



TOWN OF COLLINGWOOD JUDICIAL INQUIRY

Before:

Associate Chief Justice Frank Marrocco

Held at:

Collingwood Town Hall Council Chambers 97 Hurontario Street Collingwood, Ontario

April 24th, 2019



1	APPEARAN	ICES	2
2			
3	Kate McGrann) Inquiry Counsel	
4	John Mather) Associate Inquiry	
5) Counsel	
6			
7	Michael Watson) Alectra Utilities	
8	Belina Bain) Corporation	
9			
10	(No Counsel)) For Paul Bonwick	
11			
12	George Marron) For Sandra Cooper	
13			
14	(No Counsel)) For Timothy Fryer	
15			
16	Frederick Chenoweth) For Edwin Houghton	
17			
18	William McDowell) For Town of Collingwood	
19	Ryan Breedon)	
20			
21	Patrick Gajos (np))For Collus PowerStram	
22)Corporation	
23			
24			
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3	40	CBB0000155	
4	41	TOCO034312	
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23	60	TOC-0518191	
24	61	CPS0002342	
25	62	CJI0010437	

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	2	Exhibit No.	Description Page No.	
	3	63	CPS0002407	
	4	64	ALE0005133.0003	
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	6	66	TOC0069485	
	7	67	TOC0069486	
	8	68	TOC0512149	
	9	69	CPS0009063_00001	
	10	70	ALE0002075	
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6
   --- Upon commencing at 10:01 a.m.
2
3
                  THE REGISTRAR: You understand you're
   still under oath?
5
                  MS. SANDRA COOPER: Yes, I understand.
 6
                 SANDRA COOPER, Previously Sworn
9
                  MS. KATE MCGRANN: Just one (1) matter
10
   of housekeeping before we get back to Ms. Cooper's
11
   evidence. Yesterday, you may recall that in calling
   up a paragraph from chapter 1 of foundation document
13
   1, there was a paragraph number mismatch. Chapter 1
   has been updated in the court book to reflect the copy
14
15
   that you all have. So Exhibit 1 remains as is. The
   paragraph numbers that were off in chapter 1 have been
17
   corrected, so references that have been made to the
18
   foundation document so far as Exhibit 1 will continue
19
   to be correct, and we will continue to refer to
   Exhibit 1 as we go forward.
21
22
  CONTINUED EXAMINATION-IN-CHIEF BY MS. KATE MCGRANN:
23
                  MS. KATE MCGRANN: Good morning, Ms.
24 Cooper.
2.5
                  MS. SANDRA COOPER: Good morning, Ms.
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Transcript Date April 24, 2019 7 McGrann. Good morning, Your Honour. 2 MS. KATE MCGRANN: At the end of the day yesterday, we were discussing who had received and 3 had the opportunity to review the option analysis that KPMG had completed. Just for the sake of reference, I'm going to ask that that document be shown on the screen. And it's at KPM1032. 8 9 (BRIEF PAUSE) 10 11 MS. KATE MCGRANN: So this is a set of 12 slides KPMG disclosed, Collingwood utility services 13 review of options, May 24th, 2011. 14 You've discussed with us your 15 recollection of having a copy of this document. mentioned that you thought that maybe Mike Edwards has a -- had a copy by virtue of the fact that he sat on 17 18 one (1) of the boards. 19 Just to clarify that, I'm going to ask 20 that a -- another document be shown to you, CBB155. 21 22 (BRIEF PAUSE) 23 24 MS. KATE MCGRANN: This is a chart of

25 the -- the various Collus entities and the board

- 1 members during material time. When we look at the
- 2 Collus Power Corp., the yellow square in the bottom
- 3 left-hand corner, we see that the board members were
- 4 identified as Dean Muncaster, yourself, and David
- 5 McFadden. Does that accord with your recollection?
- MS. SANDRA COOPER: Yes.
- 7 MS. KATE MCGRANN: And then we see
- 8 that Mike Edwards sat on the board of Collingwood
- 9 Utility Services?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: And that appears to
- 12 be the only Collus entity board that he sat on. Does
- 13 this help you recall whether he would have received a
- 14 copy of the KPMG slides about the options analysis?

15

16 (BRIEF PAUSE)

- 18 MS. SANDRA COOPER: I believe that the
- 19 directors from the utility services had received the
- 20 KPMG document as shown.
- 21 MS. KATE MCGRANN: What do you recall
- 22 about them receiving it?
- MS. SANDRA COOPER: A presentation
- 24 would have been -- had been made to the board.
- MS. KATE MCGRANN: A presentation by

who? MS. SANDRA COOPER: It would have --2 it was KPMG, had been -- had their name to the 3 document, had put their document to -- together. And it would have been -- sorry, it -- it was Mr. Houghton and KPMG. I don't recall who exactly. 7 MS. KATE MCGRANN: Do you recall Mr. Houghton and a KPMG representative giving a joint presentation of the KPMG slides to the Collingwood Utility Services Board? 10 11 MS. SANDRA COOPER: That is my 12 recollection. 13 MS. KATE MCGRANN: Do you remember 14 when that presentation took place? 15 16 (BRIEF PAUSE) 17 18 MS. SANDRA COOPER: I don't recall the exact date. I believe the dates are in the foundation 19 document, and that it would have been some time when -- after it had been compiled. 21 22 MS. KATE MCGRANN: I'd ask you to --23 we'll provide you with a copy of the foundation 24 document. And I think that there's a copy there, but I'll ask you take a look at it on the morning break,

- 1 and then maybe you can advise us where you say the
- 2 dates are identified in this document.

3

4 (BRIEF PAUSE)

5

- 6 MS. KATE MCGRANN: Other than this
- 7 presentation to the Collingwood Utility Services Board
- 8 that you remember, to your recollection, was that KPMG
- 9 presentation shared with anyone else?
- 10 MS. SANDRA COOPER: Not that I recall.
- MS. KATE MCGRANN: And I just have to
- 12 make a correction. If we could scroll down a little
- 13 bit, I can see that Mike Edwards also had a seat on
- 14 the Collus Solutions court board. If that changes
- 15 anything that you've said so far, I first of all
- 16 apologize for not bringing that to your attention, and
- 17 please let me know.
- 18 MS. SANDRA COOPER: No, that's fine.
- 19 MS. KATE MCGRANN: Turning now to the
- 20 Council meeting of June 27th, 2011, I'm going to turn
- 21 your attention to paragraph 210 of the foundation
- 22 document. We will start with 209, and then move to
- 23 210.

24

25 (BRIEF PAUSE)

- 1 MS. KATE MCGRANN: Paragraph 209
- 2 describes that on June 27th, 2011, Mr. Houghton made
- 3 an in camera presentation to Collingwood Town Council
- 4 about a study Collus was doing to investigate
- 5 strategic opportunities. It was -- Council was
- 6 advised that a detailed report would be provided to
- 7 Council once the study was complete.
- 8 Do you recall Mr. Houghton making this
- 9 in camera presentation to Council on June 27th, 2011?
- 10 MS. SANDRA COOPER: Yes, I do recall,
- 11 as other staff there also.
- 12 MS. KATE MCGRANN: What do you recall
- 13 of this presentation?
- 14 MS. SANDRA COOPER: There was a
- 15 presentation made by Mr. Houghton regarding strategic
- 16 opportunities, and there was a discussion from members
- 17 of Council -- excuse me. And I don't recall who said
- 18 what from that June 27th, 2011 in camera meeting.
- 19 However, there -- there was discussion about that in
- 20 the in camera meeting at that time.
- 21 MS. KATE MCGRANN: I'm going to ask
- 22 you a couple more questions about your recollection of
- 23 that meeting, but per -- first, I'd like to turn your
- 24 attention to paragraph 210, which discusses an email
- 25 exchange before the meeting. You're not copied on

- 1 this email exchange, but it's described here, where it
- 2 says -- in the hours leading up to the meeting, Mr.
- 3 Houghton sent an email to Mr. Bonwick, writing:
- 4 "Sounds like Mike is trying to
- 5 hijack the process. He wants to
- speak to Council without Collus."
- 7 Mr. Bonwick responds:
- 8 "Can't. Has a responsibility to
- 9 Collus. You should let Sandra know
- 10 that clearly and now."
- 11 This to me looks like it's a reference
- 12 to Mike Edwards. I realize you're not copied on this.
- 13 Do you have an idea of who the Mike discussed here
- 14 could be?
- 15 MS. SANDRA COOPER: I couldn't confirm
- 16 that.
- 17 MS. KATE MCGRANN: Do you recall a
- 18 discussion with either Mr. Houghton or Mr. Bonwick on
- 19 June 27th about anyone wanting to speak to Council
- 20 without Collus at that meeting?
- 21 MS. SANDRA COOPER: No, I do not
- 22 recall that, and again, I was not copied on this
- 23 email. I was not aware of it all.
- 24
- 25 (BRIEF PAUSE)

- MS. KATE MCGRANN: At this point in
- 3 time, I believe that you have seen a report that KPMG
- 4 has made to Collus about its valuation and ownership
- 5 options. Is that correct?
- MS. SANDRA COOPER: Yes.
- 7 MS. KATE MCGRANN: And you've been
- 8 part of a group that made a decision that that -- the
- 9 fact of that analysis would not be disclosed to
- 10 Council?
- 11 MS. SANDRA COOPER: At that time.
- MS. KATE MCGRANN: Did you ask
- 13 yourself whether being in possession of information
- 14 about work being done for Collus in the Town without
- 15 telling Council put you in a difficult position with
- 16 respect to the duties you owed as mayor?
- MS. SANDRA COOPER: I felt that duty
- 18 as a director on the Collus board was my focus, and
- 19 certainly in oversight as mayor as well, and I was
- 20 comfortable that the information would come to Council
- 21 at some point in time.
- MS. KATE MCGRANN: And by "the
- 23 information," do you mean the information resulting
- 24 from KPMG's work on the valuation and options
- 25 analysis?

```
14
 1
                   MS. SANDRA COOPER:
                                       Yes.
 2
 3
                          (BRIEF PAUSE)
 5
                   MS. KATE MCGRANN: Did you speak with
   anyone about the thoughts you just described to us?
 7
                   MS. SANDRA COOPER: I don't recall
   that.
 9
10
                          (BRIEF PAUSE)
11
12
                  MS. KATE MCGRANN: Looking down at
   paragraphs 211 and 212 of the foundation document,
13
   these paragraphs describe the slide presentation that
14
15
   Mr. Houghton gave to Council, discuss the fact that
   the slide presentation talked about the purpose of the
   review to ensure that the municipality was receiving
17
18
  the most value for its dollar. I -- discussing the
19
   current context of the electricity sector, the
   potential push for LDC consolidation and political
21
   risk doing -- due to concerns about the electricity
   cost, increasing regulatory complexity, and then the
22
23
   presentation identified four (4) options.
24
                   1. Maintaining current ownership or
25 the status quo.
```

- 1 2. Selling the entire ownership in
- 2 Collus.
- 3. Selling part of the Town's
- 4 ownership, or;
- 5 4. A strategic partnership where the
- 6 Town would receive cash and either retain a partial
- 7 ownership interest in Collus or become a minority
- 8 owner of the acquiring partner. And the presentation
- 9 recommends the strategic partnership option.
- 10 So with that background, do you recall
- 11 if Mr. Houghton or anyone else in the in camera
- 12 portion of the meeting, advised Council that KPMG had
- 13 been retained to assess the Town's ownership options?
- 14 MS. SANDRA COOPER: I don't recall if
- 15 it was identified specifically that KPMG had a -- done
- 16 a -- provided a report. However, the presentation --
- 17 there were options that were made. And as I'd
- 18 mentioned yesterday, that many times, strategic
- 19 partnership was in -- was referenced.
- MS. KATE MCGRANN: I'm sorry, many
- 21 times strategic partnership was referenced when?
- 22 MS. SANDRA COOPER: In conversation to
- 23 Council.
- 24 MS. KATE MCGRANN: Okay, conversation
- 25 as between Council and whom?

- 1 MS. SANDRA COOPER: Mr. Houghton.
- MS. KATE MCGRANN: Okay. And when did
- 3 those conversations take place?
- 4 MS. SANDRA COOPER: During the
- 5 meetings, the meetings of Council.
- 6 MS. KATE MCGRANN: But you're --
- 7 you're pointing at the page on the screen, which is --
- 8 MS. SANDRA COOPER: I am.
- 9 MS. KATE MCGRANN: -- describing the
- 10 June 27th, 2011 meeting. Are you --
- MS. SANDRA COOPER: Yes.
- 12 MS. KATE MCGRANN: -- are you meaning
- 13 that Mr. Houghton referenced strategic partnerships
- 14 many times in his presentations to Council at this
- 15 meeting?
- MS. SANDRA COOPER: Strategic
- 17 partnership over a period of time, not only specific
- 18 to this particular meeting, but ongoing, looking at
- 19 strategic partnership.
- 20 MS. KATE MCGRANN: Okay, I understand
- 21 you to be saying that Mr. Houghton mentioned strategic
- 22 partnerships in his discussions with Council at
- 23 Council meetings, both at the June 27th meeting and
- 24 other meetings. Is that right?
- MS. SANDRA COOPER: Yes.

