attic Vent Partnership: Marketing and Development Activity

14. After the July 7, 2011 meeting, Paul Bonwick corresponded with PowerStream Director of Communications, Eric Fagen, about why the solar attic vents were being sole-sourced and why International Solar Solutions Inc. (“ISSI”) was chosen to be the supplier.

Email chain including Eric Fagen and Paul Bonwick, July 13, 2011, [ALE0027693](#)

15. On July 12, 2011, ISSI was incorporated, with an office in Toronto and a mailing address in Mississauga. Peter Budd and Thomas Bushey were directors of ISSI at the time of incorporation. Mr. Bushey was designated as the Chief Operating Officer for ISSI at the date of incorporation.

International Solar Solutions Inc., Corporate Profile Report, September 13, 2018, [CJI0009223](#) (page 1), [CJI0009224](#) (page 2), [CJI0009225](#) (page 3), and [CJI0009226](#) (page 4)

16. On July 12, 2011, ISSI sent an invoice to PowerStream for 500 solar attic vents. On the same day, PowerStream discussed its budget for this contribution.

Email from ISSI to PowerStream, July 12, 2011, [ALE0048849](#) (email) and [ALE0048850](#) (attachment)

Email chain including Reagan Bond, Brian Bentz, Dennis Nolan, John Glicksman, Mark Henderson, Milam Bolkovic, Eric Fagen, John Sherin, Colin Macdonald, Lucy Lombardi, Dianne Petrucci, and Daniel Miller, July 12, 2011, [ALE0048827](#)

17. On July 14, 2011, Paul Bonwick sent a confidential memo to Ed Houghton and to PowerStream staff members Eric Fagen and Mark Henderson about a solar roof vent “strategic alliance”, in “conjunction with a clear commitment from Collus Power and PowerStream to reduce energy consumption and utilize sustainable green energy practices.” The project involved Collus and PowerStream purchasing the solar attic vents and providing them to interested homeowners, who would pay the installation costs. ISSI

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would supply the solar attic vents and donate \$10,000 to the Collingwood Mayor's Challenge Golf Tournament. Mr. Bonwick ended the memo with, "[a] high profile event!"

Email chain including Paul Bonwick, Eric Fagen, and John Glicksman, July 14, 2011, [ALE0048833](#) (email) and [ALE0048834](#) (attachment)

18. On July 14, 2011 ISSI sent a term sheet to Collus Power for the purchase of ISSI solar attic vents. The term sheet provided that Collus Power would purchase 500 solar attic vent units at \$155 per unit plus HST from ISSI.

Term sheet, July 14, 2011, [CPS0002231](#)

19. On July 15, 2011, Ed Houghton, Paul Bonwick, and Eric Fagen of PowerStream met. Prior to the meeting, Mr. Fagen emailed Mr. Houghton, copying Mr. Bonwick and John Sherin of PowerStream. In the email, Mr. Fagen asked various questions about the SPAV (solar power attic vent) project, including whether the supplier was sole sourced (and if so, why) and where the units were manufactured and assembled. Mr. Fagen also asked about visiting the solar attic vent manufacturer.

Email chain including Ed Houghton, Paul Bonwick and Eric Fagen, July 13-14, 2011, [ALE0048832](#)

Email from Eric Fagen to Power Stream Staff, July 15, 2011, [ALE0048835](#)

20. On July 19, 2011, Collus Power paid ISSI a deposit of \$40,963 for the purchase of the solar attic vents.

Deposit Slip and Cheque Stub, July 19, 2011, [CJ10007641](#)

21. On July 19, 2011, Ed Houghton wrote to Paul Bonwick:

I have no real interest in seeing the facility in Chatham. In fact, they have contracted the plastic extrusion to a company in Chatham, the solar panel and fan come from China and the assembly is going to be done elsewhere. With all respect I don't see the value.

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Email from Paul Bonwick to Ed Houghton, July 19, 2011, [TOC0052508](#)

22. On July 21, Paul Bonwick forwarded a response from ISSI to Eric Fagen, Brian Bentz and Ed Houghton that postponed the possibility of PowerStream seeing the manufacture of the solar attic vents until mid-August. Eric Fagen emailed John Glicksman, Mark Henderson and Dennis Nolan, writing:

It would appear that we will not be able to actually see the assembling of these units in Canada until mid-August based on email trail below. It would be helpful to see a couple of these units completed to determine from a technical perspective as whether it will be able to perform as Ed Houghton explained to John Sherin and I on Friday of last week. I will ask Paul if that is doable in the short term.

Email chain including Eric Fagen, John Glicksman, Mark Henderson, Dennis Nolan, Paul Bonwick, Ed Houghton, Brian Bentz, and Alec Young, July 21, 2011, [ALE0048837](#)

23. On July 24, 2011, Paul Bonwick wrote to Ed Houghton about printing the invoices for PowerStream's share of the solar attic vents. On July 25, 2011 Peter Budd asked Mr. Houghton when he could expect payment from PowerStream.

Email from Paul Bonwick to Ed Houghton, July 24, 2011, [CPS0002237](#) (email) and [CPS0002238](#) (attachment)

Email chain including Peter Budd and Ed Houghton, July 25, 2011, [CPS0002239](#)

24. In the summer of 2011, Ed Houghton had conversations with representatives from Centennial College and Fanshawe College about collaborating on testing of the solar attic vents. This led to additional communications among Paul Bonwick and others.

Email chain including Paul Bonwick, Ed Houghton, Peter Budd, Trish Dryden, and Greig Weiler, July 28, 2011, [TOC0053100](#)

Email chain including Paul Bonwick, Jennifer Cade, Trish Dryden, Ed Houghton, Peter Budd and others, July 29, 2011, [TOC0053355](#)

25. Paul Bonwick followed up with John Glicksman's executive assistant about payment for the solar attic vents on August 2, 2011.

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Email from Paul Bonwick to Victoria Scoffield, August 2, 2011, [ALE0048852](#)

1.5 The Solar Attic Vent Launch Event in Collingwood on August 11, 2011

26. On August 5 and 9, 2011, Eric Fagen sent emails to Paul Bonwick and Ed Houghton with a “draft creative” for a launch of the solar attic vent. Mr. Fagen also sent a draft news release to Mr. Bonwick and Mr. Houghton for their approval.

Email and attachments from Eric Fagen to Ed Houghton and Paul Bonwick, August 5, 2011, [TOC0054054](#) (email), [TOC0054055](#) (attachment), and [TOC0054056](#) (attachment)

Email and attachment from Eric Fagen to Ed Houghton, Paul Bonwick, and others, August 5, 2011, [TOC0054066](#) (email) and [TOC0054067](#) (attachment)

Email chain including Paul Bonwick, Eric Fagen, Ed Houghton and others, August 5, 2011, [TOC0054173](#)

Email and attachment from Eric Fagen to Ed Houghton and Paul Bonwick, August 9, 2011, [ALE0027742](#) (email) and [ALE0027742.0002](#) (attachment)

27. On August 8, 2011, Ed Houghton emailed the Collus Power Board members and certain Collus staff members with an update on the upcoming launch of the solar attic vents. Mr. Houghton advised that Collus Power had purchased 500 of the proposed 1,000 vents, and that they had been in discussions with several colleges to measure the impact of the technology and confirm its positive impacts. Mr. Houghton advised the staff that the launch would take place on Thursday, August 11, and attached draft promotional material.

Email chain including Ed Houghton, Joan Pajunen, Collus Power Board members, Tim Fryer, Pam Hogg, Larry Irwin, Ray Powell and Glen McAllister, August 8, 2011, [CPS0002272](#)

28. Ed Houghton participated in discussions with PowerStream staff and Paul Bonwick to approve news releases related to the solar attic vent events. Mr. Bonwick said he would “get the Mayor to sign off” on the news release on August 10. Mr. Houghton circulated invitations on August 10, 2011 and included a map to the event. Members of Council and

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the Strategic Task Team were all invited to the event by Collus. Mayor Sandra Cooper forwarded a copy of her invitation to Mr. Bonwick.

