



COLLUS Power Corp
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Tuesday, September 06, 2011

(Best pitches - Veridian #2
Powerstream #1)

Veridian Connections
Att: Michael Angemeer, President & CEO
55 Taunton Road East
Ajax, ON L1T 3V3

Dear Mr. Angemeer:

Re: Strategic Partnership Interview Meeting

I would like to first thank you for expressing interest in becoming a Strategic Partner with our organization, COLLUS Power, and secondly advise you of the intentions for our interview meeting being held on September 12th, 8:00 a.m., Town of Collingwood Town Hall, Braniff Room, 97 Hurontario Street, Collingwood.

As you may know, we have set aside 2 hours for each interview. It is contemplated that we will open with brief introductions and then hand it over to you for a presentation of up to 45 minutes. Areas of interest that should be covered in your presentation are as follows:

- 1) Your culture – vision and mission
- 2) Brief review of your historical development
- 3) Financial background of your organization
- 4) The need for a retained presence in Collingwood (ok)
- 5) How you treat your employees, what happens to our employees (opp to make it bigger) (regional)
- 6) What are your rates and are there plans for rate harmonizing
- 7) Safety; what programs are in place, safety record, etc.
- 8) Unions; successor rights, will there be a financial impact
- 9) Attracting others; will there be a royalty, what is your vision for future rationalization
- 10) Governance; how would the Boards be populated
- 11) What are your overall aspirations for your LDC, for Collus Power
- 12) What are you hearing about our electric industry, impact of the election

what is broader
vision?
(what is not possible?)
cost/
efficiency/
rates
impact
get
copy
of
the
cost
est.ing
etc.

This is not intended to be a comprehensive list but should be a part of the presentation to the Task Team. After the presentation we will then have an opportunity for questions from both sides and disclosure of other thoughts and ideas. At the close of the meeting we will discuss the Request for Proposal (RFP) and outline our proposed time schedule.

Enclosed is a "Non-Disclosure Agreement" that you should be prepared to sign at our meeting. This agreement is drafted to protect all parties from the disclosure of highly confidential and proprietary information of each party. Also enclosed is a list of those persons that will be in attendance from the Town of Collingwood and Collus' perspective. (me too)

I trust that you find this satisfactory,

Dean Muncaster, Chairman Collus Power



"To

no 2993824#
- more specific - faster to
decision - less costly - what is it