- 1 MS. KATE MCGRANN: Okay. What other
- 2 meetings are you referring to?
- 3 MS. SANDRA COOPER: It would be other
- 4 in camera Council meetings or other Council meetings.
- 5 I'll be more broad.
- 6 MS. KATE MCGRANN: Do you specifically
- 7 remember Mr. Houghton talking about a strategic
- 8 partnership at any Council meeting prior to the June
- 9 27th, 2011 meeting?
- 10 MS. SANDRA COOPER: I -- I know that
- 11 as I just mentioned, strategic partnership was
- 12 mentioned along -- from June on speaking with Council,
- 13 and also at our board meetings, the strategic
- 14 partnership -- excuse me -- and so do I recall a
- 15 specific time? I don't recall specifics, because it
- 16 was something that was repeated. Prior to this, I
- 17 don't recall.
- 18
- 19 (BRIEF PAUSE)
- 20
- 21 MS. KATE MCGRANN: Could we please
- 22 display CPS4397 on the screen?
- 23
- 24 (BRIEF PAUSE)
- 25

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1 MS. KATE MCGRANN: This is a copy of
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- 2 the slides that we understand were presented at the
- 3 June 27th, 2011 in camera meeting. It says on the
- 4 first slide, "Confidential review of options."
- 5 Was it your recollection that -- that
- 6 this presentation was presented on a confidential
- 7 basis?
- MS. SANDRA COOPER: Yes.
- 9 MS. KATE MCGRANN: Do you remember in
- 10 -- what was your understanding of why this was being
- 11 presented on a confidential basis?
- 12 MS. SANDRA COOPER: There was -- there
- 13 -- there was or could be sensitive material within the
- 14 presentation and that's noted as confidential.
- MS. KATE MCGRANN: If we could go to
- 16 the second slide and scroll all the way down to the
- 17 bottom.
- 18
- 19 (BRIEF PAUSE)
- 20
- 21 MS. KATE MCGRANN: And scroll down to
- 22 the third slide, please.
- 23
- 24 (BRIEF PAUSE)
- 25

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1
                  MS. KATE MCGRANN: So on this summary
   of the report structure, in the last paragraph, you
   can see that it says:
3
                      "In the second part of this report,
                      we review three (3) options and the
5
                      issues that influenced these
 6
                      options. We then conclude with a
                      summary of the advantages and
9
                      disadvantages of the status quo
10
                      option, the sale option, and the
11
                      preferred option, which is the
12
                      strategic partnership option. We
13
                      compare this to the KPMG report."
14
                   First of all, the KPMG report resented
15
    four options (4). This report presents three (3). Do
   you recall how the decision was made to present three
    (3) options in this presentation to Council?
17
18
                  MS. SANDRA COOPER:
                                        I don't recall.
                                                        I
19
   did not craft the presentation, so I -- I don't
   recall. I don't know that one.
20
21
                  MS. KATE MCGRANN: This presentation
   identifies the strategic partnership option as the
22
23
   preferred option.
24
                   Do you know who was involved in
   identifying the strategic partnership option as the
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1 preferred option?
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- MS. SANDRA COOPER: There was
- 3 discussion at -- at the board, the Collus board, and
- 4 looking at various opportunities in strategic
- 5 partnership. I can't identify exactly which board
- 6 member or director had referenced, however, that -- it
- 7 -- it was discussed at the Board meetings, the
- 8 preferred was a strategic partnership, and -- and
- 9 Council was -- was aware of that in -- in this
- 10 presentation.
- MS. KATE MCGRANN: Just to be clear,
- 12 when you say it was discussed at the Board, are you
- 13 referring to the Collus Power Board or a different
- 14 board?
- 15 MS. SANDRA COOPER: It'd be the Collus
- 16 Board.
- 17 MS. KATE MCGRANN: Can you take a look
- 18 at CBB155 again, please?

19

20 (BRIEF PAUSE)

- 22 MS. KATE MCGRANN: Which of these
- 23 boards was involved in the discussion you're -- you're
- 24 telling us about?
- MS. SANDRA COOPER: Going back to 2010

- 1 or '11, I'm recalling that it would be the Collingwood
- 2 Utility Services Board.
- 3 MS. KATE MCGRANN: Do you recall if
- 4 the discussion that you are telling us about took
- 5 place before or after receipt of the KPMG slides about
- 6 their options analysis?
- 7 MS. SANDRA COOPER: I don't recall
- 8 that.
- 9 MS. KATE MCGRANN: Do you recall if
- 10 the decision to identify the strategic partnership as
- 11 a -- as the preferred option took place before or
- 12 after receipt of the KPMG options analysis?
- MS. SANDRA COOPER: I can't be sure
- 14 when -- when exactly it was introduced.
- 15 MS. KATE MCGRANN: When we reviewed
- 16 the KPMG options analysis, we saw that KPMG analysed
- 17 four (4) options. That's status quo, full sale -- my
- 18 paraphrasing -- minority sale, and majority sale.
- 19 KPMG did not make any comments about the concept of
- 20 the strategic partnership.
- 21 Do you know if KPMG was asked to assess
- 22 a strategic partnership as an option for the Town with
- 23 respect to Collus Power?
- 24 MS. SANDRA COOPER: I would say that -
- 25 could you flip to the last slide -- slide please,

- 1 the --
- 2 MS. KATE MCGRANN: The June 27th?
- MS. SANDRA COOPER: Yes.
- 4 MS. KATE MCGRANN: Yes. CPS4397.
- 5 Could we please make the -- the organization chart we
- 6 were just looking at, CBB155 the next exhibit?
- 7 THE HONOURABLE FRANK MARROCCO: Yes.
- 8 THE REGISTRAR: Exhibit 40, Your
- 9 Honour.
- MS. SANDRA COOPER: So then the next,
- 11 please.
- 12
- 13 CONTINUED BY MS. KATE MCGRANN:
- 14 MS. KATE MCGRANN: The last slide we
- 15 were looking at was Slide No. 3 --
- MS. SANDRA COOPER: Option and
- 17 preferred option, which was strategic partnership.
- 18 I'm sorry. The discussion was, what
- 19 I recall, was the -- the sale option. There was no
- 20 appetite for a sale option.
- 21 MS. KATE MCGRANN: Are you referring
- 22 to the 100 percent sale?
- MS. SANDRA COOPER: Yes.
- 24 MS. KATE MCGRANN: Okay. I'm trying
- 25 to understand whether -- whether KPMG was asked to

- 1 assess the strategic partnership option, which Council
- 2 is being advised here is the preferred option.
- 3 MS. SANDRA COOPER: I believe they
- 4 did, and it was the -- yeah, I believe they did.
- 5 MS. KATE MCGRANN: You believe that
- 6 KPMG was asked to assess that option?
- 7 MS. SANDRA COOPER: Yes.
- 8 MS. KATE MCGRANN: Okay. Can you tell
- 9 me what you remember about that?
- 10 MS. SANDRA COOPER: That they were
- 11 asked to look at strategic partnerships and what that
- 12 would -- would look like.
- MS. KATE MCGRANN: When do you recall
- 14 that request being made of KPMG?
- 15 MS. SANDRA COOPER: I don't recall the
- 16 exact date but certainly at a Board meeting there
- 17 would have -- there was discussion, and varia --
- 18 looking at various options.
- 19 MS. KATE MCGRANN: Would you expect
- 20 that discussion to be reflected in the minutes of that
- 21 Board meeting?
- MS. SANDRA COOPER: I'm not a minute-
- 23 taker, so what the minutes reflect would be approved
- 24 by the Board, and I -- I didn't see any concerns of
- 25 that detail, whether it was in -- in those minutes or

- 1 not.
- MS. KATE MCGRANN: With respect to the
- 3 minutes of the -- the Collus Power Board, my
- 4 understanding is that draft minutes would be
- 5 circulated after a given meeting for everyone to
- 6 review and comment on. Is that correct?
- 7 MS. SANDRA COOPER: Yes.
- 8 MS. KATE MCGRANN: And then the
- 9 minutes would be approved at a subsequent meeting?
- 10 MS. SANDRA COOPER: Correct.
- 11 MS. KATE MCGRANN: What did approving
- 12 minutes mean to you?
- MS. SANDRA COOPER: Approving the
- 14 minutes as they are in the Council Chambers as well by
- 15 the Clerk, the minutes are a reflection of what would
- 16 be discussed at -- at that particular meeting.
- MS. KATE MCGRANN: Was the purpose of
- 18 providing draft minutes to attendees at the meeting to
- 19 allow them to review and advise if they thought
- 20 anything was incorrect or missing from the minutes?
- 21 MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Was it your
- 23 expectation that you and other attendees at the
- 24 meeting would review the draft minutes and advise if
- 25 anything was missing or incorrect?

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1 MS. SANDRA COOPER: Well, I can't
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- 2 speak for the others, but myself, most times I had an
- 3 opportunity, and there were other times, fewer, that
- 4 there were a lot of other things happening that I was
- 5 attending to and may not have looked at the draft
- 6 minutes.
- 7 MS. KATE MCGRANN: Was it your
- 8 expectation that when minutes of meetings were
- 9 approved, everyone was agreeing that those minutes
- 10 were accurate and complete?
- MS. SANDRA COOPER: Yes.
- 12 MS. KATE MCGRANN: If you had the
- 13 opportunity to review the Foundation Document on a
- 14 break, for example, do you think it would assist you
- 15 in recalling when the Board meeting took place in
- 16 which the Board discussed instructing KPMG to look
- 17 specifically at a strategic partnership option?
- 18 MS. SANDRA COOPER: I would have to
- 19 leaf through and look for a -- a meeting date and --
- 20 and read the minutes.
- 21 MS. KATE MCGRANN: Do you think it
- 22 would be of assistance though? Do you think it might
- 23 help you?
- MS. SANDRA COOPER: Perhaps.
- MS. KATE MCGRANN: Do you recall how

- 1 KPMG and was instructed to look at the strategic
- 2 partnership option? Was it by telephone or in an
- 3 email?
- 4 MS. SANDRA COOPER: With the Board?
- 5 Are you referring to with the Board, this
- 6 presentation, KPMG presentation to the Board? Would
- 7 you please clarify?
- 8 MS. KATE MCGRANN: Sure. So we have
- 9 looked at the KPMG retainer which set out what the
- 10 Collus Power Board had retained KPMG to do. We've
- 11 looked at the resulting KPMG slides on the options
- 12 analysis. We assume that they assessed four (4)
- 13 options: full sale; status quo; minority sale; and
- 14 majority sale. I assume that there's no discussion of
- 15 a strategic partnership option.
- I have asked you, was KPMG asked to
- 17 look at a strategic partnership option? I -- I think
- 18 that you have said that you recall that the Board
- 19 discussed asking them to look at it. I'm trying to
- 20 understand whether that request was made of KPMG. I'd
- 21 like to know what you remember about how that request
- 22 was made of KPMG.
- MS. SANDRA COOPER: I believe that
- 24 request, and that would have been directed from the
- 25 Board to Mr. Houghton, and then on to KPMG.

- 1 MS. KATE MCGRANN: I'm reacting to
- 2 your use of the phrase "would have." Do you remember
- 3 the Board directing Mr. Houghton to ask KPMG to look
- 4 at a strategic partnership option?
- 5 MS. SANDRA COOPER: I believe we --
- 6 the Board gave those instructions.
- 7 MS. KATE MCGRANN: Do you recall
- 8 receiving a report from KPMG advising of its
- 9 assessment of the strategic partnership option?
- MS. SANDRA COOPER: Yes.
- 11 MS. KATE MCGRANN: Can you tell me how
- 12 you received that report?
- 13 MS. SANDRA COOPER: It would have been
- 14 -- I received the report in hard copy, and generally
- 15 it was practice that we -- each Board member had a
- 16 binder with a hard copy of the information and the
- 17 electronic also.
- 18 MS. KATE MCGRANN: Do you remember if
- 19 this KPMG work product came in the form of slides or a
- 20 letter?
- 21 MS. SANDRA COOPER: It was in slides.
- MS. KATE MCGRANN: Do you remember if
- 23 those slides were delivered before the report on the
- 24 options analysis that discuss the four (4) options we
- 25 have been talking about or afterwards?

1 MS. SANDRA COOPER: I don't recall if

- 2 it was before or after.
- 3 MS. KATE MCGRANN: Do you still have a
- 4 copy of the slides today?
- 5 MS. SANDRA COOPER: Anything that I
- 6 have is from the Foundation Document. I turned in
- 7 everything to the Commission and so I have -- I have
- 8 nothing other than the Foundation Documents.
- 9 MS. KATE MCGRANN: Okay. My
- 10 understanding is that you received two (2) sets of
- 11 slides from KPMG, the set that we have looked at that
- 12 discusses the four (4) options we've already talked
- 13 about and a separate set of slides that addresses the
- 14 strategic partnership option.
- Do you know if KPMG was asked to
- 16 provide the Board of Collus Power or Council with
- 17 advice about which of those options should be the
- 18 preferred option for the Town?
- MS. SANDRA COOPER: It was my
- 20 understanding that the Board was looking at all
- 21 options in the beginning and then would -- then would
- 22 -- that was reduced to the appetite of -- of the Board
- 23 and what was felt best for the Town.
- 24 MS. KATE MCGRANN: Do you know if KPMG
- 25 was asked to provide a recommendation to the Board out

- 1 of which of the five (5) options, the four (4) on the
- 2 slide deck that we've seen, the one (1) on the slide
- 3 deck you're telling us about this morning, which of
- 4 those five (5) options in its view would be the best
- 5 option or the preferred option for the Town?
- 6 MS. SANDRA COOPER: KPMG provided the
- 7 options and the discussion and the -- the view of the
- 8 directors, the Board, them having instructed KPMG,
- 9 we're not looking at full sale option, so we're
- 10 looking at -- we're looking at other opportunities,
- 11 strategic partnerships.
- MS. KATE MCGRANN: Okay. Other than
- 13 the Board instructing KPMG that the full sale was not
- 14 an option that the Board would look at, was KPMG asked
- 15 to give its opinion to the Board or the Town as to
- 16 which of the options would be the best or the
- 17 preferred option for the Town?
- 18 MS. SANDRA COOPER: It's my
- 19 understanding that KPMG provided all options in the
- 20 discussion, then came to the Board and -- and the
- 21 appetite there in -- in a particular area, which would
- 22 have been the strategic partnership option.
- 23 MS. KATE MCGRANN: Was it the case
- 24 that the -- the Board selected the strategic
- 25 partnership option as the preferred option?

- 1 MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Do you remember why
- 3 it was selected as the preferred option?
- 4 MS. SANDRA COOPER: It was a part --
- 5 well, partnership, and working with your partner and
- 6 that both partners benefit from -- from that
- 7 relationship.
- 8 MS. KATE MCGRANN: Do you remember any
- 9 discussions with the Board about how control would be
- 10 allotted between the partners?
- 11 MS. SANDRA COOPER: It would be set
- 12 out in an agreement that would be acceptable for both
- 13 partners, and it was felt by the Board and by Council
- 14 that anything below a 50 percent would not be of
- 15 interest. It was not something that they would --
- 16 they were interested in. So the 50 percent was a good
- 17 partnership.
- 18 MS. KATE MCGRANN: We have talked
- 19 about who was provided with copies of the KPMG slides
- 20 that discuss the four (4) options. I would now like
- 21 to know who was given the opportunity to review the
- 22 KPMG slides. We've discussed -- talked about the
- 23 strategic partnership option.
- Do you remember if those slides were
- 25 shared with Council?