Email chain including Ed Houghton, Paul Bonwick and PowerStream staff, August 9 and 10, 2011, [ALE0023580](#)

Email and attachments from Ed Houghton to Collus Board Members, Collingwood Councillors, Collingwood Department Heads, Tim Fryer, Pam Hogg, Larry Irwin, Glen McAllister, Ray Powell, Marcus Firman, Mark Hammond, Jeff Hansen, Karla Findlay, Wolf Jungkind and Michele Rich, August 10, 2011, [TOC0528740](#) (email), [TOC0528741](#) (attachment), and [TOC0528742](#) (attachment)

Cover Email from Pam Hogg to Town Council, Board Members, August 9, 2011, [TOC0054667](#)

Email from Sandra Cooper to Paul Bonwick, August 9, 2011, [TOC0516369](#)

29. The solar attic vent launch took place in Collingwood on August 11, 2011, on the day of the Mayor's Golf Tournament. Brian Bentz attended, spoke at the launch, and posed for a photograph with Ed Houghton, Tom Bushey, and Peter Budd of ISSI. Mayor Cooper spoke at the launch event.

Speaking Notes, Brian Bentz, August 11, 2011, [ALE0048869](#)

Cover Email from Eric Fagen to Brian Bentz, August 10, 2011, [ALE0048868](#)

Agenda for the Solar Powered Attic Vent Launch Event, August 11, 2011, [ALE0048870](#)

Photograph of Brian Bentz, Ed Houghton, Peter Budd and Tom Bushey, [ALE0048886](#)

30. An itinerary prepared by Paul Bonwick for Brian Bentz indicated that Mr. Bonwick would provide Mr. Bentz with transportation while he was in Collingwood and planned for Mr. Bentz to stay at a bed and breakfast around the corner from Mr. Bonwick's office.

Sandra DiPonio Scheduling Note and Itinerary for Brian Bentz in Collingwood, August 11, 2011, [ALE0000250](#)

31. On August 11, 2011, Collus Power and PowerStream issued a joint press release with three other utilities (none of which were invited to bid on the RFP) describing the solar attic vent launch. The press release quoted PowerStream CEO Brian Bentz, who thanked

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Ed Houghton and the Town of Collingwood for bringing this opportunity to PowerStream and said, “We expect this partnership to be of benefit to all our utilities.”

Press release, Five Ontario electric utilities to partner on solar initiative, August 11, 2011, [ALE0011152.0001](#)

Minutes, Strategic Partnership Task Team Meeting, August 3, 2011, [CPS0002342](#)

32. On August 11, 2011, Michael Angemeer of Veridian Power sent an email to Ed Houghton apologizing for not attending the solar attic event.

Email from Michael Angemeer to Ed Houghton, August 11, 2011, [CPS0002297](#)

33. On August 16, 2011, Brian Bentz wrote to Ed Houghton:

Hi Ed,

Just want to send along my personal appreciation to you for all of your effort, perseverance and leadership in arranging the solar launch. It's a great initiative for each of our organizations and was a very successful event by any measure. I look forward to many more.

It was great to have Mayor Cooper there-she is a true ambassador for the Town. Thank you for allowing us into your beautiful home-you and Shirley are most gracious hosts. Ed, as you know, I have known you a long time but I must say I have really come to appreciate our friendship even more over the past while as we have had time to connect on a personal and professional level on initiatives like the one we had last week.

All the best to you and we will talk soon.

Email from Brian Bentz to Ed Houghton, August 16, 2011, [ALE0014138](#)

34. On August 16, 2011, Ed Houghton proposed an idea to Peter Budd and Paul Bonwick:

Guys:

We should try and get a meeting with Mike Holmes from the TV program "Holmes on Homes" and see if he buys into our solar vent.

We could offer him some free vents or we could give him a small incentive such as a part of Peter's take (kidding).

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Seriously the guy is a God with the public and contractors. I was also informed today that ESA is giving him an award.

*Email chain including Ed Houghton, Peter Budd and Paul Bonwick, August 16, 2011,
[TOC0055518](#)*

35. On August 15, 2011, Eric Fagen sent an email to Paul Bonwick, writing:

I noticed that Collus Power has a rotating banner on their website's home page featuring the solar powered attic vent project and linking it to a web page which has additional information on the program. This is terrific but could we get some mention on the web page about the five utilities participating in this project. This would assist us in building our profile in Simcoe County and facilitate getting Collus Power customers more familiar with the PowerStream brand.

*Email chain including Eric Fagen, Paul Bonwick, and Ed Houghton, August 14-15, 2011,
[CPS0002315](#)*

36. Paul Bonwick forwarded Eric Fagen's request to Ed Houghton.

*Email chain including Eric Fagen, Paul Bonwick, and Ed Houghton, August 14-15, 2011,
[CPS0002315](#)*

37. On August 17, 2011, in response to a thank-you from Mark Henderson, Ed Houghton asked if PowerStream would donate "a few golf prizes" to the Collus employee golf tournament. Mr. Henderson indicated that PowerStream would "send a few things."

*Email chain including Ed Houghton, Mark Henderson, and Eric Fagen, August 17, 2011,
[ALE0023286](#)*

38. Local media covered the solar attic vent in Collingwood.



Utility companies partner on new project



New project. Tom Bushey (president and CEO), Peter Budd (chief operating officer) of International Solar Solutions Inc., Brian Bentz - president and CEO of Powerstream and Ed Houghton, president and CEO of Collus Power Corp., show off the solar-powered attic roof vent, which was introduced last week.

John Edwards, Staff

August 18, 2011

COLLINGWOOD - A group of electricity distribution companies are hoping a new product will help save customers money on their electricity bills. Collus Power Corp., was joined by Powerstream, Orangeville Hydro, St. Thomas Energy Services and Wasaga Distribution Inc., in introducing the solar powered roof vent. The product was created by International Solar Solutions Inc., and is designed to reduce the heat in an attic, therefore reducing the need for air conditioning.

Collus president and CEO Ed Houghton said the product is a vent that is mounted to

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the roof. He said a fan is installed along with a solar panel.

The attic traps a lot of the very warm moist air. We remove the existing vent, we put a shroud, which houses a vent, put a vent back on," he said. "The solar power energizes the fan and removes all that hot air. It delays the need for the air conditioner."

He said the product will be available for customers.

"We're going to be offering to our customers, we will give them two solar powered roof vents as long as they pay for the installation," he said.

Tom Bushey, president and CEO of ISSI, invented the product.

"I have been putting in other brands and they are very expensive. I had to come up with a better plan to make it universal-fit. I do want to make it simple," he said.

Bushey said in his experience, customers have experienced a 30 per cent reduction in the use of their air conditioners.

Houghton said this is a good partnership among the utilities and called the product a homerun.

"It's a win from a grid perspective because it's not hard-wired, it's a win from a kilowatt hour perspective because there is a reduction in kilowatt hours and it's a win that it extends the life of actual shingles," he said. "Right now, there is 4.5 million residential customers in Ontario and it would be wonderful to have a good percentage. If you get 500,000 homes, we're helping to reduce the green house gases."

Brian Bentz, president and CEO of Powerstream, says the project shows leadership and camaraderie.

"We expect this partnership to be of benefit to all our utilities," he said.

Houghton said students from Georgian College and Fanshawe College will be providing research and testing support for the project.

For more information on the product, residents are asked to call the hotline at 1-866-337-8089.

Simcoe.com article, "Utility companies partner on a new project", August 18, 2011, [ALE0012754](#)

39. On August 18, 2011, Mayor Cooper wrote to Pam Hogg at Collus to request contact information for PowerStream executive management team members.

Email from Sandra Cooper to Pam Hogg, August 18, 2011, [TOC0518191](#)

40. On August 24, 2011, Brian Bentz, Mark Henderson, Paul Bonwick and Ed Houghton met at the PowerStream Executive Boardroom regarding "Strategic Alliance Opportunities." Brian Bentz made notes on his copy of the meeting notification.

Sandra DiPonio Meeting Notice, August 24, 2011, [ALE0000247](#)

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Brian Bentz handwritten notes, August 24, 2011, [ALE0000256](#) (handwritten) and [CJI0009236](#) (transcription)

41. Paul Bonwick discussed a billboard campaign for the solar attic vents in Collingwood and Stayner with Eric Fagen of PowerStream. Mr. Bonwick advised Mr. Fagen that Ed Houghton would pay half the cost of the billboard campaign (\$2,260) for a four-week billboard campaign. On August 27, 2011 Mr. Bonwick and Mr. Fagen discussed promoting the solar vents at a fall fair on September 22-24, where thousands of people attend.

