

## Message

**From:** Mark Palmer [/O=GREENLANDINT/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=MPALMER]  
**Sent:** 10/3/2011 3:16:34 PM  
**To:** Miceli, Frank [fmiceli@ameresco.com]; Ken Hale [/O=GREENLANDINT/OU=First administrative group/cn=Recipients/cn=khale]  
**CC:** Peter Ellis [/O=GREENLANDINT/OU=First administrative group/cn=Recipients/cn=pellis]; Jim Hartman [/O=GREENLANDINT/OU=First administrative group/cn=Recipients/cn=jhartman]; Jan van der Woerd [Jan.vanderWoerd@arisetech.com]; marina@greenpropeller.com; Da Silva, Anthony [adasilva@ameresco.com]  
**Subject:** Re: Collingwood Meeting

Hi Frank. Thank-you for your email. Ken and I are out of the office today. I will speak to him tomorrow a.m. and he will then call you. At first glance what you are proposing looks fine to me. Take care. Mark.

Sent wirelessly from my BlackBerry device on the Bell network.  
 Envoyé sans fil par mon terminal mobile BlackBerry sur le réseau de Bell.

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**From:** "Miceli, Frank" <fmiceli@ameresco.com>  
**Date:** Mon, 3 Oct 2011 15:04:26 -0400  
**To:** Ken Hale<khale@grnland.com>  
**Cc:** Mark Palmer<mpalmer@grnland.com>; Peter Ellis<pellis@grnland.com>; JimHartman<jhartman@grnland.com>; Jan van der Woerd<Jan.vanderWoerd@arisetech.com>; marina@greenpropeller.com<marina@greenpropeller.com>; Da Silva, Anthony<adasilva@ameresco.com>  
**Subject:** RE: Collingwood Meeting

Ken,

I apologize for the delay in getting back to everyone. I had to wait for the return of our Vice President and Chief Operating Officer, Anthony DaSilva.

I had a chance to speak to Tony this afternoon and his initial reaction is that Ameresco is interested in pursuing this project. He will start some preliminary work on the project financing.

In the meantime, as discussed in last week's meeting, I would like to schedule an initial get together with the YMCA to get more information on their planned addition and to continue discussions on how their addition can be rolled into our proposed redevelopment. I suspect the meeting will be primarily design/construction related but we could also start the discussions regarding our thoughts on the YMCA role on this team. I don't mind entering into these role discussions but I suggest it may be prudent to have this part of the meeting led or supported by other team members who better understand the local political scene.

I think the attendees from our side should be Marina and me along with at least one member of the Greenland team. Let me know your thoughts.

Since this idea is an unsolicited proposal and there have been several comments about non-disclosure agreements, is this the time to have one ready for signature by the YMCA and others as we move forward? Is this something that you would like Ameresco to prepare or has one already been created?

I am available for the YMCA meeting as early as Thursday or Friday of this week or next week with the exception of Tuesday.

I look forward to hearing from everyone.

V. Frank Miceli

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[REDACTED]

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**From:** Ken Hale [mailto:khale@grnland.com]  
**Sent:** Tuesday, September 27, 2011 3:12 PM  
**To:** Miceli, Frank  
**Cc:** Mark Palmer; Peter Ellis; Jim Hartman; Jan van der Woerd; marina@greenpropeller.com  
**Subject:** Collingwood Meeting

Hi Frank,

Thank you for taking the time today to come to Collingwood and discuss our exciting venture.

We look forward to hearing from you regarding next steps.

I will be serving as the project liaison and can provide you with any information you require including technical information, coordination of stakeholders, partners, community leaders, and/or any NDA's.

I'll also keep you posted regarding our venture with EXP and Ameresco's iAudit platform!

Don't hesitate to contact me.

Cheers.  
Ken

**Kenneth S. Hale, OALA, CSLA, ASLA Project Manager**  
office: 705.444.8805 x 256  
[REDACTED]



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