- 1 MS. SANDRA COOPER: I don't recall the
- 2 KPMG report coming to Council.
- 3 MS. KATE MCGRANN: Do you remember why
- 4 the KPMG strategic partnership report was not shared
- 5 with Council?
- 6 MS. SANDRA COOPER: No, I don't recall
- 7 if there was a reason given.
- MS. KATE MCGRANN: If we could go to
- 9 Slide 24 in the slide presentation. And actually if
- 10 we could skip down to Slide 25. A couple of questions
- 11 about the points on this slide.
- 12 The first point says that timing is
- 13 critical considering the upcoming election, possible
- 14 provincial policy changes, upcoming Town budget
- 15 deliberations, and current value.
- Do you remember any discussion about
- 17 the items in this bullet point at the June 27th, 2011,
- 18 meeting?
- 19 MS. SANDRA COOPER: I don't recall
- 20 specific discussion on -- on that first bullet,
- 21 however, there -- there were questions that I'm not --
- 22 specifically be able to say what they were. There was
- 23 some discussion, the -- the point being made, budget
- 24 policy and election and current value and being in
- 25 control of our own destiny were topics that were of

- 1 interest for Council.
- MS. KATE MCGRANN: If we could look up
- 3 to the slide above this for a moment. This slide
- 4 identifies the next steps that are being presented to
- 5 Council. It describes an exercise to identify and
- 6 investigate potential parties interested in the
- 7 opportunity surrounding the strategic partnership
- 8 option.
- 9 Do you remember that being discussed
- 10 with Council at this meeting?
- 11 MS. SANDRA COOPER: If it's in the
- 12 slides, it would have been discussed.
- MS. KATE MCGRANN: Do you remember a
- 14 discussion at this meeting?
- 15 MS. SANDRA COOPER: What I do recall
- 16 is that Mr. Houghton was -- would be determining if
- 17 there was a -- an interest out there in the energy
- 18 field.
- 19 MS. KATE MCGRANN: Do you recall if he
- 20 discussed what steps he would take to determine the
- 21 level of interest, if any?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: What do you
- 24 remember about that?
- 25 MS. SANDRA COOPER: That there should

- 1 be a -- a focused team tasked to move forward with --
- 2 with the initiative of a strategic partner.
- 3 MS. KATE MCGRANN: And are you
- 4 referring to the team that's discussed at Point 3 of
- 5 this slide?
- 6 MS. SANDRA COOPER: Yes.
- 7 MS. KATE MCGRANN: Do you remember
- 8 whose idea it was to form this team?
- 9 MS. SANDRA COOPER: Attempting to
- 10 recall back to that time, it -- if I recall it, that
- 11 it would have been Mr. Houghton. He had a team
- 12 approach.
- 13 MS. KATE MCGRANN: Okay. So it was
- 14 Mr. Houghton's idea to form this team?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Do you remember who
- 17 picked the members of this team?
- 18 MS. SANDRA COOPER: Who selected the
- 19 members of the team -- I know we were in agreement on
- 20 who was on the team, and who selected them, I -- I
- 21 don't recall. We also brought in Mr. Doug Garbutt on
- 22 the -- the task team as well, I believe.
- 23 MS. KATE MCGRANN: When you say we
- 24 were in agreement about the members of the team, who
- 25 are you referring to?

- 1 MS. SANDRA COOPER: Council. They
- 2 were provided with this -- with the slide and it was
- 3 then acceptable that there be a -- another Council
- 4 representative as well as the mayor automatically to
- 5 be there, sitting with the team.
- 6 MS. KATE MCGRANN: Okay. Looking at
- 7 Points 4 and 5, these points discuss preparing a
- 8 request for proposal for the end of August and calling
- 9 the RFP for the end of October 2011.
- 10 Do you remember -- what did you
- 11 understand the purpose of the RFP was as of June 27th,
- 12 2011?
- MS. SANDRA COOPER: The request for
- 14 proposal, from what I understood it to be, was to
- 15 confirm interested -- there was some interest out
- 16 there. We knew that, that there had been some
- 17 interest, and then in going forward with an RFP is a -
- 18 a formal approach to seeing whether there was a fit
- 19 with -- with any tenders that came in.
- 20 MS. KATE MCGRANN: When you say we
- 21 knew that there had been some interest, what did you
- 22 know as at June 27th, 2011, about interest in a
- 23 potential strategic partnership option?
- 24 MS. SANDRA COOPER: As -- as a Board
- 25 member, that looking for opportunities of interest in

- 1 the electricity market in general and then there was
- 2 also a meeting after the team was established. There
- 3 was also -- there were, I'll -- I'll say road trips
- 4 with Mr. Muncaster and Mr. Houghton reaching out to
- 5 various LDCs, and then from there it was important
- 6 that an RFP be sent.
- 7 MS. KATE MCGRANN: At this point, on
- 8 June 27th, when the strategic partnership option is
- 9 being presented to Council as the preferred option, to
- 10 your knowledge had anyone expressed an interest in a
- 11 strategic partnership of Collus Power at this point in
- 12 time?
- MS. SANDRA COOPER: I don't recall.
- 14 That would've been laid out in an RFP. I don't recall
- 15 if it was prior to -- to that preparation.
- 16 MS. KATE MCGRANN: When you say that
- 17 would've been laid out in an RFP, do you mean that
- 18 prior expressions of interest would be laid out in the
- 19 RFP?
- 20 MS. SANDRA COOPER: No. Strategic
- 21 partnerships.
- MS. KATE MCGRANN: Like the parameters
- 23 of what Collus Power was looking for in a strategic
- 24 partner?
- MS. SANDRA COOPER: Yes.

- 1 MS. KATE MCGRANN: If you scroll down
- 2 to the last slide one (1) more time. Second bullet
- 3 point here says "confidentiality is critical to ensure
- 4 that the greatest value is fully recognized."
- 5 Do you remember what you understood
- 6 that point to meaning during this in camera meeting in
- 7 June 27th, 2011?
- 8 MS. SANDRA COOPER: My clear
- 9 understanding of it was that it was a confidential
- 10 presentation and to ensure greatest value it was
- 11 confidential, and I would not be sharing that
- 12 information with others.
- 13 MS. KATE MCGRANN: The slide above
- 14 that we just looked at had described a series of next
- 15 steps that included Mr. Houghton generating interest,
- 16 a task team being formed, an RFP being issued. Was it
- 17 your understanding that those next steps were also to
- 18 be kept confidential?
- MS. SANDRA COOPER: The next steps
- 20 would be, in my view, kept confidential.
- 21 MS. KATE MCGRANN: Could we make this
- 22 set of slides the next exhibit, please?
- THE HONOURABLE FRANK MARROCCO: Yes.
- 24 THE REGISTRAR: Exhibit 41, Your
- 25 Honour.

- 2 CONTINUED BY MS. KATE MCGRANN:
- 3 MS. KATE MCGRANN: Turning to document
- 4 TOC516351, these are the minutes of the June 27th,
- 5 2011 in camera meeting.
- These minutes don't record Council
- 7 coming to a consensus with respect to the next steps
- 8 or giving any directions or coming to any agreement
- 9 about whether or not the next steps should be enacted.
- 10 What do you remember about any
- 11 decisions or agreements that Council made with respect
- 12 to the next steps that Mr. Houghton presented to them?
- MS. SANDRA COOPER: So in -- in my
- 14 recollection, from June 27th, 2011 Council meeting,
- 15 the in camera portion that Council gave blessing to Ed
- 16 to move forward with, looking at opportunities with --
- 17 with what -- what's out there in the -- in the market.
- 18 And again, still all in camera information.
- 19 MS. KATE MCGRANN: Is there a
- 20 difference between Council giving a blessing, as
- 21 you've described, as compared to Council giving a
- 22 direction or coming to an agreement?
- 23 MS. SANDRA COOPER: What I recall from
- 24 -- so generally, I'll say for procedure-wise, I do
- 25 count the support of the clerk for any directions,

- 1 minutes, motions, both on camera and behind closed
- 2 doors, in camera, working with the clerk on -- on that
- 3 particular area.
- And I -- that's -- that's what I would
- 5 make my assumptions on.
- 6 MS. KATE MCGRANN: I'm not sure that I
- 7 follow your answer. I want to understand if the
- 8 blessing that you described -- maybe the best way to
- 9 do it is this.
- 10 What did the -- what did Council giving
- 11 its blessing look like? What do you remember about
- 12 how that was communicated?
- MS. SANDRA COOPER: That -- giving --
- 14 and I've seen the minutes recently, from June 27th,
- 15 2011, that there isn't a reference. However, Council
- 16 was very interested in -- in this opportunity and
- 17 asked Ed to further pursue it. Houghton. Mr.
- 18 Houghton.
- 19 MS. KATE MCGRANN: How did Council
- 20 communicate that request to Mr. Houghton?
- 21 MS. SANDRA COOPER: Verbally, in
- 22 camera, tend -- tended to be more forthcoming with
- 23 some conversations or discussions that you may not
- 24 have in -- in -- in any topic in open session.
- 25 And so there would have been a

- 1 discussion and certainly that Mr. Houghton was to move
- 2 ahead. There was the appetite by Council.
- 3 MS. KATE MCGRANN: You said there
- 4 would've been a discussion. I want to understand what
- 5 you do recall of this meeting. Do you recall how
- 6 Council communicated to each other and to others at
- 7 the meeting, that this was the direction that Mr.
- 8 Houghton should follow? Was a vote taken?
- 9 MS. SANDRA COOPER: I don't recall.
- 10 MS. KATE MCGRANN: Do you recall who -
- 11 who communicated to Mr. Houghton that he should
- 12 follow the steps proposed in that slide?
- MS. SANDRA COOPER: I believe from the
- 14 discussion of Members of Council in that in camera
- 15 meeting from June 27th, 2011, that the direction was
- 16 moving towards clear, not written, but certainly
- 17 verbally to move forward and pursue further interest
- 18 in -- in this -- in the Collus topic, and had there
- 19 been anything or a member of Council strongly opposing
- 20 to any of this, I certainly would've had some
- 21 recollection.
- MS. KATE MCGRANN: And you've said
- 23 that Council wanted Mr. Houghton to pursue further
- 24 interest in the strategic partnership. Do you recall
- 25 whether -- not in the minutes, but do you remember

- 1 whether Council gave Mr. Houghton instruction or
- 2 direction to proceed with the RFP process?
- 3 MS. SANDRA COOPER: Yes, that Council
- 4 felt comfortable with that.
- 5 MS. KATE MCGRANN: Do you know why
- 6 that communication from Council to Mr. Houghton is not
- 7 reflected in the minutes?
- 8 MS. SANDRA COOPER: No, I do not know
- 9 why.
- 10 MS. KATE MCGRANN: I'd like to turn
- 11 now from the June 27th, 2011 meeting to the topic of
- 12 Mr. Bonwick's work for PowerStream.
- 13 I'd like to start by pulling up ALE135.
- 14 This is an e-mail from Mr. Bonwick to Brian Bentz,
- 15 with a copy to Sandra DiPonio. The subject is Mayor
- 16 Cooper letter and there is an attachment PowerStream
- 17 letter. You are not copied on this e-mail.
- 18 In this e-mail Mr. Bonwick writes:
- "Hi Brian, here's a draft letter as
- 20 per our discussion. Please review
- 21 and let me know if the content is
- 22 satisfactory. Thanks."
- As I said, you're not copied on this e-
- 24 mail. Were you aware at May 18th, 2011 that Mr.
- 25 Bonwick was sending Mr. Bentz a draft letter from you?

- 1 MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Could we please
- 3 mark this e-mail as the next exhibit?
- 4 THE HONOURABLE FRANK MARROCCO: Yes.
- 5 THE REGISTRAR: Exhibit 41, Your
- 6 Honour.

- 8 CONTINUED BY MS. KATE MCGRANN:
- 9 MS. KATE MCGRANN: The attachment
- 10 here, the PowerStream letter, is found at ALE 136.
- I'm going to ask you to direct our
- 12 court operator to scroll up and down so you have an
- 13 opportunity to review this document.
- 14 MS. SANDRA COOPER: Okay. Thank you.
- MR. FREDERICK CHENOWETH: Can we go to
- 16 the top so I might see the date, Your Honour?
- 17 THE HONOURABLE FRANK MARROCCO: Yes.
- MS. KATE MCGRANN: Do you recall if --
- 19 MR. WILLIAM MCDOWELL: Excuse me,
- 20 there's obviously -- I don't see a date on it. Do you
- 21 want the date of the e-mail?
- THE HONOURABLE FRANK MARROCCO: That
- 23 would be helpful.
- 24 MS. KATE MCGRANN: May 18th, 2011.
- MR. FREDERICK CHENOWETH: Thank you.

- 1 MS. KATE MCGRANN: This site is -- the
- 2 e-mail is ALE0000135, the attachment is ALE0000136.
- MR. FREDERICK CHENOWETH: Thank you, I
- 4 have it.

- 6 CONTINUED BY MS. KATE MCGRANN:
- 7 MS. KATE MCGRANN: Ms. Cooper, have
- 8 you at any time during the period between May 18th and
- 9 June 2nd, 2011, did you see this draft letter?
- 10 MS. SANDRA COOPER: I did see a
- 11 letter, I didn't see the word "draft" on it, but I did
- 12 see a letter.
- MS. KATE MCGRANN: In what context did
- 14 you see the letter?
- 15 MS. SANDRA COOPER: Paul Bonwick had
- 16 said that he would be providing some services for
- 17 PowerStream and he felt that it would be in a good
- 18 light, in my terms, to put a letter together and
- 19 provide to Mr. Bentz, who I didn't know.
- 20 And so the letter was provided to me, I
- 21 thought it was a good letter and it made -- made sense
- 22 for -- for me.
- 23 MS. KATE MCGRANN: Why did Mr. Bonwick
- 24 first tell you that he may be doing some work for
- 25 PowerStream?

1 MS. SANDRA COOPER: It would have been

- 2 around that time.
- MS. KATE MCGRANN: Around May 18th,
- 4 2011?
- 5 MS. SANDRA COOPER: Yes.
- 6 MS. KATE MCGRANN: What do you recall
- 7 him telling you about the work he may be doing for
- 8 PowerStream?
- 9 MS. SANDRA COOPER: I don't recall a
- 10 detail. However, he did bring to my attention that he
- 11 would be providing some services for PowerStream and -
- 12 and that providing the letter I haven't -- a review
- 13 at it and I was very comfortable with -- with what the
- 14 body of the -- the letter had stated. I agreed.
- 15 MS. KATE MCGRANN: Looking at the
- 16 letter -- actually -- looking at the letter. The
- 17 first paragraph says "my brother, Paul Bonwick,
- 18 recently brought to my attention that he had submitted
- 19 a proposal to provide services to PowerStream."
- 20 Did he tell you anything about the
- 21 proposal that he had submitted?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Did he show you a
- 24 copy of it?
- MS. SANDRA COOPER: No.