Email chain including Paul Bonwick, Eric Fagen, Mark Henderson, John Glicksman and others, August 23-29, 2011, [ALE0000257](#)

Email chain including Paul Bonwick, Eric Fagen, Mark Henderson, Ed Houghton and others, August 23-29, 2011, [ALE0023998](#)

Email from Paul Bonwick to Eric Fagen, Ed Houghton and Mark Henderson regarding fall fair, August 27, 2011, [CPS0002344](#)

Email from John Glicksman and Eric Fagen with attached quotes for the billboard campaign September 2, 2011, [ALE0024422](#) (email), [ALE0024422.0001](#) (attachment), [ALE0024422.0002](#) (attachment), and [ALE0024422.0003](#) (attachment)

42. On the afternoon of August 29, 2011 Peter Budd sent an email to Ed Houghton. Peter told Ed that he was excited about the “ISSI” work and said that he believed it would be a “home run.” He invited Ed and his spouse for dinner and an overnight visit at his place. On August 30, 2011, Peter wrote to Ed to congratulate him on his radio promotion spot for the solar vents.

Email chain including Peter Budd, Ed Houghton and others, August 29, 2011, [TOC0056830](#)

Email chain including Peter Budd, Ed Houghton, Paul Bonwick, Eric Fagen, and Alec Young, August 30, 2011, [TOC0057004](#)

1.6 ISSI Sales to Collus Power and PowerStream

43. In September 2011, ISSI sold 500 attic vents to each of Collus Power and PowerStream. Collus Power and PowerStream both paid a deposit in advance of receipt of the attic

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vents. Details of the transactions and payments made by Collus Power and PowerStream are found in Table 1-3-1 below.

Table 1-3-1: Details of Invoices and Payments: ISSI, PowerStream and Collus Power regarding Sale of 1000 solar vent units to Collus Power Corp. and PowerStream Inc.

Date	ISSI Invoice Number	Customer/ Payee	Units Shipped	Amount (\$)	Deposit (\$)	Balance Owing (\$)
19-Jul-11		Collus Power Corp.			40,963	
2-Sep-11	2	Collus Power Corp.	97	17,538	(17,538)	-
21-Sep-11	4	Collus Power Corp.	403	72,862	(23,425)	49,437
23-Sep-11		Collus Power Corp.				(49,437)
Total				<u>90,400</u>	-	-
1-Aug-11		PowerStream Inc.			45,038	
2-Sep-11	3	PowerStream Inc.	97	17,538	(17,538)	-
21-Sep-11	5	PowerStream Inc.	403	72,862	(27,500)	45,362
29-Sep-11		PowerStream Inc.				(45,362)
Total				<u>90,400</u>	-	-

ISSI Statement addressed to Compenso, September 12, 2011, [CJI0007644](#);

International Solar Solutions Inc financial records, June 30, 2012, [CJI0008541 p 75, 110, 145](#)

ISSI invoice 2, September 2, 2011, [CJI0007660](#)

ISSI invoice 3, September 2, 2011, [CJI0007662](#)

ISSI invoice 4, September 21, 2011, [CJI0007664](#)

ISSI invoice 5, September 21, 2011, [CJI0007665](#)

44. In October 2011 Collus purchased additional attic vent units valued at \$23,250.

International Solar Solutions Inc financial records, June 30, 2012, [CJI0008541 p 87, 122, 157](#)

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1.7 Solar Attic Vent Sales Commissions to Compenso Communications Inc.

45. On September 12, 2011, ISSI addressed a statement to Compenso to the attention of Paul Bonwick. The statement showed commission payable to Compenso for the sale of 1000 solar attic vent units to Collus Power and PowerStream. The statement described 1000 units of NP Solar Vents at a unit cost of \$155 (\$155,000 in total) to be “[p]urchased jointly by Collus Power and PowerStream for Pilot Project.” The gross profit resulting distribution from the transactions was \$88,500.

ISSI Statement to Compenso, September 12, 2011, [CJI0007644](#)

Email chain including Will Chalmers, Eric Fagen, and Paul Bonwick, September 26-27, 2011, [ALE0049011](#) (email), [ALE0049012](#) (attachment) and [ALE0049013](#) (attachment)

46. The ISSI statement indicated that the gross profit was to be shared as follows: 35% Nature’s Power, 35% Compenso Communications, and 30% Budd Energy Inc. The ISSI statement indicated that Compenso’s share of the profits was \$30,975 plus HST, for a total payable of \$35,001.75, as set out below in Table 1-3-2.

Table 1-3-2: Percentage Profit Shares for Solar Attic Vent Project

Nature’s Power	35%	\$35,001.75
Compenso Communications	35%	\$35,001.75
Budd Energy Inc	30%	Not shown on statement

ISSI Statement addressed to Compenso, September 12, 2011, [CJI0007644](#)

47. Compenso issued an invoice (747) to ISSI on September 28, 2011 for \$35,002 (\$30,975 plus HST of \$4,027). The invoice described the services as “consulting services related to LDCs.” A handwritten note on the invoice indicated “sales commission paid.”

ISSI Statement addressed to Compenso Communications, September 12, 2011, [CJI0007644](#)

Compenso Communications Invoice 747, September 28, 2011, [CJI0007645](#)

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48. On October 3, 2011, \$35,002 was deposited to Compenso's bank account.

Compenco Communications Inc CIBC Account 18-05010, October 31, 2011, [CJ10006795](#)

49. On September 21, 2011, Peter Budd emailed Ed Houghton and Paul Bonwick, writing:

Good morning,

I am working on the Marketing Agreement today, sometime this afternoon after I return from the accountants.

Rather than us sit around discussing fees, insurance, rent, utilities, admin, allocations, etc., what would you both say about being paid a flat fee per unit reflecting your 35 percent?

So if we sell units @ \$175 to Ontario utilities, and the profit is \$120/unit, you are paid a set 35percent of the \$120 or \$50/unit.

Please give this simple concept some advance thought. The bookkeeper, accountant and Tom raised this with me as a means to (1) see you both paid a set flat fee for each unit sold under the Marketing Agreement(s) for each jurisdiction entered, (2) keep admin simple, and (3) we absorb the operating costs as Tom and I are the only Class A shareholders.

I look forward to hearing your views.

Mr. Houghton forwarded this message to Shirley Houghton's Gmail account.

Email chain including Ed Houghton, Shirley Houghton, Peter Budd, and Paul Bonwick, September 21, 2011, [TOC0059599](#)

50. On September 27, 2011, Peter Budd emailed his accountant, writing "I met with our two LDC marketer partners last week. They would like to try their hands at adjusting the spreadsheet to reflect their sales projections to the company. Will you allow them to do that as I saw the sheet was a PDF?" Mr. Budd copied Ed Houghton and Paul Bonwick on the email.

Email chain including Peter Budd, Howard Lerner, Ed Houghton, Paul Bonwick and Tom Bushey, September 26-27, 2011, [TOC0060031](#)

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51. On September 27, 2011, Paul Bonwick asked Eric Fagen if the PowerStream cheque for payment could be sent by courier to Ed Houghton at Collus. Mr. Bonwick said that Mr. Budd had a delivery taking place at Collus and he could pick up the cheque from Mr. Houghton. The email chain also described arrangements for PowerStream to obtain the paperwork relating to the solar attic vent delivery.

Email chain including Paul Bonwick, Eric Fagen, and Will Chalmers, September 26-27, 2011, [TOC0060035](#)

1.8 PowerStream Involvement in Solar Attic Vent Promotion in the Fall of 2011

52. On September 29, 2011, Eric Fagen wrote to Ed Houghton and others that the Electricity Distributors Association was running an article about the solar attic vent pilot program in its magazine, writing

In conjunction with this article, we would like to run an advertisement that speaks to the strategic alliance we have forged in regards to this project.. To this end, I have attached a draft copy of the advertisement which is similar to the advertisement Collus Power and PowerStream ran in their respective service territories but has been revised to speak to an EDA audience as opposed to customers.

The cost for this advertisement is being picked up by PowerStream. Please review and advise me of any revisions you feel are necessary.

Email chain including Eric Fagen, Ed Houghton, and others, September 29, 2011, [ALE0028041](#) (email) and [ALE0028041.0001](#) (attachment)

Email chain including Eric Fagen, Ed Houghton, and others, September 29, 2011, [ALE0049041](#)

53. On October 7, 2011, Paul Bonwick sent an email addressed to Ed Houghton and a contractor to ask if one of them could pick up ISSI brochures from the printer to be handed out the following week.

Email from Paul Bonwick to Ed Houghton, October 7, 2011, [TOC0061738](#)

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54. PowerStream continued to participate in solar attic vent activity during the fall of 2011. This included emails among PowerStream executives John Glicksman and Dennis Nolan concerning the installation of solar attic vents, tracking the number of customers who signed up, and approval of additional contributions to the partnership by PowerStream for solar attic vent costs in October of 2011.

