

## Message

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**From:** Ryan Manchee [ryanmanchee@compenso.ca]  
**Sent:** 5/17/2012 4:47:23 PM  
**To:** Paul Bonwick [paulbonwick@compenso.ca]; Peter Budd [peterbudd@rogers.com]; Alec Young [ayoung@isolarsolutions.ca]; Abby Stec [abbystec@compenso.ca]  
**CC:** Ed Houghton [/O=TOC/OU=First Administrative Group/cn=Recipients/cn=ehoughton]; Bill Wylie [REDACTED]  
**Subject:** Fwd: RE: International Solar Solutions Inc. Application to Conservation Fund  
**Attachments:** OPA Conservation Fund - Proposal Template 2012.docx; Appendix A CF Budget\_WorkPlan\_Results Template 2012.xls; CFund Contribution Agreement Template (FOR INFORMATION ONLY).pdf

Hello Team,

As discussed this week, the OPA has been following up with some additional inquiry regarding our application to the conservation fund. I have just received word that we have been invited to submit a formal proposal, no later than June 14th.

As you will see below, there are numerous items to discuss internally before a follow up is scheduled with the team at the OPA. I would like to motion to schedule a conference call early Tuesday afternoon to develop further direction, but please feel free to provide input in the mean time. If everyone can be available for 1:30 on Tuesday afternoon, I will send out an meeting invitation.

Thank you everyone for your time and input on this project. Its time to put a game face on and get down to some serious proposal writing!

Kindly,

Ryan Manchee

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Ryan Manchee  
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----- Original Message -----

**Subject:** RE: International Solar Solutions Inc. Application to Conservation Fund

**Date:** Thu, 17 May 2012 19:21:12 +0000

**From:** Conservation Fund Applications <[cfundapplications@powerauthority.on.ca](mailto:cfundapplications@powerauthority.on.ca)>

**To:** Ryan Manchee <[ryanmanchee@compenso.ca](mailto:ryanmanchee@compenso.ca)>

Hi Ryan,

Thank you for your Project Overview Application (POA) to the Conservation Fund for your "Solar-Powered Roof Vent ("SPRV") Demonstration Project".

We would like to invite your team to submit a full proposal for this project by noon on June 14, 2012. The proposal template and associated documents are attached.

The review committee had a number of comments regarding your proposed project, of which the most critical are outlined below. To ensure that your proposal addresses these comments, I would like to schedule a phone conversation in the near future so we can discuss these comments.

The first question concerns the primary objective of the project - is it an "emerging technology demonstration" of ISSI's SPRV product, or is the objective to determine the savings potential of the SPRV class of technology?

Note:

- If the purpose of the project is to demonstrate the ISSI product, we will require additional detail on the testing plan, and substantiation of why the ISSI product is superior to those already available in the market.
- If the objective of the project is to establish the savings potential of this technology class, an in situ test of this technology class will require, at minimum, that a number of different SPRV models be included in the testing.

Secondly, your application also proposed to undertake research on market and channel opportunities for this technology class. If ISSI intends on pursuing research on either of these topics, your proposal will need to establish how ISSI will undertake this work in an objective and impartial manner.

Please be in touch to set up a time to discuss the development of your proposal.

Terris Lutter

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 Conservation Fund, Ontario Power Authority  
 416-969-6287, Suite 1600, 120 Adelaide Street West, Toronto, Ontario, M5H-1T1  
[terris.lutter@powerauthority.on.ca](mailto:terris.lutter@powerauthority.on.ca)

-----Original Message-----

From: Ryan Manchee [<mailto:ryanmanchee@compenso.ca>]  
 Sent: March 29, 2012 2:55 PM  
 To: Conservation Fund Applications; Paul Bonwick; Ed Houghton; Peter Budd; Tom Bushey; Bill Wylie; John Sherin; Alec Young; Abby Stec  
 Subject: International Solar Solutions Inc. Application to Conservation Fund

Hello,

Please accept the attached document as our submission to make a proposal with respect to our solar powered roof vent. At your earliest opportunity, please confirm the receipt and completeness of the application.

Kindly,

Ryan Manchee

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 Ryan Manchee  
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