- 1 MS. KATE MCGRANN: Did you ask to see
- 2 a copy of it?
- MS. SANDRA COOPER: No.
- 4 MS. KATE MCGRANN: Do you remember why
- 5 you didn't ask to review a copy of the proposal?
- 6 MS. SANDRA COOPER: At this point in
- 7 time it was bringing to my attention that he would be
- 8 proposal -- proposing to work with PowerStream and
- 9 that to -- to let Mr. Bentz know that we were related.
- 10 However, I'll say in spite of that or
- 11 due to that fact, sending a notice that still any work
- 12 would be based on ability and not due to
- 13 relationships, as it was noted in the letter.
- MS. KATE MCGRANN: Okay, and we're
- 15 going to -- we will walk through the letter and you'll
- 16 have an opportunity to speak to all of the contents.
- 17 What I want to understand right now is
- 18 do you remember why you didn't ask to see a copy of
- 19 the proposal that you're writing to Mr. Bentz about?
- 20 MS. SANDRA COOPER: I didn't feel that
- 21 it was -- it was my business to -- to -- to read
- 22 through a proposal between Mr. Bentz and Paul Bonwick.
- 23 MS. KATE MCGRANN: Looking at the
- 24 next paragraph, the letter goes on to state,
- 25 "Paul has described the potential

- services his company will be
- 2 providing."
- 3 What did he describe to you about the
- 4 potential services his company would be providing?
- 5 MS. SANDRA COOPER: That it would be
- 6 public relations.
- 7 MS. KATE MCGRANN: Did he give you any
- 8 details about what that meant?
- 9 MS. SANDRA COOPER: I don't recall
- 10 details.
- 11 MS. KATE MCGRANN: Is it the case that
- 12 he may have provided you details and don't remember
- 13 that conversation, or is it the case that you don't
- 14 recall him providing you any details, period?
- 15 MS. SANDRA COOPER: I don't recall him
- 16 providing details.
- MS. KATE MCGRANN: Did he describe any
- 18 potential services his company would be providing to
- 19 you, other than public relations?
- 20 MS. SANDRA COOPER: I don't recall at
- 21 this point in time.
- MS. KATE MCGRANN: The letter says
- 23 that he is described potential services his company
- 24 will be providing to include, but not limited to,
- 25 strategic advice in matters related to public

- 1 relations, and you've mentioned that. Strategic
- 2 planning, do you remember having any conversations
- 3 with Mr. Bonwick about strategic planning that he
- 4 would be doing for PowerStream?
- 5 MS. SANDRA COOPER: I don't recall
- 6 that.
- 7 MS. KATE MCGRANN: The letter says
- 8 that he's described acquisitions to you. Do remember
- 9 conversations with Mr. Bonwick about what acquisition-
- 10 related work he might be doing?
- 11 MS. SANDRA COOPER: I don't recall
- 12 that. As I say, I certainly remember the letter and
- 13 that it -- it made sense to me. And they're going
- 14 through that.
- MS. KATE MCGRANN: I just wanted to
- 16 give you the opportunity to speak to all of the points
- 17 that are outlined in the letter.
- Do you recall him describing to you,
- 19 around this time, any media relations work that he may
- 20 be doing for PowerStream?
- 21 MS. SANDRA COOPER: It's hard to think
- 22 back to May 2011.
- He likely would've. No, sorry. Wrong
- 24 terms.
- Yes, media relations would have been

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1 mentioned.
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- MS. KATE MCGRANN: What do you
- 3 remember him telling you about media relations?
- 4 MS. SANDRA COOPER: I don't recall a
- 5 detail of that. But again, I had not seen any
- 6 proposal.
- 7 MS. KATE MCGRANN: So I'd like to step
- 8 back from the May 2011 time period. We've looked at
- 9 this letter, you're aware that he submitted a
- 10 proposal. You remember him describing the public
- 11 relations and media relations work to you.
- During the period between May 2011 and
- 13 July 31st, 2012, the date that the PowerStream share
- 14 sale transaction closed, do you recall receiving any
- 15 additional information or detail from Mr. Bonwick
- 16 about the work he was doing for PowerStream?
- MS. SANDRA COOPER: I don't believe
- 18 so.
- 19
- 20 (BRIEF PAUSE)
- 21
- 22 MS. KATE MCGRANN: I'm about to move
- 23 to a different document, I'm just looking at the time.
- 24 Did you want to take a break now, or should we
- 25 continue?

Transcript Date April 24, 2019 48 THE HONOURABLE FRANK MARROCCO: We'll 1 2 take 10. 3 --- Upon recessing at 11:05 a.m. --- Upon resuming at 11:16 a.m. 5 6 CONTINUED BY MS. KATE MCGRANN: 8 MS. KATE MCGRANN: Ms. Cooper, before the morning break, I had been asking you about a draft letter that was appended to a May 18th, 2011 email. 10 11 I'd now like to move to May 19th. I'm going to ask 12 that TOC518063 be shown. 13 14 (BRIEF PAUSE) 15 16 MS. KATE MCGRANN: Could you scroll to 17 the bottom of this email chain, please. The -- this 18 email chain starts with an email from Mr. Bonwick. He 19 writes: 20 "Hi Brian. Mayor Cooper called this 21 morning and offered to call Mayor 22 Lehman. If you would still like 23 that to take place, I'm available if

this afternoon."

you wish to call me at some point

24

2.5

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1
                   If we could scroll up a little bit
   further, Bentz responds:
3
                      "Hi Paul. I spoke with Mayor
                     Lehman, and he's agreeable to
5
                      receiving a call from Mayor Cooper.
                     Thanks, Paul."
 6
                   Scroll up a bit further, and I'll come
   back to that. Keep going. Mr. Bentz provides Mr.
   Bonwick with Mayor Lehman's cell phone number. If you
   scroll up further, you can see Mr. Bonwick forwards
10
11
   this entire email chain to you with a message, "Let's
12
   chat first. Cheers, Paul."
13
                   Scroll all the way up. And that's --
14
   that's your email. Do you remember receiving these
15
   emails from Mr. Bonwick?
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- MS. SANDRA COOPER: I don't recall the
- 17 -- if you mind scrolling down, that portion of it,
- 18 however -- scroll down again, please. Thank you. The
- 19 -- the next -- number 2.

20

21 (BRIEF PAUSE)

- MS. SANDRA COOPER: I don't -- I don't
- 24 recall that portion of it. I do -- I do recall that I
- 25 did speak with Mr. Lehman, Mayor Lehman, sorry, that I

- 1 did speak with Mayor Lehman.
- 2 MS. KATE MCGRANN: You recall how the
- 3 topic of you speaking to Mayor Lehman came up?

4

5 (BRIEF PAUSE)

- 7 MS. SANDRA COOPER: I was -- I knew
- 8 Mayor Lehman from County of -- Simcoe County Council
- 9 meetings, that I would see him there, and -- and we
- 10 may have discussions on various topics relating to the
- 11 County.
- So I was looking to speak with Mayor
- 13 Lehman regarding the -- if there was any outcry, any
- 14 impacts that he felt when the City of Barrie went from
- 15 Barrie Hydro to something else that was -- and I was
- 16 looking for -- to reach out to Mayor Lehman.
- MS. KATE MCGRANN: You say when --
- MS. SANDRA COOPER: And --
- 19 MS. KATE MCGRANN: Sorry. Please go
- 20 ahead.
- 21 MS. SANDRA COOPER: And I was -- I was
- 22 not aware of any details between Mr. Bentz and Mr.
- 23 Bonwick.
- 24 MS. KATE MCGRANN: When you say you
- 25 weren't aware of any details between Mr. Bentz and Mr.

- 1 Bonwick, what are you -- details are you referring to?
- MS. SANDRA COOPER: Well, I'm looking
- 3 at the email here. That's what I'm referring to, the
- 4 email in front of us.
- 5 MS. KATE MCGRANN: Okay. If you
- 6 scroll slowly up, this email from Brian to Paul
- 7 appears to have been part of an email chain, the
- 8 entirety of which was forwarded to you. So can you
- 9 help me understand what you mean when you say you
- 10 weren't aware of that detail?
- 11 MS. SANDRA COOPER: I don't know what
- 12 their conversation was. What I was looking for was
- 13 Mayor Lehman's contact information, and I just had
- 14 said, you know, I wanted to speak with Mayor Lehman.
- 15 I wanted to find out how receptive the City -- the
- 16 City of Barrie, the residents of Barrie were with the
- 17 changes, or were there any changes? Was it seamless?
- 18 Those are all questions that -- for my own comfort
- 19 that I would like to have a conversation with Mayor
- 20 Lehman.
- 21 MS. KATE MCGRANN: Okay. The changes
- 22 that you're referring to, they're with respect to
- 23 Barrie Hydro. Is that right?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: What did Barrie

- 1 Hydro change into?
- MS. SANDRA COOPER: Well, Barrie Hydro
- 3 changed to PowerStream, and I don't know the details
- 4 of -- of that arrangement, not unlike with the owner,
- 5 that the Town of Collingwood has now, and when there
- 6 was an interest there, reaching out to yet another
- 7 mayor colleague to ask what was the experience they
- 8 had with any changes and how that impacted the
- 9 community. And they were general questions.
- 10 MS. KATE MCGRANN: Okay. My
- 11 understanding is that at this point in time, you're
- 12 interested in asking Mayor Lehman how his City
- 13 experience, transitioning from its own locally owned
- 14 Hydro company to a PowerStream company?
- MS. SANDRA COOPER: And not -- yes,
- 16 and in general terms, not specific to PowerStream, but
- 17 certainly I -- I would like to know from transitioning
- 18 to 'A' to 'B', how -- how did -- how was that accepted
- 19 by the community?
- MS. KATE MCGRANN: And were you
- 21 interested in hearing about that because you were
- 22 thinking about how Collingwood would react to a
- 23 similar change?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: You said that you