Emails among PowerStream Executives,

Email chain including John Glicksman, Dennis Nolan, Eric Fagen and Paul Bonwick, October 19, 2011, [ALE0049048](#)

Email from Eric Fagen to executive management team, Ed Houghton, and others, October 20, 2011, [ALE0049049](#)

Email chain including Eric Fagen, John Glicksman, Dennis Nolan, Brian Bentz, and Sandra DiPonio, October 20, 2011, [ALE0049052](#)

55. On October 24, 2011, Paul Bonwick arranged for a call with Ed Houghton, representatives from PowerStream, and college representatives to discuss work on testing the solar attic vents.

Email chain including Paul Bonwick, Ed Houghton and Eric Fagen, October 24, 2011, [ALE0049058](#)

56. When specifically asked by Brian Bentz on October 24, 2011 about ownership of ISSI, Mr. Bonwick did not disclose his financial interest in ISSI in his response to Mr. Bentz.

Email chain involving from Paul Bonwick, Peter Budd, and Brian Bentz, October 24, 2011, [ALE0011366](#)

ISSI Statement addressed to Compenso, September 12, 2011, [CJI0007644](#)

57. In October of 2011, Collus Power Corp. purchased 150 more solar attic vent units at a total cost of \$27,120.

International Solar Solutions Inc. financial records, June 30, 2012, [CJI0008541, p 87, 122, 157](#)

International Solar Solution Invoice 6, October 20, 2011, [CJI0007648](#)

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58. The ISSI financial records show two payments to Compenso related to the Collus Power-PowerStream solar attic vent partnership. These are described in the table below.

Table 1-3-3: Payments made to Compenso from ISSI, 2011

Date	Payment	HST	Total Paid
30-Sep-11	30,975	4,027	35,002
30-Nov-11	4,288	557	4,845
			<u>\$ 39,847</u>

*International Solar Solutions Inc financial records, June 30, 2012, [CJI0008541, p 90, 125, 160](#)
Compenso Invoice 746, December 1, 2011, [CJI0007651](#)*

59. On November 3, 2011, Peter Budd sent an email to Ed Houghton discussing the profit sharing in a proposed marketing company related to the solar attic vents. Mr. Budd noted that there were funding issues related to start-up costs, writing:

But, before you both, the LDC marketers joined, the deal was 70/30 TB/PB on everything from sales, costs, mktg, etc. Then, with Paul and Ed, with the inaugural LDC deal in sight, we established an amended sharing arrangement: 35/35/30 for TB/EH-PB/PB. That worked well. Tom agreed to it. Cash was fully distributed to Compenso and partially to PB/TB.

The email went on to describe ideas for new shares for all the partners. Mr. Budd asked for clarification and suggested a meeting with his accountant to “live model” the concept during the week of November 14, 2011.

Email chain including Peter Budd, Paul Bonwick, Ed Houghton, and Shirley Houghton, November 3, 2011, [TOC0065379](#)

60. On November 11, 2011, Abby Stec sent Ed Houghton and Paul Bonwick a preliminary marketing and distribution business plan for ISSI. The business plan detailed ISSI’s intention to market solar attic vents to LDCs as well as other groups such as home builders, roofing contractors, Aboriginal communities and big box stores.

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Email and attachment from Abby Stec to Ed Houghton and Bonwick, November 11, 2011, [CPS0008936 00001](#) (email), [CPS0008937 00001](#) (attachment)

61. On December 5, 2011, Ed Houghton, Peter Budd, and Paul Bonwick exchanged emails about a decision made by Peter Budd to hire a staff member with political connections to assist with solar attic vent marketing. In an email to Mr. Budd seeking further discussion, Mr. Houghton wrote:

Hey Mr. Budd:

Can we chat later tonight about this issue? I see both sides of the story but I need to understand the rationale better before our conversation with Paul tomorrow. It may be after 8:00 after Council if that is okay?

Your Bud (only one D) Ed

Email chain including Ed Houghton, Paul Bonwick, Peter Budd, and Abby Stec, December 1, 2011, [CPS0010857 00001](#)

62. On December 12, 2011, Ed Houghton emailed a contractor concerning installation, shipping and broken solar attic vents. Mr. Houghton corresponded with Paul Bonwick about the follow-up messages. Mr. Houghton noted that “Abby” was working on the follow-ups. Mr. Bonwick told Mr. Houghton that he wanted to speak with him about Ryan Manchee.

Email chain including Ed Houghton, Natalee McGirr, Abby Stec and Paul Bonwick, December 12, 2011, [TOC0070790](#)

1.9 The Ongoing Business Development of Solar Attic Vents with Green Leaf

63. On January 13, 2012, Paul Bonwick sent Ed Houghton a link to a virtual tour of a house in Boca Raton, Florida, for a trip to pursue networking opportunities. The description of the proposed location for the trip was, “[t]his Stunning Waterfront Crystal Palace (7,000 sq.) has 5 Bedrooms and is situated on a Huge Intracoastal Point Lot (Over 280’ waterfront) in

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Exclusive Boca Raton.” The rate was \$6,900.00 per week/ \$20,000.00 Month in “Peak Season.” Mr. Bonwick’s email to Mr. Houghton read:

I am inviting Brian Bentz and Mark Henderson from PowerStream as well as the former Mayor and Board Member for Westario. [Redacted], Deputy Chief Tobique (Gemba owns 49% of the Aboriginal Corp in NB) and a guy that owns a marketing company in New Brunswick. His company services the eastern seaboard from Newfoundland to New York. Could be a great fit for the solar unit down east.

My hope is that is a relationship building exercise that may develop more opportunities.

Needless to say it would be great if you were able to participate considering your lead role and interest in both initiatives.

Take a look at the virtual tour.

Email from Paul Bonwick to Ed Houghton, January 13, 2012, [TOC0081772.0001](#)

64. Paul Bonwick arranged an introductory meeting between Ryan Manchee and Brian Bentz.

Meeting Notification, January 17, 2012, [ALE0001218](#)

65. On January 21, 2012, Peter Budd sent an email to Ed Houghton and Paul Bonwick, with a copy to Tom Bushey, concerning “new era ISSI” and discussing a new corporate entity. Mr. Budd’s email read,

Good morning gentlemen,

You may recall the suggestion that we gather the clan together in January in Collingwood to discuss the structural issues surrounding ISSI and the marketing successes and general company plans for 2012. We are looking at a mid-day meeting on Sunday afternoon, Jan 22, if that is possible; if not, then whenever you and Tom can get together works for me as I am leaving Jan 31 – Feb 18.

I thought it might be helpful if I were to set out in advance what Tom and I are considering in respect of the above business and structure concepts. Tom will advise me if I have misunderstood his direction on the matters below.

As you know, we attended at the offices of Howard Lerner to have him run hypothetical business models, now that we know our cost structures better. In précis form, I can advise of the following:

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1. There will be a separate marketing company established, funded and owned presumably and exclusively by Ed and Paul ('EPCO').
2. PB and AY will continue to provide support services to EPCO, as are provided today, for example, in the Ontario LDC sales.
3. Notwithstanding 2. above, PB and TB's income will derive exclusively from ISSI and not EPCO.
4. Tom will continue to grant EPCO an exclusive licence to sell to Ontario LDCs, and will entertain other marketing proposals for other territories on a proposal by proposal basis.
5. Tom will continue to be responsible for all other aspects of ISSI.
6. Specific programs and costs relating to the product sales may be the subject of a future Costs Sharing Agreement, but the plan is that each of ISSI and EPCO shall bear its own costs. The immediate exception to this item is that ISSI will pay 50% of Abby Stec's compensation and 100% of her travel expenses on ISSI business since the time in 2011 when Abby commenced her work at Compenso.
7. All units will be sold by ISSI to EPCO at a predetermined price, which shall be adjusted to whatever makes sense in the market according to the decision of EPCO and ISSI.
8. EPCO will earn a minimum \$30 to a maximum of \$50 per unit above the wholesale price.
9. Where it is evident that the marketing work of EPCO has contributed to other ISSI product sales, ISSI will recognize that goodwill and effort through a further marketing recognition fee, to be established on a case by case basis.
10. ISSI and EPCO will work closely together, shall remain separate corporate entities and will share product and market information with the goal of enhancing product sales.

Those are the basics of the business structure that Tom feels he is comfortable with.

I trust this will allow for our meeting to continue either this Sunday or at a later date.

Best,

PB

*Email from Peter Budd to Ed Houghton and Paul Bonwick, January 21, 2012,
[TOC0086569.0001](#)*

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66. Starting on January 23, 2012, Compenso began making payments for Bell telephone expenses on behalf of an entity known as “GreenLeaf.” These payments are summarized below in Table 1-3-4.

