

Message

From: Brian Bentz [/O=POWERSTREAM/OU=FIRST ADMINISTRATIVE GROUP/CN=RECIPIENTS/CN=BENTZB]
Sent: 1/13/2012 6:51:34 PM
To: Ed Houghton [ehoughton@collus.com]
Subject: Re: Strategic Partnership

Ed,

Thank you very much for your kind note. I too have been very pleased with the progress of our discussions and now understand that most (if not all) of the issues have now been resolved.

This is very good news as it now affords us the opportunity to (hopefully, once approvals are obtained) formally begin our partnership. One I know will bring our respective organizations much success. It has been a pleasure working with you, Her Worship, Dean (a consummate professional), David and the rest of your team. I also agree that Paul has added much value to the process.

I look forward to the coming weeks and months as we begin our journey together.

Best regards,

Brian

Sent from my iPhone

On 2012-01-13, at 11:16 AM, "Ed Houghton" <ehoughton@collus.com> wrote:

Brian:

I know that your excellent staff will be bringing you up to speed on our efforts to complete our Strategic Partnership Initiative but I wanted to give you my personal view on things.

I can't tell you how well this whole process has gone. No one could have told me at the outset that we would be where we are today so quickly and with such little pain. However, I know that it has not just happened out of good luck. It is a direct result of good planning, good cooperation, a common vision and wonderful people. In my opinion, John Glicksman, Dennis Nolan and Mark Henderson are quality people that are very good at their jobs, who act in a very professional manner and who are pragmatic thinking and can see all aspects of an issue. Congratulations on putting together such a amazing Team. I also need to tell you that Paul Bonwick has assisted me in so many ways by giving me a "heads up" if an issue was brewing, or helping me communicate our position to Council or the public or to help strategize our next move. Thanks for allowing me to use him as a resource.

Our future has never been brighter and we have much to look forward to! I look forward to this coming Monday night's Council Meeting and providing them with the salient points of the two agreements. I look forward to the following Monday and receiving their approval to execute the two agreements and most importantly I look forward to working with you and your Team and growing the Collus PowerStream business.

Thank you for believing in our concept and in Collus PowerStream.

Sincerely.....Ed

Mr. Ed Houghton, President & CEO

.....
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