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sat on the County Council with Mayor Lehman?
 2
                   MS. SANDRA COOPER:
                                       M-hm. Yes.
 3
                   MS. KATE MCGRANN: Why are you going
   through Paul Bonwick to get Mayor Lehman's contact
   number?
 5
 6
                   MS. SANDRA COOPER: I thought he would
   -- I thought he'd probably have his number and his
   phone number, just as -- that -- Paul Bonwick had been
   an MP, and -- and Mr. Lehman in the City -- Mayor
   Lehman in the City of Barrie, that they would have had
10
11
   some -- some contacts at -- at some point in time, and
12
    -- and to receive that phone number, and -- and then I
13
   made arrangements -- my office made arrangements to
14
   meet with Mayor Lehman.
15
                   MS. KATE MCGRANN: If you scroll back
16
   down to the bottom of this email chain, please.
17
18
                          (BRIEF PAUSE)
19
20
                   MS. KATE MCGRANN: The first email I
21
   this chain is from Mr. Bonwick to Mr. Bentz, and Mr.
22
   Bonwick says:
23
                      "Mayor Cooper called this morning
24
                      and offered to call Mayor Lehman, if
2.5
                      you would still like that to take
```

5.4

- 1 place."
- 2 Do you remember having a conversation
- 3 with Mr. Bonwick about wanting to speak to Mayor
- 4 Lehman?

5

6 (BRIEF PAUSE)

- 8 MS. SANDRA COOPER: I did -- yes, I
- 9 did say -- say that I wanted to have a conversation
- 10 with Mayor -- Mayor Lehman, and -- and do you have his
- 11 phone number.
- MS. KATE MCGRANN: Do you remember
- 13 what Mr. Bonwick responded to that request?
- 14 MS. SANDRA COOPER: He likely pro --
- 15 provided a phone number and I don't recall any -- any
- 16 further of the conversation.
- 17 MS. KATE MCGRANN: We can see here
- 18 that he reached out to Mr. Bentz, and Mr. Bentz
- 19 provided a phone number, which Mr. Bonwick forwarded
- 20 to you, but do you remember if you explained to Mr.
- 21 Bonwick why you wanted to speak to Mayor Lehman?
- MS. SANDRA COOPER: I'm not sure if I
- 23 got -- got into that -- any sort of detail.
- 24 MS. KATE MCGRANN: Is it the case that
- 25 you can't recall whether or not you discussed what you

- 1 wanted to talk to Mayor Lehman about?
- MS. SANDRA COOPER: I did not discuss
- 3 in any detail what my interests were to speak with Mr.
- 4 -- with Mayor Lehman regarding.
- 5 MS. KATE MCGRANN: Okay. You didn't
- 6 discuss in any detail. What -- what did you say?
- 7 MS. SANDRA COOPER: That I would --
- 8 I'd like to speak with Mayor Lehman. He's a
- 9 neighbouring municipality, and I had known that they
- 10 had gone from 'A' to 'B' with their Hydro -- from
- 11 Barrie Hydro, and what did the residents think about -
- 12 what did the taxpayers think of it? That was my
- 13 focus, and there was no detail that I would have had
- 14 with Paul Bonwick.
- MS. KATE MCGRANN: At this point in
- 16 time, do you remember if Mr. Bonwick had told you that
- 17 he may be working for PowerStream yet?
- MS. SANDRA COOPER: I'm sorry, I don't
- 19 recall. I'm looking at May 19th, and I've seen
- 20 various other dates, and -- and I -- I can't be
- 21 specific on that.
- MS. KATE MCGRANN: Okay. Do you
- 23 remember if, when you received this email, you had any
- 24 questions for Mr. Bonwick, or just in your mind about
- 25 why he was speaking to Brian Bentz?

- 1 MS. SANDRA COOPER: No, I didn't --
- 2 really didn't give it any thought. I would -- my
- 3 thought was to speak with Mayor Lehman and that he
- 4 could give me some -- some suggestions of the
- 5 experience that -- that he had during their -- their
- 6 time of transition.
- 7 MS. KATE MCGRANN: Could you scroll up
- 8 to the top of this email again, please. And down a
- 9 little bit to the email from Mr. Bonwick.
- 10 So Mr. Bonwick forwards all of this to
- 11 you in the evening of May 19th. His message to you
- 12 is, "Let's chat first." Do you recall if you chatted
- 13 with Mr. Bonwick before you called Mayor Lehman?
- 14 MS. SANDRA COOPER: I do not recall.
- MS. KATE MCGRANN: Do you recall if
- 16 you did speak to Mayor Lehman as a result of this --
- 17 or following this email chain?
- 18 MS. SANDRA COOPER: Yes, I would have.
- 19 MS. KATE MCGRANN: What do you recall
- 20 of that conversation?
- MS. SANDRA COOPER: Well, just as I
- 22 mentioned earlier, when I spoke with Mayor Lehman,
- 23 that I wanted to have an understanding of impact to
- 24 the City of Barrie with the changes in their way of
- 25 doing business, and going from Barrie Hydro into --

- 1 into -- from 'A' to 'B', and getting an understanding
- 2 of how that was impacting the customers.
- I would, you know, areas that were
- 4 issues, I -- I was interested in learning about. If
- 5 there was any opposition to that, was it a smooth
- 6 transition. Those are the types of questions.
- 7 MS. KATE MCGRANN: Do you remember
- 8 what he told you in response to those questions?
- 9 MS. SANDRA COOPER: Yes, he did tell
- 10 me -- one (1) thing that he -- that I do recall was
- 11 that he -- he was not a mayor at that time, but he did
- 12 serve on Council. And that -- and he said that their
- 13 transition was fine. There were no -- he felt that
- 14 there was -- with the Hydro side, that there were no
- 15 showstoppers, I guess I'll say in my terminology, not
- 16 his. And he also said that -- that the City of Barrie
- 17 kept their water department, and that was something
- 18 that was of interest in the merger, the acquisition.
- 19 Not knowing details, however, he did
- 20 say that there was an interest -- an appetite to look
- 21 at their water department too, and that was a definite
- 22 no, that they weren't going there.
- 23 MS. KATE MCGRANN: Okay, so just to
- 24 make sure I understand. Did told you that PowerStream
- 25 had been interested in looking at Barrie's water

- 1 department. Barrie had said that that was not an
- 2 option for PowerStream and PowerStream continued with
- 3 hydro in any event?
- 4 MS. SUSAN STEPHEN: Correct.
- 5 MS. KATE MCGRANN: As a result of that
- 6 conversation did you form a belief that Collingwood,
- 7 if it partnered with PowerStream, may be able to keep
- 8 its water department out of the deal as well?
- 9 MS. SUSAN STEPHEN: I hadn't -- I
- 10 hadn't contemplated that one (1) way or the other at
- 11 that period in time and until he had mentioned about
- 12 the water department.
- MS. KATE MCGRANN: And once he
- 14 mentioned the Water Department, did you -- did you
- 15 form any views or -- or have any thoughts about how
- 16 that might work for Collingwood?
- MS. SANDRA COOPER: I never -- no, I
- 18 didn't have thoughts about it. I just thought, well,
- 19 that's interesting and -- and I thought nothing
- 20 further, but our focus was on looking at our hydro --
- 21 electricity, in my mind.
- MS. KATE MCGRANN: Did you share the
- 23 information that you received from your discussion
- 24 with Mr. Lehman with anybody else after it was over?
- 25 MS. SANDRA COOPER: I don't believe I

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1 did.
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- MS. KATE MCGRANN: Did you share it
- 3 with Council?
- 4 MS. SANDRA COOPER: No. It was my
- 5 fact-finding mission. I'd also done -- had contacted,
- 6 well, as I've mentioned earlier, in last term another
- 7 mayor colleague about the now owner of the hydro
- 8 company for Collingwood, and so just doing my own
- 9 investigative reporting to how -- how was the
- 10 reception to the residents, and that was my main area
- 11 to represent, were -- were the people, the
- 12 constituents, the residents of -- of Collingwood.
- MS. KATE MCGRANN: But when you say
- 14 you're doing your own investigative reporting, you
- 15 didn't report that conversation to anyone, right?
- MS. SANDRA COOPER: My own --
- 17 MS. KATE MCGRANN: Right.
- 18 MS. SANDRA COOPER: For my own
- 19 comfort.
- MS. KATE MCGRANN: The call that you
- 21 just mentioned to another mayor about another company,
- 22 were you referring to EPCOR and steps that you took
- 23 during your 2014 to 2018 term as mayor?
- MS. SANDRA COOPER: Yes.
- 25 MS. KATE MCGRANN: Okay. Do you

- 1 recall if you and Mayor Lehman in this conversation
- 2 had any discussion about Mr. Bonwick and the work he
- 3 may be doing for PowerStream?
- 4 MS. SANDRA COOPER: There was no
- 5 discussion.
- 6 MS. KATE MCGRANN: On May 31st, 2011,
- 7 Mr. Bonwick received a draft consulting agreement from
- 8 PowerStream. You can see that document at ALE160.

9

10 (BRIEF PAUSE)

11

- MS. KATE MCGRANN: The document is
- 13 dated June 1st, 2011, and I will ask you once again to
- 14 instruct our court operator to scroll through the
- 15 document so you can review it.
- MS. SANDRA COOPER: Okay.

17

18 (BRIEF PAUSE)

19

MS. SANDRA COOPER: Okay.

21

22 (BRIEF PAUSE)

23

MS. SANDRA COOPER: Okay.

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61
 1
                          (BRIEF PAUSE)
 2
 3
                  MS. SANDRA COOPER: Okay.
 5
                          (BRIEF PAUSE)
 6
 7
                  MS. SANDRA COOPER: Okay.
 8
 9
                          (BRIEF PAUSE)
10
11
                  MS. SANDRA COOPER: Yes.
12
13
                          (BRIEF PAUSE)
14
15
                  MS. SANDRA COOPER: Thank you.
16
                  MS. KATE MCGRANN: Had you seen a copy
17 of this document in or around May 31st, 2011?
18
                  MS. SANDRA COOPER: No.
19
                  MS. KATE MCGRANN: Can we mark this
20 document as the next exhibit?
21
                  THE HONOURABLE FRANK MARROCCO: Yes.
22
23 CONTINUED BY MS. KATE MCGRANN:
                  MS. KATE MCGRANN: And for the sake of
24
25 completeness, if you could pull up ALE159?
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1 (BRIEF PAUSE)

2

- 3 MS. KATE MCGRANN: This is the May
- 4 31st email that attached the document that you just
- 5 looked at. As you can see, you are not copied on it.
- 6 Do you recall if this email was ever forwarded to you?
- 7 MS. SANDRA COOPER: Sorry, could you
- 8 repeat that?
- 9 MS. KATE MCGRANN: Yes. Was this
- 10 email ever forwarded to you? Did you ever receive a
- 11 copy of this email?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Could this email
- 14 please be marked as the next exhibit?
- 15 THE HONOURABLE FRANK MARROCCO: Yes.

16

- 17 CONTINUED BY MS. KATE MCGRANN:
- 18 MS. KATE MCGRANN: Could we look at
- 19 TOC48811?

20

21 (BRIEF PAUSE)

- MS. KATE MCGRANN: If you scroll up a
- 24 little bit, this is a email that Ms. Fuhre sent to
- 25 Brian Bentz at PowerStream.ca. The subject is

- 1 "Correspondence from the Office of the Mayor."
- 2 There's an attachment, "PowerStream," which we'll look
- 3 at in a second. On June 2nd, 2011, Ms. Fuhre writes:
- 4 "Dear President Bentz: At the
- 5 request of Mayor Cooper, I am
- forwarding you correspondence from
- 7 the Office of the Mayor for your
- 8 consideration. She notes that the
- 9 original letter will be sent via
- 10 regular mail."
- Do you recall this email being sent?
- 12 MS. SANDRA COOPER: I'd have to look
- 13 at what the letter was.
- 14 MS. KATE MCGRANN: Okay. Could this
- 15 email please be marked as the next exhibit?
- 16 THE HONOURABLE FRANK MARROCCO: Yes,
- 17 yes.
- 18
- 19 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: And I believe that
- 21 the attachment is TOC48812.
- This is the letter that was attached to
- 23 that email. It's dated June 2, 2011. It's on your
- 24 letterhead. I'll ask you to direct the court operator
- 25 to scroll through so you can review it.

1 MS. SANDRA COOPER: Okay. Scroll

2 down, please.

3

4 (BRIEF PAUSE)

5

6 MS. SANDRA COOPER: Okay. Okay, thank

7 you.

8 MS. KATE MCGRANN: Do you recall

9 asking that this letter be sent to Brian Bentz?

MS. SANDRA COOPER: Yes.

MS. KATE MCGRANN: Is that your

12 signature?

MS. SANDRA COOPER: Yes.

MS. KATE MCGRANN: If you could scroll

15 up to the top.

16 Do you recall why you sent this letter

17 on June 2nd, 2011?

18 MS. SANDRA COOPER: Yes. It was a

19 follow-up from a conversation that Paul Bonwick and I

20 had regarding general services that he was going to be

21 providing to our proposal to PowerStream, and so to

22 that conversation he drafted the letter, I read it,

23 and at the time I was comfortable with the body of the

24 letter and sent it to -- to Mr. -- to Mr. Bentz.

MS. KATE MCGRANN: When you say that

- 1 you were comfortable with the body of the letter, do
- 2 you mean you felt it accurately reflected what you
- 3 understood about what Mr. Bonwick would be doing?
- 4 MS. SANDRA COOPER: At that time I
- 5 felt that it was -- it seemed accurate, and as well
- 6 knowing, from the body saying "my brother," and
- 7 knowing that I had reviewed, as I often did, the
- 8 municipal Conflict of Interest Act to ensure that
- 9 there was no conflict of interest according to
- 10 municipal Conflict of Interest Act, and so I felt in
- 11 that regard that that was fine, that there was no
- 12 conflict.
- 13 MS. KATE MCGRANN: So is it the case
- 14 that you specifically reviewed the municipal Conflict
- 15 of Interest Act in response Mr. Bonwick asking you to
- 16 send this letter?
- 17 MS. SANDRA COOPER: I would -- as I'd
- 18 mentioned the other day, from time to time I would
- 19 review the Conflict of Interest Act just to be sure
- 20 that my understanding was according to the act.
- 21 MS. KATE MCGRANN: Okay. And did you
- 22 specifically review the municipal Conflict of Interest
- 23 Act in response to Mr. Bonwick's communication to you
- 24 that he may be doing work for PowerStream?
- 25 MS. SANDRA COOPER: I would have

- 1 around that time. I don't know what day it would have
- 2 been but it would have -- yes, around that time.
- MS. KATE MCGRANN: And was the reason
- 4 for your review what Mr. Bonwick had told you about
- 5 the fact that he may be doing work for PowerStream?
- MS. SANDRA COOPER: Yes, it was to
- 7 that.
- 8 MS. KATE MCGRANN: Do you remember how
- 9 long after you had the meeting with Mr. Bonwick you
- 10 sent this letter? Was it the next day or was it a
- 11 couple of days later?
- 12 MS. SANDRA COOPER: I don't remember
- 13 exactly. It could have been a couple of days later;
- 14 could have been the next day.
- 15 MS. KATE MCGRANN: You sent this
- 16 letter on June 2nd. We just looked at a May 31st
- 17 email in which Mr. Bonwick is provided with a draft
- 18 retainer. You said you hadn't seen the draft
- 19 retainer. When you set the --
- 20 MS. SANDRA COOPER: No. I said that I
- 21 didn't see that it had draft on it.
- MS. KATE MCGRANN: Oh. Had you seen a
- 23 copy of the retainer agreement with -- between Mr.
- 24 Bonwick --
- MS. SANDRA COOPER: Oh, no.

- 1 MS. KATE MCGRANN: -- and PowerStream?
- MS. SANDRA COOPER: No.
- 3 MS. KATE MCGRANN: Had -- before you
- 4 sent this letter on June 2nd, did Mr. Bonwick tell you
- 5 that he had received a copy of the engagement letter
- 6 from PowerStream?
- 7 MS. SANDRA COOPER: No.
- 8 MS. KATE MCGRANN: Do you recall if
- 9 you made any edits to the draft that Mr. Bonwick put
- 10 together for you or did you just adopt his language
- 11 and -- and use it?
- MS. SANDRA COOPER: I made no changes.