Table 1-3-4: Payments to Bell Canada from Compenso for GreenLeaf

Date	Comment	Amount (\$)
23-Jan-12	Bell Canada 7217 GreenLeaf	305
3-Feb-12	Bell Canada 7217 GreenLeaf	117
16-Feb-12	Bell Canada 7217 GreenLeaf	120
31-Mar-12	Bell Canada 7217 GreenLeaf	122
13-Apr-12	Bell Canada 7217 GreenLeaf	118
16-May-12	Bell Canada 7217 GreenLeaf	114
15-Jun-12	Bell Canada 7217 GreenLeaf	178
Total		<u>1,074</u>

Compenso Communications Inc. Transactions by Account Report January 1 to May 31, 2012, [CJI0006931](#)

Compenso Transactions by Account Report, June 1 to December 31, 2012, [CJI0006932](#)

67. In February 2012, Abby Stec was using a Compenso email address and soliciting proposals to study the efficacy of solar attic vents. Ms. Stec sent reports on her work to Paul Bonwick, Peter Budd, Ed Houghton and Alec Young on February 8 and 22, 2012.

Email from Abby Stec to Paul Bonwick, Peter Budd, Ed Houghton, Alec Young, February 8, 2012, [TOC0098132](#)

Email from Abby Stec to Paul Bonwick, Peter Budd, Ed Houghton, Alec Young, February 22, 2012, [CPS0002986](#)

68. On February 8, 2012, Ryan Manchee informed Paul Bonwick that he had resigned from the OSEA and accepted an offer from Peter Budd to work for ISSI. Mr. Manchee described his job as business development for product sales and marketing to LDC’s and major retailers. Mr. Bonwick forwarded Mr. Manchee’s email to Ed Houghton.

Email from Ryan Manchee to Paul Bonwick, February 8, 2012, [TOC0098371.0001](#)

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69. On March 9, 2012, Ryan Manchee sent “your notes from this morning” to Paul Bonwick, who forwarded them to Ed Houghton. The note included the following:

Collus/PowerStream Growth Initiative

Providing Support to Ed regarding signing of documents

Council staff endorsement (CAO contrary minded)

Email chain including Ryan Manchee, Paul Bonwick and Ed Houghton, March 9, 2012, [CPS0003067](#)

70. On March 12, 2012, Paul Bonwick emailed Mark Henderson, with copies to Ed Houghton and Ryan Manchee. Mr. Bonwick asked Mr. Henderson if there were PowerStream employees to help make an Ontario Power Association / Ontario Energy Board grant application for the solar vent project.

Email from Paul Bonwick to Mark Henderson, March 12, 2012, [TOC0120209.0001](#)

71. On March 12, 2012, Ryan Manchee set up a conference call with a test site for the solar vents. He informed Paul Bonwick, Ed Houghton, Peter Budd and Alec Young of this development. In the meeting invitation for the call, Mr. Houghton was identified as “Ed Houghton - Collingwood Utility Services (participant LDC and testing partner).” Mr. Manchee and Mr. Bonwick were noted as “Compenso Communications.” Mr. Budd and Mr. Young were identified as International Solar Solutions.

Email from Paul Bonwick to Mark Henderson, Ed Houghton and Ryan Manchee, March 12, 2012, [TOC0120719.0001](#)

Calendar invitation for March 13, 2012 from Ryan Manchee to Paul Bonwick, Ed Houghton, Peter Budd and Alec Young, and others, [CPS0003082](#)

72. On March 29, 2012, Paul Bonwick asked Ryan Manchee to include Ed Houghton on all further communications, as PowerStream and Collus were partners on the solar attic vent

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initiative. The Compenso financial records show regular payments from Compenso to Ryan Manchee between March 19, 2012 and July 31, 2012.

Email from Paul Bonwick to Ryan Manchee, March 29, 2012, [TOC0133300.0001](#)

Compenso Communications Inc., Transactions by Account, 2012-01-01 to 2012-05-31, [CJI0006931](#)

Compenso Communications Inc., Transactions by Account, 2012-06-01 to 2012-12-31, [CJI0006932](#)

1.10 Green Leaf Becomes Part of the Solar Attic Vent Business

73. On March 29, 2012, Ryan Manchee applied to the Ontario Power Association Fund on behalf of ISSI. Paul Bonwick had solicited PowerStream's assistance in preparing the Application for funding in the amount of \$350,000 for the project. The Application, which was ultimately unsuccessful, indicated that:

- PowerStream was to contribute \$96,500 cash and \$25,000 "in-kind", and Collus Power was to contribute \$117,520 cash and \$40,000 "in-kind."
- ISSI's team comprised Bushey, Budd and Young.
- "PowerStream, COLLUS Power and other Ontario LDCs have supported the installation of SPRVs in approximately 500 homes since Q4 2011."
- Paul Bonwick was identified as "Green Leaf Distribution – Managing Director", was accountable for "Research and Proposal Development"
- Ed Houghton, described as "COLLUS Power – President and CEO", was accountable for "Promotions partner."
- Bill Wylie with PowerStream – Manager, Business Processes and Special Projects was identified as a "Proposal Development Partner."
- Abby Stec, Ryan Manchee and Paul Bonwick were shown as being affiliated with Green Leaf Distribution on the Application.
- Paul Bonwick instructed Ryan Manchee to include Ed Houghton on all correspondence because PowerStream and Collus were partners on the initiative.

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Email from Mr. Bonwick to Mark Henderson, Ed Houghton and Ryan Manchee, March 12, 2012, [TOC0120209.0001](#)

Email and attachment from Ryan Manchee to the Ontario Power Authority, Paul. Bonwick, Ed Houghton, Peter Budd, Tom Bushey, Bill Wylie, John Sherin, Alec Young, and Abby Stec, March 29, 2012, [TOC0133497](#) (email) and [TOC0133498](#) (attachment)

Email chain including Abby Stec, Bill Wylie, Peter Budd, Ryan Manchee, Alec Young, John Sherin, and Ed Houghton, September 24, 2012, [TOC0219921](#)

Email chain including Paul Bonwick, Ryan Manchee, Bill Wylie, John Sherin and Ed Houghton, March 29, 2012, [TOC0133300.0001](#)

74. On April 9, 2012, Ryan Manchee wrote an email proposing a meeting with the project team (Paul Bonwick, Ed Houghton, Abby Stec and Alec Young). Some of the items to discuss included design for houses outside of Ontario, the carbon footprint, costs and delays associated with shipping units from China, hurricane testing in states such as Florida, and concerns with respect to degradation of the connection between the solar unit and the fan. Ed Houghton asked Mr. Manchee where the suggestions came from.

Email chain including Ryan Manchee, Paul Bonwick, Ed Houghton, Abby Stec, and Alec Young, April 9, 2012, [TOC0140259](#)

75. Ryan Manchee sent a Green Leaf Distribution Inc. (“Green Leaf”) memo to Ed Houghton that summarized the proposed door-to-door sales initiative for the solar attic vents and the responsibilities of Green Leaf and Collus Power. Green Leaf proposed to bear the costs of advertising, including radio, print and the mailer in the hydro bills along with an early sign up form.

Email and attachment from Ryan Manchee to Ed Houghton, Paul Bonwick, and Abby Stec, April 18, 2012, [TOC0144045](#) (email) and [TOC0144046](#) (attachment)

76. On April 29, 2012, Paul Bonwick sent a revised version of the memo to Ed Houghton, writing, “[a]s per our discussion here is a some information that will hopefully help with your meeting in the morning.” A chart in the memo to Mr. Houghton described the projected profit available to Collus based on a unit cost of \$185.00, plus unit installation

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costs of \$67.50, to be \$252.50 per unit. The memos stated the “total campaign profit” would be \$13,600.00. On April 30, 2011, Mr. Bonwick emailed Mr. Houghton, asking if his team had approved the use of the Collus logo for the sales campaign.

Email chain including Paul Bonwick, Ed Houghton, and Abby Stec, April 30, 2011, [TOC0150633](#)

Email chain including Paul Bonwick, Ed Houghton and Ryan Manchee, April 29, 2012, [TOC0149982.0001](#) (email), [TOC0149982.0001.0001](#) (attachment), and [TOC0149982.0001.0002](#) (attachment)

77. In an exchange of emails on May 15, 2012, Ryan Manchee congratulated Ed Houghton on his radio appearance that morning. Mr. Manchee also provided Mr. Houghton with some information about how changes to the ISSI grant application might affect Collus’s budget. Mr. Manchee’s position with Green Leaf Distribution was shown on this email as “Director of Business Development.”

Email chain including Ryan Manchee, Ed Houghton, Paul Bonwick, and Abby Stec, May 15, 2012, [TOC0158079](#)

78. On May 17, 2012, the Ontario Power Association provided preliminary comments on the ISSI grant application. Ryan Manchee circulated these comments to Paul Bonwick, Peter Budd, Alec Young and Abby Stec, copying Ed Houghton and Bill Wylie. Mr. Manchee suggested a conference call to discuss next steps.

Email chain including Ryan Manchee, Paul Bonwick, Peter Budd, Alec Young, Abby Stec, Ed Houghton, and Bill Wylie, May 17, 2012, [TOC0159526](#)

79. On May 23, 2012, Abby Stec sent three sample Green Leaf radio commercials to Paul Bonwick, Ryan Manchee and to Ed Houghton at his Gmail address.

Email chain including Abby Stec, Paul Bonwick, Ryan Manchee, Ed Houghton and others, May 23, 2012, [TOC0162898.0001](#)

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80. On May 25, 2012, Paul Bonwick sent Ed Houghton a press release under the Green Leaf and Collus logos regarding the solar attic vent promotion. Mr. Bonwick asked for Mr. Houghton's sign-off on the press release. Mr. Bonwick copied Abby Stec on this email.

Email chain including Paul Bonwick, Ed Houghton, Abby Stec, and Ryan Manchee, May 25, 2012, [TOC0162207](#) (email) and [TOC0162208](#) (attachment)

81. On May 25, 2012, Abby Stec forwarded Tim Fryer, Ryan Manchee, and Glen McAllister information on the Green Leaf billboard advertisements and an email from a radio producer indicating that Green Leaf's radio advertisements sounded "great."

Email chain including Abby Stec, Tim Fryer, Glen McAllister, Ryan Manchee and others, May 25, 2012, [CPS0003302](#)

82. On May 25, 2012 Collus employee Glen McAllister emailed Tim Fryer his thoughts on a Green Leaf radio commercial, writing

...it sounds like we are partnered with Green Leaf in offering "innovative renewable energy products to all markets". To me that sounds like COLLUS is in the solar industry and we are directly partnered with Green Leaf. This could cause a number of issues in that neither Jeff nor I have ever endorsed a solar provider. All we have ever done is provide a listing of the solar providers who have successfully connected in our service territory.

Email chain including Glen McAllister, Tim Fryer, Ed Houghton, Pam Hogg, Cindy Shuttleworth, and others, May 23-26, 2012, [CPS0003311](#)

83. Tim Fryer responded, noting that Collus Power customers were to receive their "inserts" regarding the Solar Attic Vents the following Thursday, and that the matters Glen McAllister had raised needed to be dealt with immediately. Mr. Fryer referenced a conversation from the previous day and expressed concern regarding the fact that:

Green Leaf would be taking on the liability when customers were provided with financing;

- Those persons going door to door on behalf of Green Leaf would have Collus Power Logos on their shirts;

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- The services agreement between Collus Power and Green Leaf needed to include a confidentiality agreement that would meet regulatory requirements;
- Customer phone calls to Collus Power regarding Green Leaf would be automatically forwarded to Green Leaf's offices;
- Any payments made by customers to Green Leaf for Solar Attic Vents would appear on the customer's Collus Power bill.

Email chain including Glen McAllister, Tim Fryer, Ed Houghton, Pam Hogg, Cindy Shuttleworth, and others, May 23-26, 2012, [CPS0003311](#)

84. On May 27, 2012, Ed Houghton forwarded emails about the Green Leaf commercials to himself.

Email chain including Abby Stec, Paul Bonwick, Ryan Manchee, and Ed Houghton, May 27, 2012, [TOC0162898.0001](#)

85. On May 27, 2012, Ed Houghton forwarded Tim Fryer's May 26, 2012 email to Paul Bonwick. Abby Stec sent a response to Mr. Fryer's concerns to Mr. Houghton, along with a copy of the solar attic vent purchasing agreement that Green Leaf would present to customers. The Green Leaf Distribution (GLD) logo was shown on the top of the form, with the Environment Network and Collus logos on the bottom of the form. Ms. Stec wrote:

Paul shared an email trail with me and requested I give you clarification on a couple of the concerns. GLD will not be given any confidential information from Collus so this is not an issue. In saying that, we are certainly happy to sign a non-disclosure agreement if it helps their comfort level.

The terms and Conditions agreement addresses the credit concerns.

Staff was instructed that the representatives were going to have Collus logos on their shirts and would present themselves in a professional and knowledgeable manner. It was important to Glen that the reps be clearly identified as Collus and GLD.

Providing a voice mail message to customers after hours will direct customers to the GLD phone line for inquiries. A display banner and brochures will be in the front entrance at Collus.

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Please call me if you want clarification in any other areas prior to following up with Tim and Glen. Ryan and I are in Toronto tomorrow and back in the office on Wednesday. I can be reached on my cell at any time.

Ms. Stec's email signature showed her title as "Managing Director" for Green Leaf Distribution.

Emails chain including Ed Houghton, Paul Bonwick, Tim Fryer, Glen McAllister, Pam Hogg, Cindy Shuttleworth and others, May 26, 2012, [TOC0162907](#)

Email and attachment from Abby Stec to Ed Houghton, May 28, 2012 [TOC0163450.0001](#) (email) and [TOC0163450.0001.0001](#) (attachment)

Emails chain including Abby Stec, Ed Houghton and Ryan Manchee, May 28-30, 2012, [TOC0164657](#)

86. Ed Houghton sent a copy of the solar attic vent customer form from his Gmail address to his Collus email address.

Email chain including Ed Houghton and Abby Stec, May 28, 2012, [TOC0163450.0001](#)

87. On May 30, 2012 there were additional messages between Abby Stec, Ryan Manchee, Tim Fryer, Ed Houghton, and Glen McAllister concerning the logistics of the sales event, credit concerns and the purchase agreement to be used for the sale of the solar attic vents. On June 4, 2012, Mr. Houghton reviewed the final press release related to the solar attic vent promotions.

Email chain including Ryan Manchee, Abby Stec, Tim Fryer, and Ed Houghton, May 28-30, 2012, [TOC0164657](#) (email) and [TOC0164658](#) (attachment)

Email chain including Ryan Manchee, Glen McAllister, Tim Fryer and Abby Stec, May 30, 2012, [CPS0003332](#) (email) and [CPS0003333](#) (attachment)

Email chain and attachment including Abby Stec, Ed Houghton and Glen McAllister, May 31 - June 4, 2012, [CPS0003339](#) (email) and [CPS0003340](#) (attachment)

Email chain and attachment including Abby Stec, Ed Houghton and Glen McAllister, May 31 - June 4, 2012, [TOC0166718](#)

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88. On June 6, 2012, Abby Stec wrote to Deputy Mayor Rick Lloyd to ask if he could do anything to support the solar vent initiative. Ms. Stec noted that they applied to be part of the Farmer's Market and hoped to start that Saturday. Deputy Mayor Lloyd forwarded the email to the Collingwood Downtown Business Improvement Area (BIA) and asked that the initiative be included in the Farmer's Market. Deputy Mayor Lloyd then forwarded this email chain to Paul Bonwick for his information, as well as the response he received.

Emails chain including Abby Stec, Rick Lloyd, Paul Bonwick and info@collingwooddowntown.com, June 6, 2012, [TOC0168671](#),

Emails chain including Abby Stec, Rick Lloyd, Paul Bonwick and info@collingwooddowntown.com, June 6, 2012, [TOC0168689](#)

1.11 Compenso Loans Money to Green Leaf Distribution Inc.

89. Between June 2012 and August 2012, Compenso provided loans to Green Leaf totaling \$34,000. Information about those loans is set out in Table 1-3-5 below.

Table 1-3-5: Loans from Compenso to Green Leaf: June-August 2012

Date	Amount (\$)	Cheque Memo Detail	Document Reference
5-Jun-12	1,000	Open Acct	CJI0008492
29-Jun-12	10,000	Loan	CJI0008492
10-Jul-12	10,000	Loan	CJI0008493
3-Aug-12	13,000	Loan	CJI0008494
8-Aug-12	6,000	[1]	CJI0008494
Total	<u>40,000</u>		

Note:

[1] There was no cheque issued for this transaction. Payment was made using an inter-account transfer from Compenso to Green Leaf.