- MS. KATE MCGRANN: Can we scroll down
- 14 so we can see the body of the letter? We already
- 15 talked about the potential services described in your
- 16 letter.
- MS. SANDRA COOPER: M-hm.
- 18 MS. KATE MCGRANN: I'd like to look at
- 19 the second portion of the second paragraph where it's
- 20 written:
- 21 "He has also stated that these
- 22 responsibilities" --
- 23 These are responsibilities relating to
- 24 his work for PowerStream, it looks like.
- 25 -- "could potentially incorporate

- advice related to the Town of

 Collingwood, subject to certain
- 3 conditions unfolding in the coming
- 4 months."
- 5 What were the certain conditions
- 6 described in your letter?
- 7 MS. SANDRA COOPER: What I would
- 8 describe them as, certainly there -- what I would
- 9 describe them as would be public relations and media
- 10 relations, subject to certain conditions, I'm not
- 11 sure.
- 12 MS. KATE MCGRANN: So -- so this --
- 13 your letter says that Mr. Bonwick has told you that he
- 14 could potentially be giving advice related to the Town
- 15 of Collingwood, subject to certain conditions
- 16 unfolding in the coming months. That to me reads like
- 17 he may be giving advice related to the Town of
- 18 Collingwood if certain things happen in the coming
- 19 months. Is that what you meant by this letter?
- 20 MS. SANDRA COOPER: I -- at that -- at
- 21 that time I didn't read in-depth into it. In my mind,
- 22 it was referring to the municipal Conflict of Interest
- 23 Act and that siblings, there was no conflict with
- 24 siblings, and that with any propositions, any jobs
- 25 that he would -- job tasks, jobs that Paul Bonwick

- 1 would have, it wasn't in relation to a family member.
- 2 It was in relation to whether he -- he can provide --
- 3 provide the service, not based on relationships. So
- 4 that was my focus and comfortable that public
- 5 relations, media relations -- that's how I read in --
- 6 that's how I read into the -- the letter.
- 7 MS. KATE MCGRANN: So at the time were
- 8 you aware of any potential conditions unfolding in the
- 9 coming months that would result in Mr. Bonwick giving
- 10 advice about of the -- the Town of Collingwood to
- 11 PowerStream?
- 12 MS. SANDRA COOPER: Well, there would
- 13 be no confidential information that I would provide to
- 14 him, there would be no conversation with processes of
- 15 Collus that -- that I would have with him.
- 16 MS. KATE MCGRANN: I'm just trying to
- 17 understand what you're talking about in this last
- 18 sentence of your letter here. Is there anything else
- 19 you can tell me that would help me understand what
- 20 you're referring to?
- 21 MS. SANDRA COOPER: That he could
- 22 potentially incorporate advice related to the Town of
- 23 Collingwood, certain -- subject to certain conditions
- 24 unfolding.
- MS. KATE MCGRANN: Okay. And do you

- 1 know what those certain conditions were?
- MS. SANDRA COOPER: No, not -- I'm not
- 3 sure what -- what the reference was to specifically.
- 4 MS. KATE MCGRANN: Do you remember
- 5 being unsure of what this sentence was about at the
- 6 time that you signed this letter?
- 7 MS. SANDRA COOPER: No, not in that
- 8 portion. I think that more focus for me was there was
- 9 no conflict of interest in the Conflict of Interest
- 10 Act. I think that was where I was clearing myself
- 11 from, that if Paul Bonwick is doing work with
- 12 PowerStream, then as a that family relationship that
- 13 is not a conflict of interest, and that's -- that was
- 14 my thoughts on -- on this letter.
- MS. KATE MCGRANN: This letter goes on
- 16 to say:
- "Should these conditions come into
- 18 play, Paul has suggested that a
- 19 meeting be scheduled with relevant
- 20 parties to more formally clarify
- 21 Paul's role with PowerStream."
- 22 What can you tell me about Paul
- 23 suggesting to you that this meeting be scheduled?
- 24 MS. SANDRA COOPER: He had suggested
- 25 that perhaps PowerStream meet with some -- some of the

- 1 staff with the Town of Collingwood, and myself.
- MS. KATE MCGRANN: And in what event
- 3 would that meeting take place, do you remember?
- 4 MS. SANDRA COOPER: It happened -- it
- 5 did take place in the town hall. I don't recall the
- 6 exact date for it but I believe it was -- I would say
- 7 an introduction or an introductory meeting.
- 8 MS. KATE MCGRANN: I'm going to
- 9 suggest to you that the certain conditions that are
- 10 referred to twice in this letter were the potential
- 11 sale of Collus Power, the decision to -- to put out an
- 12 RFP. Is that -- could that be accurate?
- MS. SANDRA COOPER: That is not
- 14 something that I took from this. That was not my
- 15 interpretation.
- 16 MS. KATE MCGRANN: It's a letter
- 17 coming from you. You've signed it --
- MS. SANDRA COOPER: Yes, it is. I see
- 19 that today.
- 20 MS. KATE MCGRANN: So I want to
- 21 understand what you meant when you sent it.
- MS. SANDRA COOPER: Well, as I said
- 23 earlier, I was in -- in that particular part of it,
- 24 certain conditions unfolding, I was looking at the --
- 25 the conflict, potential conflict areas, and that was -

- 1 that was the focus for me and I didn't read anything
- 2 into that --
- 3 MS. KATE MCGRANN: With respect to the
- 4 --
- 5 MS. SANDRA COOPER: -- meeting --
- 6 MS. KATE MCGRANN: Oh, I'm sorry.
- 7 With respect to the meeting that Paul suggested you
- 8 having, you said he suggested it should be with
- 9 several members of staff.
- 10 Do you recall if he identified who he
- 11 would like at that meeting?
- 12 MS. SANDRA COOPER: No. I would have
- 13 -- no.
- 14 MS. KATE MCGRANN: Do you recall why
- 15 you couldn't more formally clarify Paul's role with
- 16 PowerStream on June 2nd?
- MS. SANDRA COOPER: He would more
- 18 formally provide --
- 19 MS. KATE MCGRANN: I'm just looking at
- 20 the -- the suggestion here. Paul had suggested a
- 21 meeting be scheduled with relevant parties to more
- 22 formally clarify Paul's role with PowerStream. Why
- 23 would you wait to do that?
- MS. SANDRA COOPER: Well, if he had
- 25 submitted a proposal, if -- if there was nothing come

- 1 from it, then there would be no need -- need to meet.
- 2 However, now that -- going forward if -- if being
- 3 retained by PowerStream, then a meeting be scheduled,
- 4 relevant parties, certainly there were some Town staff
- 5 that were in attendance.
- 6 MS. KATE MCGRANN: You mentioned
- 7 earlier that you thought it was a good idea to send
- 8 this letter to Mr. Bentz.
- 9 MS. SANDRA COOPER: Yes.
- 10 MS. KATE MCGRANN: Why did you think
- 11 it was a good idea?
- MS. SANDRA COOPER: Because it clear -
- 13 in my mind -- further in this -- still this page 1,
- 14 that looking at -- should you choose to engage
- 15 Compenso, it should be based on merits of the proposal
- 16 and unrelated to relationship with me and that of my
- 17 office. So that's -- again that was a focus for me,
- 18 to ensure that -- don't make a decision whether to
- 19 retain Paul Bonwick or not based on me being the
- 20 mayor. Based -- base it on merit.
- 21 MS. KATE MCGRANN: Did Mr. Bonwick ask
- 22 you to send letters like this to other potential
- 23 clients of his?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Did you ask

- 1 yourself on June 2nd or at any time afterwards why he
- 2 was asking you to send this letter to Mr. Bentz?
- 3 MS. SANDRA COOPER: Yes. He had
- 4 mentioned about transparency for -- forwarding this --
- 5 or preparing it and -- and sending it to Mr. Bentz to
- 6 be clear that we were related, and that that relative
- 7 -- relationship should not be based on, at least that
- 8 relationship should not be based whether he be
- 9 retained or not, and so I -- I think to -- to make
- 10 that perfectly clear
- MS. KATE MCGRANN: Can you see how a
- 12 recipient of this letter would think that you had had
- 13 a -- a conversation with Mr. Bonwick about work he
- 14 would be doing related to public relations, strategic
- 15 planning, acquisition, and media relations?
- 16 MS. SANDRA COOPER: I can't speak on
- 17 behalf of someone else and what they would think from
- 18 it.
- 19 MS. KATE MCGRANN: Can you see how a
- 20 plain reading of this letter suggests that Mr. Bonwick
- 21 described the potential services his company would be
- 22 providing to include public relations, strategic
- 23 planning, acquisitions, and media relations?
- 24 MS. SANDRA COOPER: I'm reading that
- 25 as it stands out now.

- 1 MS. KATE MCGRANN: Was this statement
- 2 in your letter accurate at the time that you signed
- 3 the letter?
- 4 MS. SANDRA COOPER: I do not recall
- 5 that -- public relations and media relations were
- 6 certainly ones that I -- I felt that that was fine.
- 7 Acquisitions, I had no idea what that -- what that
- 8 meant, nor did I ask.
- 9 MS. KATE MCGRANN: That's what I want
- 10 to understand is if it was important for you to send
- 11 this letter to Mr. Bentz, and I think that it was, you
- 12 did send it, right?
- MS. SANDRA COOPER: Yes.
- 14 MS. KATE MCGRANN: You thought it was
- 15 a good idea to send it?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Why didn't you take
- 18 steps to understand what was written in the letter
- 19 that you signed?
- 20 MS. SANDRA COOPER: I had a focus on
- 21 clarifying the relationship as it -- as related to the
- 22 Conflict of Interest Act, and that was -- at the time
- 23 that was my focus on this, that it was whatever work
- 24 you're doing it has nothing to do with me as Mayor.
- 25 I'm not your parent, I'm not your spouse and I'm not

- 1 your child. You're not my child, either way.
- MS. KATE MCGRANN: If that was the
- 3 portion of the letter that was important to you, why
- 4 not simply remove the other parts that you didn't
- 5 fully understand?
- 6 MS. SANDRA COOPER: Good question.
- 7 I can't answer that.
- 8 MS. KATE MCGRANN: You sent this
- 9 letter on June 2nd. It looks to us like Mr. Bonwick
- 10 met with clerk Almas on June 2nd, she appeared and
- 11 gave some evidence about that meeting.
- 12 Were you aware that Mr. Bonwick was
- 13 going to meet with Sara Almas?
- 14 MS. SANDRA COOPER: I was aware he was
- 15 going to meet with her. Yes.
- MS. KATE MCGRANN: How were you aware
- 17 of that?
- 18 MS. SANDRA COOPER: He -- Paul Bonwick
- 19 had mentioned to me that that he was going to be
- 20 meeting with the clerk.
- 21 MS. KATE MCGRANN: What did he tell
- 22 you about why he was going to meet with her?
- MS. SANDRA COOPER: He didn't get into
- 24 details.
- 25 MS. KATE MCGRANN: Was that a usual

- 1 course of action for him to go and meet with the
- 2 clerk?
- 3 MS. SANDRA COOPER: I -- I don't --
- 4 I'm not aware.
- 5 MS. KATE MCGRANN: Before we move on
- 6 from this letter I will just ask that it be marked as
- 7 the next exhibit.
- 8 Did it strike you as unusual that he
- 9 was going to meet with the clerk?
- 10 MS. SANDRA COOPER: I didn't give it
- 11 any thought. I know that as a -- previously as a
- 12 member of Parliament within this riding he would be
- 13 corresponding with other municipalities, so I didn't
- 14 get a comfort level to be able to -- I felt -- to come
- 15 in and speak with the clerk.
- 16 MS. KATE MCGRANN: So I understand why
- 17 you thought he had a comfort level, but I'm more
- 18 wondering were you curious about why he was going to
- 19 speak to the clerk?
- MS. SANDRA COOPER: It wasn't my
- 21 business.
- MS. KATE MCGRANN: Okay, and that --
- 23 that may be how you answered the -- the question of
- 24 curiosity in your mind. But did you ask yourself why
- 25 is he going to meet with the clerk?

- 1 MS. SANDRA COOPER: I -- I was of the
- 2 assumption that it would be to clarify the -- the
- 3 Conflict of Interest Act.
- 4 MS. KATE MCGRANN: But you didn't ask
- 5 him?
- 6 MS. SANDRA COOPER: I don't recall
- 7 that and we did not have a follow-up, the clerk and I
- 8 did not follow up.
- 9 MS. KATE MCGRANN: And just to be
- 10 clear, you didn't have a follow-up conversation about
- 11 the meeting that happened with either Mr. Bonwick or
- 12 the clerk?
- MS. SANDRA COOPER: Not that I recall.
- 14 MS. KATE MCGRANN: Can we please look
- 15 at paragraph 208 of the Foundation document.
- 16 This paragraph describes an e-mail from
- 17 Mr. Bonwick to Brian Bentz, you're not copied on it,
- 18 it's sent on June 22nd, 2011.
- In his e-mail, Mr. Bonwick writes "Good
- 20 morning Brian, Mayor Cooper informed me that she will
- 21 be having lunch today with Mayor Lehman. Is there a
- 22 particular method you would like brought forward from
- 23 Mayor Cooper. Regards."
- 24 First of all, do you recall having
- 25 lunch with Mayor Lehman on or around June 22nd, 2011?

- 1 MS. SANDRA COOPER: We did not have
- 2 lunch.
- 3 MS. KATE MCGRANN: Do you recall
- 4 telling Mr. Bonwick that you would be having lunch
- 5 with Mayor Lehman in around this time?
- 6 MS. SANDRA COOPER: I don't recall if
- 7 I said to him that I would be having lunch with Mayor
- 8 Lehman.
- 9 MS. KATE MCGRANN: Is it possible that
- 10 you told him and you just don't remember today?
- 11 MS. SANDRA COOPER: I don't remember
- 12 if I -- I said to Paul Bonwick I was having lunch with
- 13 anyone that day or not.
- MS. KATE MCGRANN: Were you aware at
- 15 the time that Mr. Bonwick was talking to individuals
- 16 at PowerStream about the things that you were doing
- 17 during your day?
- MS. SANDRA COOPER: No.
- 19 MS. KATE MCGRANN: Were you aware that
- 20 at this time Mr. Bonwick was offering to have you
- 21 deliver messages from PowerStream?
- MS. SANDRA COOPER: No. I was not
- 23 copied on this e-mail.
- 24 MS. KATE MCGRANN: At any point before
- 25 July 31st, 2012, the date of the closing of the share

- 1 sale transaction, did you have any discussions with
- 2 Mayor Lehman about the work Mr. Bonwick was doing for
- 3 PowerStream or his retainer with PowerStream?
- 4 MS. SANDRA COOPER: No.
- 5 MS. KATE MCGRANN: Go -- pardon me --
- 6 to paragraph 207 of the Foundation document.
- 7 This paragraph describes a -- a couple
- 8 of things. First of all, it describes an e-mail that
- 9 Mr. Bonwick sent to Deputy Mayor Lloyd on June 14th,
- 10 it said "meeting PowerStream 2:30 June 29, 2011".
- 11 Do you recall knowing that Mr. Bonwick
- 12 was speaking with Deputy Mayor Lloyd in early June
- 13 about a meeting with PowerStream on June 29th?
- 14 MS. SANDRA COOPER: No, I was not
- 15 aware. I hadn't been copied that e-mail, nor was I
- 16 aware of that.
- 17 MS. KATE MCGRANN: If you go to the
- 18 bottom of this paragraph, it says on June 22nd, 2011,
- 19 Mayor Cooper's executive assistant invited Mr.
- 20 Houghton, Deputy Mayor Lloyd, Mr. Muncaster, and CAO,
- 21 Wingrove to an introductory meeting with Mr. Bentz.
- Do you remember being involved in
- 23 scheduling this meeting?
- 24 MS. SANDRA COOPER: Yes, it would have
- 25 been my assistant at that time that -- that put

- 1 everything together.
- 2 MS. KATE MCGRANN: Whose idea was it
- 3 to arrange this meeting?
- 4 MS. SANDRA COOPER: It was -- it was
- 5 Paul Bonwick's idea to have an introductory meeting.
- 6 MS. KATE MCGRANN: What was the
- 7 purpose of the meeting?
- 8 MS. SANDRA COOPER: An introduction of
- 9 Mr. Bentz, and also to look at some -- what they were
- 10 planning to do in the area, and I don't recall
- 11 specifically, but they did speak about Blue Mountain.
- MS. KATE MCGRANN: Earlier today we
- 13 looked at a letter dated June 2nd that you had sent to
- 14 Mr. Bentz. That letter made reference to a meeting
- 15 that should take place if certain conditions unfolded.
- Do you know if this is the meeting that
- 17 was referred to in that letter?
- 18 MS. SANDRA COOPER: I can't say one
- 19 (1) way or another.
- MS. KATE MCGRANN: Why did you need to
- 21 receive an introduction to PowerStream at this time?
- MS. SANDRA COOPER: Well, an
- 23 introduction, they were going to be in the area and to
- 24 see face-to-face, and -- and I felt important the CA -
- 25 the CAO be in attendance and to have a conversation

- 1 what -- what they're doing in the area.
- 2 It was quite common for business
- 3 interests, not only for Collingwood, but around the
- 4 Clearview town of Blue Mountains, there would be a
- 5 meeting set up and then I would learn that it wasn't
- 6 specific to Collingwood and --
- 7 MS. KATE MCGRANN: Okay, so I think
- 8 you said that Mr. Bonwick requested that this meeting
- 9 be organized. Is that right?
- MS. SANDRA COOPER: Yes.
- 11 MS. KATE MCGRANN: Who attended the
- 12 meeting?
- MS. SANDRA COOPER: So CAO Wingrove
- 14 attended the meeting, I believe Dean Muncaster was at
- 15 te meeting. Mr. Bentz was at the meeting. I know it
- 16 was in the Council board room, that I do remember.
- MS. KATE MCGRANN: Okay, and you said
- 18 that PowerStream was going to be in the area. What
- 19 was PowerStream going to be doing in the area?
- 20 MS. SANDRA COOPER: I -- I don't
- 21 recall specifically. I don't recall specifics.
- MS. KATE MCGRANN: Okay. Pardon me.
- 23 Was the work that Mr. Bonwick was going
- 24 to be doing for PowerStream discussed at this meeting?
- 25 MS. SANDRA COOPER: I don't recall

- 1 that, I'm sorry.
- MS. KATE MCGRANN: Is it the case that
- 3 you don't remember whether or not it was discussed or
- 4 you remember that it definitely wasn't discussed?
- 5 MS. SANDRA COOPER: I don't remember
- 6 if it was discussed.
- 7 MS. KATE MCGRANN: It's -- the meeting
- 8 happens on June 29th. At this point you've directed
- 9 Collus to get a valuation and an options analysis.
- 10 Mr. Houghton has advised Council two
- 11 (2) days earlier that Collus is going to assemble a
- 12 team of people and take an RFP out to look for a
- 13 strategic partner.
- 14 At this meeting, did you consider
- 15 whether PowerStream may respond to the RFP?
- 16 MS. SANDRA COOPER: I don't recall if
- 17 that was the case. I don't recall. I'm sorry, on
- 18 that.
- 19 MS. KATE MCGRANN: Okay. I neglected
- 20 to mention that you've also contacted Mayor Lehman to
- 21 ask him how the Barrie transition from their LDC to
- 22 PowerStream went.
- 23 At this point in time did you consider
- 24 whether the work that Mr. Bonwick may be doing for
- 25 PowerStream could involve advice about a response to a

- 1 Collus Power RFP?
- MS. SANDRA COOPER: I think my under -
- 3 well, my understanding would be in communication,
- 4 public relations, and in those areas.
- 5 MS. KATE MCGRANN: Did you think that
- 6 he would be working on media relations and public
- 7 communications with respect to a potential Collus
- 8 Power RFP?
- 9 MS. SANDRA COOPER: For -- for the
- 10 Collus RFP?
- MS. KATE MCGRANN: M-hm.
- MS. SANDRA COOPER: No.
- 13 MS. KATE MCGRANN: You didn't think
- 14 that he would be doing any work on that?
- MS. SANDRA COOPER: On -- for Collus,
- 16 no.
- MS. KATE MCGRANN: How did you come to
- 18 that conclusion?
- 19 MS. SANDRA COOPER: I -- I did not see
- 20 anything with Paul Bonwick's name on any presentations
- 21 or RFPs or Compenso, I guess I should say.
- MS. KATE MCGRANN: At any point
- 23 between June 2nd -- at any point -- at any point
- 24 between January 1st, 2011 and July 31st, 2012 did you
- 25 ever ask Mr. Bonwick if he would be assisting

- 1 PowerStream, or if he had been assisting PowerStream
- 2 in its response to the Collus RFP?
- 3 MS. SANDRA COOPER: No, I did not ask
- 4 that question.
- 5 MS. KATE MCGRANN: Did you ask him any
- 6 questions about the work that he was doing for
- 7 PowerStream?
- 8 MS. SANDRA COOPER: No, I did not. I
- 9 was attending Collus board meetings. Many other
- 10 things that I was involved in, and I did not have a
- 11 conversation to ask specifically if he was involved in
- 12 an RFP.
- MS. KATE MCGRANN: Okay, my question
- 14 was a bit broader than that.
- 15 At any point -- try to make the period
- 16 of time a bit more responsive to the information that
- 17 you've given us. At any point between the period of
- 18 time that starts when Mr. Bonwick advises you he may
- 19 be doing some work for PowerStream, through to July
- 20 31st, 2012, did you ask him any questions about the
- 21 work that he was doing for PowerStream?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Why not?
- 24 MS. SANDRA COOPER: I had a focus on
- 25 Council in the Board and going through the task force

- 1 RFP process criterion, that was my -- that was my
- 2 focus, not to say 'hey how's it going, what are you
- 3 doing for PowerStream', I -- I did not ask that
- 4 question.
- 5 MS. KATE MCGRANN: I understand that
- 6 you had the focus that you just described to us. How
- 7 did that focus prevent you from asking Mr. Bonwick any
- 8 questions about the work that he was doing for
- 9 PowerStream?
- 10 MS. SANDRA COOPER: It was, say, I'm -
- 11 I wasn't -- I wasn't looking beyond what I felt was
- 12 important to work with a task team, to look at
- 13 options, to mark marking criteria, that -- I didn't
- 14 look beyond that to say what are they doing working
- 15 here now, or who's working for this company or I -- I
- 16 didn't consider it at that. That wasn't -- again, my
- 17 thoughts were to concentrate on the RFP, listening to
- 18 Board of Directors, listening to the task team and
- 19 their comments, listening to KPMG, listening to staff.
- 20 That was -- that's where I had my concentration on.
- 21 MS. KATE MCGRANN: And after the work
- 22 of the strategic task team was completed and
- 23 PowerStream and been selected as the successful
- 24 respondent, did you ask any questions of Mr. Bonwick
- 25 about the work he was doing for PowerStream after

- 1 that?
- MS. SANDRA COOPER: No.
- 3 MS. KATE MCGRANN: Why not?
- 4 MS. SANDRA COOPER: I was confident
- 5 with our team, with staff, with the KPMG consultant,
- 6 with others involved in the strategic partnership with
- 7 PowerStream. I was comfortable with the people
- 8 involved in it and I did not follow up with -- with
- 9 Paul Bonwick to ask any questions, outcome or what do
- 10 you think. I didn't ask opinions, I didn't discuss
- 11 any of that.
- MS. KATE MCGRANN: How did your
- 13 confidence and comfort with the things you just
- 14 described to us stop you or prevent you from asking
- 15 Mr. Bonwick about the work he was doing for
- 16 PowerStream, a company that had been selected to
- 17 become the Town strategic partner?
- 18 MS. SANDRA COOPER: I focussed -- my
- 19 concentration was with the professionals that I had
- 20 worked with to -- to come to a completion of the
- 21 partnership.
- MS. KATE MCGRANN: One (1) final
- 23 couple of questions in this area. If we could look at
- 24 paragraph 198 of the Foundation document. This
- 25 paragraph describes an e-mail from Mr. Bonwick to Mr.

- 1 Glicksman and Mr. Bentz of PowerStream, sent on June
- 2 3rd, 2011.
- 3 Just to help you orient yourself in
- 4 time, on May 24th, KPMG delivered its draft evaluation
- 5 and options analysis report, June 3rd Mr. Bonwick
- 6 sends this e-mail. June 27th, presentation is made by
- 7 Mr. Houghton to Town Council about the strategic
- 8 partnership in RFP. June 29th you have the meeting
- 9 that we've just finished discussing. On June 3rd, Mr.
- 10 Bonwick ends his e-mail to these gentlemen at
- 11 PowerStream writing,
- 12 "As an FYI, I learned that Collus
- 13 has completed their evaluation using
- 14 KPMG. This step is in keeping with
- 15 the timelines discussed several
- 16 weeks ago."
- 17 My understanding is that the KPMG work
- 18 was being kept confidential from Council. Was this
- 19 KPMG work public knowledge on June 3rd, 2011?
- 20 MS. SANDRA COOPER: I don't recall at
- 21 that point in time whether it was or not, and it's
- 22 something that whenever it would become public then it
- 23 could be presented, but publicly.
- 24 However, I mean if it was kept -- it
- 25 was to be kept confidential, it was confidential in my

- 1 mind.
- MS. KATE MCGRANN: Do you know how Mr.
- 3 Bonwick knew that Collus had completed their
- 4 evaluation using KPMG as at June 3rd, 2011?
- 5 MS. SANDRA COOPER: No, I don't. And
- 6 my name is not attached to that e-mail, but no, I do
- 7 not.
- I know that it wasn't me, that's what I
- 9 do know.
- 10 MS. KATE MCGRANN: I'm about to move
- 11 on to a different area. I wonder if you --
- 12 THE HONOURABLE FRANK MARROCCO: Just
- 13 keep going.
- 14
- 15 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: I'd like to ask you
- 17 some questions now about International Solar Solutions
- 18 Inc. and solar attic-vents initiative.
- 19 During the period between I'll call it
- 20 May and August of 2011 were you aware that Collus was
- 21 involved in a solar attic vent initiative?
- MS. SANDRA COOPER: A presentation was
- 23 made to the Collus Board with the solar vent being
- 24 displayed at a Board meeting.
- MS. KATE MCGRANN: I'm going to ask

- 1 that summary document 1-3 paragraphs 6 to 8 be
- 2 displayed on the screen.

3

4 (BRIEF PAUSE)

5

- 6 MS. KATE MCGRANN: Could summary
- 7 document 1-3 please be marked as the next exhibit.
- THE HONOURABLE FRANK MARROCCO: Yes.

- 10 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: Paragraph 6 here
- 12 says that on June 10th, 2011, Mr. Houghton brought a
- 13 model of the solar attic vent to the Collus Power
- 14 Board meeting. The minutes record that Mr. Houghton
- 15 described the operation of the vent and told the Board
- 16 that Collus had an opportunity to be involved with the
- 17 project.
- Is this what you're referring to?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: What do you
- 21 remember being discussed at that meeting?
- MS. SANDRA COOPER: Well, as I had
- 23 said earlier, the solar attic vent was brought to the
- 24 meeting. They described it -- Houghton described it
- 25 somewhat. I know the Board was enthusiastic and

- 1 excited about an interest in having the solar vents
- 2 installed on residential homes in the Town of
- 3 Collingwood.
- 4 MS. KATE MCGRANN: And what were they
- 5 enthusiastic and excited about?
- 6 MS. SANDRA COOPER: We thought it was
- 7 innovative, something different, that could adhere to
- 8 energy savings.
- 9 MS. KATE MCGRANN: Do you remember
- 10 what specifically was being proposed at the time?
- MS. SANDRA COOPER: Around that time,
- 12 it was proposed that Collus Power purchase those vents
- 13 and be able to have them as a model, an encouragement
- 14 for more -- more and more residents to -- to see what
- 15 they were all about and perhaps purchase them, and
- 16 that would certainly reduce energy costs.
- MS. KATE MCGRANN: Okay. If we could
- 18 scroll down to paragraph 7 and 8, we can see that at
- 19 the June 10 meeting you left the meeting before a
- 20 decision was made.
- 21 But after you left, the Board agreed
- 22 that Collus Power would participate in the solar attic
- 23 project because it showed Collus Power to be a leader
- 24 with a positive message for the utility and Council to
- 25 get the message out regarding conservation.

- 1 Is that consistent with what you
- 2 remember happening?
- MS. SANDRA COOPER: Yes.
- 4 MS. KATE MCGRANN: Scroll down to
- 5 paragraph 9, please. This paragraph describes an
- 6 email that Mr. Houghton received from Budd Energy Inc.
- 7 providing him with information about Nature's Power
- 8 solar roof vent.
- 9 Do you recall knowing in July 2011
- 10 about a company called Budd Energy Inc.?
- 11 MS. SANDRA COOPER: I was not familiar
- 12 with Budd Energy Inc. But, however, I was familiar
- 13 with the president, the owner, the chair of that
- 14 company as he had done -- had provided some consulting
- 15 work for Collus some years earlier.
- 16 MS. KATE MCGRANN: Who is that person?
- MS. SANDRA COOPER: Peter Budd.
- 18 MS. KATE MCGRANN: Were you aware at
- 19 any point during the time that Collus Power was
- 20 involved in the solar attic roof initiative that Mr.
- 21 Budd was involved at all?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: What did you know
- 24 about Mr. Budd's involvement in the -- in the roof
- 25 vent initiative?

- 1 MS. SANDRA COOPER: That it was his
- 2 product.
- 3 MS. KATE MCGRANN: What did that mean?
- 4 Did he invent it? Was he marketing it?
- 5 MS. SANDRA COOPER: He was marketing
- 6 it, from my understanding.
- 7 MS. KATE MCGRANN: Where did that
- 8 understanding come from? How did you come to learn
- 9 that?
- 10 MS. SANDRA COOPER: That -- that Peter
- 11 Bed had this solar vent and -- and it would be of
- 12 interest for others to -- to buy into it, that it was
- 13 something that would reduce costs. It was innovative.
- 14 As was mentioned here, it would put Collus out in the
- 15 forefront of innovation.
- 16 MS. KATE MCGRANN: Do remember how you
- 17 learn that he was involved, that Mr. Budd was involved
- 18 in this?
- 19 MS. SANDRA COOPER: I believe it was
- 20 at one (1) of the -- it was either -- at one (1) of
- 21 the meetings. I believe that that's -- that's where I
- 22 understood that Peter Budd was involved, or Budd
- 23 Energy.
- 24 MS. KATE MCGRANN: Did he attend one
- 25 (1) of the meetings? Do you recall if someone

- 1 mentioned that he was involved?
- MS. SANDRA COOPER: He was that the
- 3 solar event. I don't recall if he was at the Board
- 4 meeting or if -- certainly, it was mentioned that --
- 5 Peter Budd and -- and that he was author of it.
- 6 MS. KATE MCGRANN: So the board was
- 7 enthusiastic and excited about the idea and the -- the
- 8 conservation elements that it presented. Do you know
- 9 if -- if any investigation was done to see if there
- 10 are other products that were similar to this that
- 11 should also be considered, other solar attic roof
- 12 vents?
- 13 MS. SANDRA COOPER: I don't believe
- 14 there was.
- MS. KATE MCGRANN: Do you know why --
- 16 why that investigation wasn't undertaken?
- MS. SANDRA COOPER: No, I don't.
- 18 MS. KATE MCGRANN: Other than Mr.
- 19 Budd, who else did you understand was involved with
- 20 the solar attic roof vents?
- 21 MS. SANDRA COOPER: The other was
- 22 Green Leaf.
- MS. KATE MCGRANN: Okay. And what was
- 24 Green Leaf?
- MS. SANDRA COOPER: That was an --

- 1 also, an energy conservation environmental company.
- MS. KATE MCGRANN: What did you
- 3 understand Green Leaf's role to be with respect to the
- 4 solar attic vent initiative?
- 5 MS. SANDRA COOPER: That they were
- 6 also company that had purchased the solar vents. That
- 7 was my understanding.
- 8 MS. KATE MCGRANN: What was their
- 9 involvement with -- or did they have any involvement
- 10 with the -- the initiative that Collus Power was
- 11 involved in?
- MS. SANDRA COOPER: Well, they were