Compenso CIBC Bank Statement Account 18-05010, June 30, 2012, [CJI0008492](#)

Compenso CIBC Bank Statement Account 18-05010, July 31, 2012, [CJI0008493](#)

Compenso CIBC Bank Statement Account 18-05010, August 31, 2012, [CJI0008494](#)

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1.12 Abby Stec Purchases 20% of the Shares of Green Leaf Distribution from Paul Bonwick

90. On June 19, 2012, Bonwick issued Abby Stec a receipt for her purchase of 20% of the shares in Green Leaf, in the amount of \$69,000. Green Leaf banking records indicated that Abby Stec owned 10% of the shares in Green Leaf.

*Receipt from Paul Bonwick to Abby Stec and associated records, June 19, 2012, [CJI0006122](#)
CIBC Client Summary, Green Leaf Distribution Inc., [CJI0006761](#)*

1.13 Green Leaf Distribution Plans a Meeting to Discuss a Composting Initiative

91. On June 19, 2012, a meeting was scheduled for June 20, 2012 at Rick Lloyd's place of business with Paul Bonwick and Abby Stec to discuss a Green Leaf composting initiative.

Email from Paul Bonwick to Abby Stec and Rick Lloyd, June 19, 2012, [TOC0173700](#)

92. On August 15, 2012, Paul Bonwick sent a draft composting proposal report to Ed Houghton to look over, along with a cover letter from Abby Stec, "President, Green Leaf Distribution Inc." The draft report outlined the use of a deodorizer to increase composting by reducing odours and other impacts. The product was described as a "waste by-product of ethanol processing," made from Fish Meal, Alfalfa, Soybean Meal, Kelp Meal, Neem Cake, Rock Phosphate, Calcium Lime Colomite, Humic Acid Derivatives, and Natural Potash. The product was to be used by shaking it over the composting material. On August 26, 2012, Ed Houghton forwarded the proposal to his Gmail account.

Email and attachment from Paul Bonwick to Ed Houghton, August 15, 2012, [TOC0200383.0001](#) (email) and [TOC0200383.0001.0001](#) (attachment)

Email and attachment from Ed Houghton to Ed Houghton, August 26, 2012, [TOC0204915.0001](#) (email) and [TOC0204915.0001.0001](#) (attachment)

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93. On August 31, 2012, Ryan Manchee wrote to Ed Houghton to ask if he had time to review the green bin deodorizer (composting) submission.

Email and attachment from Ryan Manchee to Ed Houghton, August 31, 2012, [TOC0208154](#) (email) and [TOC0208155](#) (attachment)

1.14 The Green Leaf Distribution Inc. CIBC Bank Account

94. In June of 2012, Ontario Corporation numbered 2295210 and “GreenLeaf” Distribution Inc. were shown as the named holders of a CIBC bank account in Collingwood. As of June 1, 2012, Paul Bonwick, as President and Secretary of 2295210 Inc., had signing authority over the account. Christine Harper had delegate authority. As of June 18, 2012, Abigail Stec had signing authority for the account and a convenience card.

CIBC Authorized Signing Authority Electronic Access, Paul Bonwick, June 1, 2012, [CJI0006772](#)

Delegate Electronic Access and Signing Authority, Christine Harper, June 1, 2012, [CJI0006774](#)

CIBC Authorized Signing Authority Electronic Access, Abigail Stec, June 18, 2012, [CJI0006769](#)

CIBC Account Statement, 2205210 Ontario Inc./GreenLeaf Distribution Inc., June 2012, [CJI0006823](#)

95. On August 17, 2012, Paul Bonwick, President and Secretary of Green Leaf Distribution Inc., applied to change the name of the bank account for Ontario Corporation 2295210 from “GreenLeaf Distribution Inc.” to “Green Leaf Distribution Inc.” Paul Bonwick, Abigail Stec and Christine Harper were the signing officers. Abigail Stec was shown as a shareholder in Green Leaf Distribution Inc.

CIBC Banking Records, August 17, 2012, [CJI0006768](#)

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1.15 Paul Bonwick Applies to Change the Name of 2295210 Ontario Inc. to Green Leaf Distribution Inc.

96. On August 31, 2012, Paul Bonwick, President, changed the name for 2295210 Ontario Inc. to Green Leaf Distribution Inc. The corporate records showed that the numbered company approved By-law 1, By-law 2, and a shareholder resolution on May 22, 2012 by signature of Paul Bonwick, President and Paul Bonwick, Secretary. The records showed 100 shares issued by the Treasury to Paul Bonwick on May 22, 2012.

Corporate Records for Green Leaf Distribution Inc., July 1, 2012, [CJI0006110](#)

1.16 Green Leaf Distribution and Ongoing Solar Attic Vent Matters: July - September of 2012

97. In early July 2012, Ryan Manchee and Tim Fryer discussed whether Collus or Green Leaf would be liable for unpaid customer debts from the solar attic vents.

Email chain including Ryan Manchee, Tim Fryer, Abby Stec, Ed Houghton, and Glen McAllister, July 3-5, 2012, [TOC0522582](#)

98. On July 12, 2012, Abby Stec emailed Glen McAllister, copying Ed Houghton, Tim Fryer and Ryan Manchee. Ms. Stec wrote, “[t]he Green Leaf campaign has experienced an exceptionally warm reception from the community, largely due to the ongoing support and open lines of communication with Collus.” The email referred to a pending sales agreement between Green Leaf and Collus.

Email from Abby Stec to Glen McAllister, July 12, 2012, [TOC0183456](#)

99. On July 23, 2012, Abby Stec provided Glen McAllister with an update on the sales, marketing and grant application of the solar vent initiative.

Email from Abby Stec to Glen McAllister, July 23, 2012, [CPS0003558](#)

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100. On July 24, 2012, Abby Stec advised Ed Houghton that Green Leaf would be happy to sponsor a hole for the Mayor's Golf Tournament and asked him how to proceed with payment.

Email from Abby Stec to Ed Houghton, July 24, 2012, [TOC0189423](#)

101. On July 25, 2012, Glen McAllister emailed Ryan Manchee to confirm information for Collus Solutions to bill customers for the solar vents.

Email chain including Glen McAllister, Ryan Manchee, Tim Fryer, and Abby Stec, July 25, 2012, [CPS0003574](#)

102. Abby Stec sent a meeting invitation for a July 31, 2012 call about the Ontario Power Association grant to Bill Wylie, Ed Houghton via his Gmail address, Paul Bonwick, Ryan Manchee and Glen McAllister.

Meeting invitation, July 31, 2012, [TOC0193546](#)

103. Ed Houghton had a meeting scheduled with Paul Bonwick and Abby Stec at his house on September 22, 2012.

Meeting invitation, September 22, 2012, [TOC0219110.0001](#)

104. On September 24, 2012, Bill Wylie advised Peter Budd, Ryan Manchee, Alec Young, Abby Stec, John Sherin, and Ed Houghton, that Green Leaf's Ontario Power Association grant application was unsuccessful. Mr. Wylie also advised that he was leaving PowerStream.

Email chain including Bill Wylie, Peter Budd, Ryan Manchee, Alec Young, and Abby Stec, John Sherin, and Ed Houghton, September 24, 2011, [TOC0219921](#)

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105. On September 24, 2012, the Ontario Institute of Technology outlined a proposal to Green Leaf to conduct testing on the solar attic fan on a mock-up of a typical house attic to measure its cooling effectiveness.

Letter from the University of Ontario, Institute of Technology, September 24, 2012,
[CJI0007657](#)

1.17 Paul Bonwick and Abby Stec Sign a Shareholders Agreement for Green Leaf Distribution Inc.

106. On October 18, 2012, Paul Bonwick and Abigail (Abby) Stec signed a shareholder's agreement including an 80/20 share ownership in Green Leaf Distribution Inc. The agreement described the purpose of the company as including, but not limited to, the sale of solar powered ventilation devices.

Shareholder's Agreement, Green Leaf Distribution Inc, October 18, 2012, [CJI0006123](#)

1.18 Green Leaf Makes Payments to Compenso Communications: August 31, 2012 to December 31, 2012

107. Between August 2012 and December 31, 2012 Green Leaf made payments to Compenso totalling \$281,486, as set out in table 1-3-6 below. Two of these payments, totalling \$40,000, were identified as loan repayments.

Table 1-3-6: Green Leaf payments to Compenso, August 31, 2012 to December 31, 2012

Cheque Date	Cheque Number	Amount (\$)	Cheque Memo Details / Notes	Document Reference
31-Aug-12	132	30,000	[1]	CJI0009106
5-Sep-12	134	10,000	Loan Repayment	CJI0009108
5-Sep-12	137	25,425	816	CJI0009110
1-Sep-12	136	678	815	CJI0009109
11-Sep-12	145	82,382	817	CJI0009113
2-Oct-12	155	113,000	818	CJI0009117

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1-Oct-12	152	6,102	824	CJI0009116
1-Nov-12	166	6,102	831	CJI0009121
1-Dec-12	179	7,797	835	CJI0009127
Total		<u>281,486</u>		

Note:

[1] The Compenso General Ledger identified this amount as a loan repayment.

Compenso Transactions by Account Report, June 1 to December 31, 2012, [CJI0006932](#)

Green Leaf cancelled cheque #0132, August 31, 2012, [CJI0009106](#)

Green Leaf cancelled cheque #134, September 5, 2012, [CJI0009108](#)

Green Leaf cancelled cheque #137, September 5, 2012, [CJI0009110](#)

Green Leaf cancelled cheque #136, September 1, 2012, [CJI0009109](#)

Green Leaf cancelled cheque #145, September 11, 2012, [CJI0009113](#)

Green Leaf cancelled cheque #155, October 2, 2012, [CJI0009117](#)

Green Leaf cancelled cheque #152, October 1, 2012, [CJI0009116](#)

Green Leaf cancelled cheque #166, November 1, 2012, [CJI0009121](#)

Green Leaf cancelled cheque #179, December 1, 2012, [CJI0009127](#)

1.19 Abby Stec Describes Current Green Leaf Initiatives to Paul Bonwick and Ed Houghton

108. On January 4, 2013, Abby Stec sent an email to Ed Houghton and Paul Bonwick outlining her current initiatives. Amongst these initiatives was work on testing the solar attic vents.

Ms. Stec's cover email to Ed Houghton and Paul Bonwick read:

Hi Guys,

I put together a very brief overview of some of the current initiatives I am working on. I have outlined those that are a priority for January/February and thought they could be the basis for conversation the next time we touch base. Included, is a brief update regarding the property on Stewart Rd. I will have all of the current information for you on Monday. The land has quite a history.

Cheers,

Abby

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Abby Stec Memo of Current Initiatives, January 4, 2013, [TOC0261151](#) (email) and, [TOC0261152](#) (attachment)

109. The memo from Abby Stec was on Green Leaf Distribution Inc. letterhead. It read as follows:

Current Initiatives

Solar Vents

- Testing has been completed at the Automotive Centre for Excellence in conjunction with the University of Ontario. First look at the results indicate a very positive outcome. Report will be available in the next day or so. The total cost for building materials and testing was approximately \$6,000 which will be paid by ISSI.

Follow up required to previous contacts that are currently waiting on test results:

- Angelo-Blackstone
- Brad, Dave-Eastern Canada
- Collus/PowerStream
- Gord Eamer-conference call scheduled for Jan 10 with GL, ISSI and Bill Wylie to discuss next steps with the OEB and Board approved programming including leadership provided by the CHEC Group
- Niagara Peninsula Energy-Brian Wilke
- Daniels Corporation
- Mattamy Homes
- Tridell Corporation
- Canplas-Ron Marsden
- Ontario Roofing Association
- Spar-Marathon Roofing Supplies, Richard Bauer
- Rainer's Roofing, Mike Saarela
- Rona
- Can Save Roofing Products
- Eden Oak-Romas Kartavicius
- Meritum Group
- Military-Base Borden

Property Management companies in Collingwood:

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Percl Property Management Pam Wright 705-293-6840 [redacted]
- manage Grand Georgian and Seasons at Blue

Brookfield Residential Tanya Brown 705-445-1636
[redacted]
- manage Lighthouse Point

Slope to Shore Jeff Strewing 705-444-5139
[redacted]
- manage many residential town house type properties

E & H Property Management Amanda Gretton 519-599-3585 [redacted]
Nichole Gretton [redacted]

- manage townhouse properties in Collingwood (Cranberry and Applejack) in Thornbury
and more of these are older units that would benefit greatly

Simerra Property Management Cal Willis 705-888-0948 [redacted]

Elite Property Services Sandi Meteu 705-443-9789

New Property, Building

Raglan St.

- Conditional offer extended to January 18, March 20 closing (avoids Easter)
- Define total project costs
- Commitment from Sprung
- Building options/ scheduling, BLT
- Land uses, zoning, type of structure, restrictions in writing from Bill, Trevor prior to Jan 18
- NVCA requirements
- Cultivation of demonstration site partners/building materials
- Research Nissan Leaf partnership-Abby to provide details

Stewart Rd.

- Property is actually for lease right now (2 acres only- not where storage containers are)

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- There is a current approved site plan for 2 building with parking at rear (as per the town's request)
- Owner is considering sale of the property and I will have a lot more detail to share over the course of the weekend
- Services and entrance way would be from Steward Rd. side

Composting

Yard Waste testing with our product is currently being done at the County Clearview site. The windrows will be monitored once a week for 6 weeks. Items being monitored are temperature, pH and/or moisture depending on the stage of the composting process, observation of speed of decomposition and any other details that are noteworthy. Abby to provide more detail when available

- Discussions are required to determine how to best move forward with the County regarding the JV

Trade Shows

Trade show booth has arrived and marketing materials have been completed for both composting and solar vents. (Peter, Alec and I are looking into best trade show options for solar vents)

Registered trade shows for composting product:

FMC-Federation of Canadian Municipalities-Feb 2013

MWA-Municipal Waste Association-May 2013

LEED/ Sprung

- Green Leaf is officially a Manufactures Rep for Sprung
 - Working on a written agreement with Sprung, BLT, GL LEED for comprehensive approach to projects in the region
 - Working on written agreements with Yolles (Engineering firm) and ISM Architects to act as LEED team for GL
-

- Database for municipalities across Ontario has been developed by GL support staff.

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- GL Sustainable Building introduction letters will be sent out beginning next week to initiates projects for the Spring so design process can occur over the course of the winter
- Both digital and print information will be sent to all CEOs and Chief Building Inspectors in the region)
- LEED TMFeasibility Studies are underway for both Collingwood projects (studies to be completed by Jan 31, 2013)
- Follow up closely with Gian DelZotto regarding future possibilities on new our new site as well as a Sprung on his father's farm

Amaizeingly Green/NewCo

- Accounts have been set up for both University of Guelph Laboratory Services and Agri-Food Laboratories as per Grant McArthur's request
- Waiting for status update

Abby Stec Memo of Current Initiatives, January 2013, [TOC0261152](#) (red text in original)

110. Ed Houghton responded to Abby Stec's email that evening. He wrote,

Hi Abby,

I'm not sure why you sent this to me? I'm sure it was in error.

Cheers.....Ed

Email from Ed Houghton to Abby Stec, January 4, 2013, [TOC0261265](#)

111. Abby Stec responded to Ed Houghton. She apologized to Mr. Houghton and said that the email was for another one of her contacts.

Email from Abby Stec to Ed Houghton, January 4, 2013, [TOC0261286](#)

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1.20 A Councillor Asks Questions About Green Leaf

112. On May 30, 2013, Councillor Gardhouse emailed Ed Houghton with questions about Green Leaf Distribution Inc. He also asked, amongst other things, about Paul Bonwick's role with Green Leaf. Mr. Houghton told Councillor Gardhouse that "Bonwick is not involved" and that Abby Stec "is Green Leaf." He invited Councillor Gardhouse to contact Abby Stec directly, writing, "she can tell you the facts."

Email chain including Councillor Gardhouse and Ed Houghton, May 30, 2013, [TOC0325145.0001](#)

1.21 Solar Vent Promotion Emails: October 2013 to January 2014

113. On October 22, 2013, Ed Houghton forwarded to Paul Bonwick and Abby Stec an article about energy funding in the United States. His cover email noted, "[t]his could be really interesting. If we could get the US to jump on board with the SPAV then maybe Ontario will follow suit."

Email from Ed Houghton to Paul Bonwick and Abby Stec, October 22, 2013, [TOC0376927](#)

114. On January 8, 2014, an email was sent from Shirley Houghton's email address to Ed Houghton attaching two spreadsheets, "Solar Vent Cashflows Jan 3, 2014" and "Compost Cashflows January 3, 2014."

Email from Shirley Houghton to Ed Houghton, January 8, 2014, [TOC0399870.0001](#) (email), [TOC0399870.0001.0001](#) (attachment) and [TOC0399870.0001.0002](#) (attachment)

115. On January 14, 2014, Abby Stec emailed Ed Houghton about connecting him to Veracity Asset Management concerning a service for LDCs to ensure critical spare equipment is functioning.

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Email from Abby Stec to Ed Houghton, January 14, 2014, [TOC0401958.0001](#) (email) and [TOC0401958.0001.0001](#) (attachment)