- 13 not -- they did not attend the Board meetings;
- 14 however, they attended the launch event.
- 15 MS. KATE MCGRANN: Other than
- 16 attending the launch event, to your knowledge, did
- 17 they have any involvement in the solar attic
- 18 initiative? Did they do any work for it?
- 19 MS. SANDRA COOPER: I'm trying to
- 20 separate what I know now to what I knew then. So
- 21 going to what I knew then was that there was also
- 22 discussion about getting the word out about the solar
- 23 vent and that -- I believe that it was Green Leaf that
- 24 was going to be assisting with this but having people
- 25 in the community, letting residents know about this

- 1 product.
- MS. KATE MCGRANN: So, like, a
- 3 community outreach marketing role kind of thing?
- 4 MS. SANDRA COOPER: Yes.
- 5 MS. KATE MCGRANN: Who was affiliated
- 6 -- or who was associated with Green Leaf? Do you know
- 7 who owned the company?
- 8 MS. SANDRA COOPER: My understanding,
- 9 that it was Ms. Abby Stec that owned the company.
- 10 MS. KATE MCGRANN: Okay. Were you
- 11 aware of any other ownership interest in the company?
- MS. SANDRA COOPER: At that time, I
- 13 was not.
- 14 MS. KATE MCGRANN: Did that change
- 15 over time?
- MS. SANDRA COOPER: Af -- and I I'm
- 17 not sure when, sequence, but, yes.
- 18 MS. KATE MCGRANN: And what changed
- 19 about your understanding of the ownership of Green
- 20 Leaf?
- 21 MS. SANDRA COOPER: That Paul Bonwick
- 22 was involved.
- MS. KATE MCGRANN: Do you remember how
- 24 you came to understand that?
- 25 MS. SANDRA COOPER: I went on their

- 1 website.
- MS. KATE MCGRANN: And he was listed
- 3 as someone assoc -- how -- what did the website tell
- 4 you?
- 5 MS. SANDRA COOPER: At fir -- at
- 6 first, it was Abby -- Ms. Abby Stec, and it was
- 7 environmental initiatives that they -- they were --
- 8 the company was in -- involved with or promoting.
- 9 I just -- it was just sort of a broad
- 10 brush that I -- I had a look to see, well, that's who
- 11 it is, so, okay.
- MS. KATE MCGRANN: Maybe I
- 13 misunderstood, but I thought you were saying that you
- 14 visited the Green Leaf website and -- and you learned
- 15 that Mr. Bonwick had an ownership interest in the
- 16 company?
- MS. SANDRA COOPER: Sometime later, I
- 18 understood that, not -- not during July of 2011.
- 19 MS. KATE MCGRANN: Did you later
- 20 learned that Mr. Bonwick had an ownership interest in
- 21 Green Leaf as a result of looking at the website?
- MS. SANDRA COOPER: I had -- yes, I
- 23 had seen his name there.
- 24 MS. KATE MCGRANN: Do you remember
- 25 when you learned this?

- 1 MS. SANDRA COOPER: It was some --
- 2 quite some time later, actually.
- 3 MS. KATE MCGRANN: Could you give us a
- 4 ballpark figure? Was it months or years later?
- 5 MS. SANDRA COOPER: It -- it would
- 6 have been on anyway.
- 7 MS. KATE MCGRANN: Do you remember why
- 8 you were looking at the Green Leaf website at the
- 9 time?
- 10 MS. SANDRA COOPER: I -- for my own
- 11 curiosity.
- 12 MS. KATE MCGRANN: When you saw Mr.
- 13 Bonwick's name on the website did you speak to him
- 14 about what you had seen?
- MS. SANDRA COOPER: No, I did not. I
- 16 just -- I looked at the website at one (1) time
- 17 looking and -- and because I had heard of Green Leaf.
- 18 And then I had seen -- quite some time later. And,
- 19 no, I -- I did not discuss his business interests, nor
- 20 my business interests if -- if there were any, or with
- 21 any of my siblings.
- MS. KATE MCGRANN: Okay. I'd like to
- 23 stay focussed, if we can, on -- on Mr. Bonwick. When
- 24 you discovered that he had an ownership interest in
- 25 Green Leaf from looking at the website, by that time,

- 1 were you aware that Green Leaf had been involved in
- 2 the solar attic roof initiative?
- MS. SANDRA COOPER: Yes.
- 4 MS. KATE MCGRANN: Did you wonder to
- 5 yourself why didn't Mr. Bonwick tell me that he was
- 6 involved in this initiative that the town's company is
- 7 running?
- 8 MS. SANDRA COOPER: At this point in
- 9 time?
- 10 MS. KATE MCGRANN: When you discovered
- 11 that he had ownership interest.
- MS. SANDRA COOPER: Oh. I didn't
- 13 expect Paul Bonwick to -- to -- he -- he didn't report
- 14 -- report to me. I didn't know when his interest was
- 15 -- came on board.
- 16 MS. KATE MCGRANN: Did you take any
- 17 steps to find out?
- 18 MS. SANDRA COOPER: I did not. I had
- 19 brief conversations with Ms. Stec. I did -- and I did
- 20 not have a conversation with -- with Paul Bonwick
- 21 about it.
- I had many job tasks, and it -- it was
- 23 not part of what I felt that all my other duties as
- 24 described was a part of.
- MS. KATE MCGRANN: And just for the

- 1 sake of clarity, when you say you had brief
- 2 conversations with Ms. Stec, did you ask her any
- 3 questions about Mr. Bonwick's involvement or role with
- 4 Green Leaf?
- 5 MS. SANDRA COOPER: No.
- 6 MS. KATE MCGRANN: Other than Green
- 7 Leaf, did you believe anybody else to be involved in
- 8 the solar attic vent initiative on the attic vent
- 9 side?
- 10 MS. SANDRA COOPER: There were -- I'm
- 11 not sure if I'd say partners. There were others that
- 12 were involved in the launch, the solar launch in
- 13 Collingwood. And there were others -- other hydro
- 14 LDCs that were sponsored, and so I knew that they were
- 15 involved.
- 16 MS. KATE MCGRANN: Okay. Who else
- 17 from -- from that? Who else are you describing there?
- 18 MS. SANDRA COOPER: So, Orangeville
- 19 Hydro, Wasaga Beach Hydro, PowerStream. And I believe
- 20 there was one (1) more because there were a few logos
- 21 on the -- the bottom of the page, the agenda. And I
- 22 can't -- I -- I can't recall for sure the others, but
- 23 those are ones that I -- I do recollect.
- MS. KATE MCGRANN: The other LDCs that
- 25 you've listed, what did you understand their

- 1 involvement in the initiative was?
- MS. SANDRA COOPER: I understood that
- 3 it was the -- the same as Collus, that they would
- 4 purchase so many and have some of their homes in -- in
- 5 Wasaga Beach and Orangeville and other places, Barrie
- 6 or that particular area.
- 7 MS. KATE MCGRANN: If we look at
- 8 paragraph 28 of summary document 1-3, this paragraph
- 9 describes Mr. Houghton participated in discussions
- 10 with PowerStream staff and Mr. Bonwick to approve news
- 11 releases related to the solar attic vents events.
- Do you recall that there was an attic
- 13 event launch in the summer of 2011?
- 14 MS. SANDRA COOPER: Yes. I just
- 15 referred to that.
- 16 MS. KATE MCGRANN: This paragraph
- 17 summarizes correspondence, including correspondence
- 18 where Mr. Bonwick said he would get the mayor to sign
- 19 off on a news release on August 10th.
- You weren't copied on this email
- 21 correspondence, but do you recall discussing a news
- 22 release about the solar attic vents initiative with
- 23 Mr. Bonwick in August of 2010?
- 24 MS. SANDRA COOPER: I don't recall
- 25 that discussion. What I do recall though was a news

Transcript Date April 24, 2019 102 release. 2 MS. KATE MCGRANN: Do you remember signing off on the news release or if you sign off on it? 5 6 (BRIEF PAUSE) MS. SANDRA COOPER: I recall a news 9 release. I don't recall signing off. 10 MS. KATE MCGRANN: Is it possible that 11 you did sign off on it and you just don't remember 12 today? 13 14 (BRIEF PAUSE) 15 16 MS. SANDRA COOPER: I -- I don't recall. As I say -- well, Mr. Houghton prepared, or 17 18 at least provided me with an agenda for that launch. 19 I was there briefly. And -- so. And there was a news 20 release. I -- I don't recall anything further than that, who provided or -- specifically or me signing 21 22 off.

25 strategic task team were all invited to the event by

24 paragraph says that members of Council and the

23

MS. KATE MCGRANN: The bottom of this

103 Collus. And it says that you forwarded a copy of your invitation to Mr. Bonwick. 3 Do you remember doing that? MS. SANDRA COOPER: Yes. 5 MS. KATE MCGRANN: Okay, why did you do that? 6 7 (BRIEF PAUSE) 9 10 MS. SANDRA COOPER: I invited him to 11 attend for no specific reason. MS. KATE MCGRANN: You don't remember 12 why you invited him to attend? 13 14 MS. SANDRA COOPER: No specific 15 reason. 16 MS. KATE MCGRANN: Can we look at paragraph 44 of the foundation document, please? 17 18 19 (BRIEF PAUSE) 20 21 MS. KATE MCGRANN: Other than 22 forwarding your invitation to the solar attic vent 23 launch to Mr. Bonwick and inviting him to come with you, what discussions, if any, do you recall having 24

25 with him about the solar attic vent initiative?

- 1 MS. SANDRA COOPER: It was a great
- 2 idea. And I -- basically, that was it, that I thought
- 3 it was a great idea and that certainly was innovative,
- 4 as far as I was concerned and great idea.
- 5 MS. KATE MCGRANN: Did he share any of
- 6 his views with you about it?
- 7 MS. SANDRA COOPER: Not specific, just
- 8 probably an agreement.
- 9 MS. KATE MCGRANN: Do you remember
- 10 what he said back to you?
- MS. SANDRA COOPER: No.
- 12
- 13 (BRIEF PAUSE)
- 14
- MS. KATE MCGRANN: Can you take that
- 16 off the screen and can we look instead at TOC518191?
- 17
- 18 (BRIEF PAUSE)
- 19
- MS. KATE MCGRANN: Can you scroll to
- 21 the bottom of this email chain, please? So this is an
- 22 August 12th, 2011, email from yourself to Pam Hogg,
- 23 subject, "Contacts." You write:
- 24 "Pam, can you provide me with the
- 25 contacts -- can you provide me the

105 contacts for PowerStream, including 1 2 Mr. Henderson, next week? Any time 3 is fine. Thank you, Sandra." And then scroll up. Ms. Hogg says, 5 "I'm getting the contacts together for PowerStream for you." And she asks you, "Do you mean all the people that were involved in the solar launch?" Scroll up. You respond, "Yes, please, include all of those folks." And if you could scroll up a little 10 bit further you can see that Ms. Hogg provides you 11 with contact information for Mr. Bentz, Mr. Henderson, 12 Mr. Fagen. Scroll up a bit further. 13 And then you send an email to Ms. 14 Fuhre: 15 "I would like to be able to provide 16 a dollar amount when contacting 17 these folks. They were involved 18 with the solar vent -- event at 19 Creekside, also." 20 Do you remember this email correspondence? 21 22 MS. SANDRA COOPER: Yes. 23 MS. KATE MCGRANN: Could it please be 24 marked as the next exhibit? THE HONOURABLE FRANK MARROCCO: 2.5

- 2 CONTINUED BY MS. KATE MCGRANN:
- 3 MS. KATE MCGRANN: Why were you
- 4 reaching out to Ms. Hogg about contact information for
- 5 people from PowerStream at this time?
- MS. SANDRA COOPER: Because they were
- 7 in the mayor's golf tournament, and I wanted to thank
- 8 them for attending both. It was the -- the same
- 9 people.
- 10 MS. KATE MCGRANN: The solar event --
- 11 event at Creekside, do you recall what that was?
- 12 MS. SANDRA COOPER: That was the solar
- 13 event at Creekside as a residential subdivision in
- 14 Collingwood. And that was happening the same day as
- 15 the golf fundraiser, charity golf tournament.
- 16 MS. KATE MCGRANN: At this point in
- 17 time, it's August 18th, we're going to talk about the
- 18 strategic task team next, but you've already attended
- 19 a strategic task team meeting. You've attended a
- 20 meeting with PowerStream on June 27th that Mr. Bonwick
- 21 arranged.
- You've sent a letter to Mr. Bentz
- 23 acknowledging that Mr. Bonwick is working for
- 24 PowerStream. At this point in time, do you remember
- 25 wondering whether PowerStream would be responding to

Transcript Date April 24, 2019 107 the Collus Power RFP? 2 3 (BRIEF PAUSE) 5 MS. SANDRA COOPER: I don't recall --I don't recall at this time. I don't recall back at 7 that time. MS. KATE MCGRANN: You said that the -- these PowerStream folks were attendees at the mayor's golf tournament? 10 11 MS. SANDRA COOPER: Yes. 12 MS. KATE MCGRANN: Is there any reason 13 that you're asking Ms. Hogg for their contact 14 information? 15 MS. SANDRA COOPER: Yes. All of the attendees, participants in the golf tournament received a thank you from my office and a photo --17 18 group photo shot or a link to that. 19 So that would have been the reason that they participated, like, a hundred and how many 20 participants in the golf -- golf tournament that I 21 would be thanking for their participation, and as well 22 as volunteers. I did the same there, thanked them for

MS. KATE MCGRANN: And why did you ask

24 their assistance.

2.5

- 1 Ms. Hogg specifically for the PowerStream contact
- 2 information?
- 3 MS. SANDRA COOPER: Because they were
- 4 a hydro company, and I thought she would have their --
- 5 their contact information. I did not have it.
- 6 MS. KATE MCGRANN: I'm about to move
- 7 on to a different topic. Would you like to --
- 8 THE HONOURABLE FRANK MARROCCO: Why
- 9 don't we just go for another twenty (20) minutes and
- 10 then stop for lunch.

- 12 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: So I'd like to ask
- 14 you some questions about the work that you did on the
- 15 Strategic Partnership Task Team. We've been referring
- 16 to it as the Strategic Task Team just to shorten the
- 17 name up a little bit.
- We saw that you were identified as (1)
- 19 of the members of that team on the slide from
- 20 June 27th, 2011. If we could look at paragraph 92 of
- 21 the Foundation Document -- page 92 of the Foundation
- 22 Document. My apologies. Look at paragraph 239.
- 23 It's our understanding that the first
- 24 meeting of the Strategic Partnership Task Team took
- 25 place on August 3rd, 2011. Is that consistent with

- 1 what you remember?
- MS. SANDRA COOPER: Yes.
- 3 MS. KATE MCGRANN: Was it your
- 4 understanding that the discussions of the Strategic
- 5 Task Team at the Strategic Task Team meetings and
- 6 otherwise were to be kept confidential?
- 7 MS. SANDRA COOPER: That was my
- 8 understanding.
- 9 MS. KATE MCGRANN: What was the basis
- 10 for that understanding?
- 11 MS. SANDRA COOPER: There was
- 12 sensitive material that couldn't be shared.
- MS. KATE MCGRANN: Do you remember any
- 14 discussion at any of the Strategic Task Team meetings
- 15 about how the information discussed at those meetings
- 16 should be treated?
- MS. SANDRA COOPER: The -- they should
- 18 be treated with confidence.
- 19 MS. KATE MCGRANN: Do you remember who
- 20 said that?
- 21 MS. SANDRA COOPER: I don't recall who
- 22 exactly said that, but certainly, I took away that the
- 23 information was to remain confidential.
- 24 MS. KATE MCGRANN: We'll talk about --
- 25 the Strategic Task Team had several meetings. I'm

- 1 going to walk you through them.
- 2 Do you remember at any point in time
- 3 whether -- the fact that Mr. Bonwick was working for
- 4 PowerStream was disclosed to the Strategic Task Team?
- 5 MS. SANDRA COOPER: I don't recall.
- 6 MS. KATE MCGRANN: What did you
- 7 understand the purpose of the Strategic Task Team to
- 8 be?
- 9 MS. SANDRA COOPER: Looking at
- 10 strategic partnership, the RFP would be sent out; that
- 11 criteria would be reached from that information,
- 12 criteria, RFP; and that the team would evaluate each
- 13 of those interested parties.
- 14 MS. KATE MCGRANN: Do you recall if
- 15 different individuals on the Strategic Task Team had
- 16 different roles and responsibilities? Or were you all
- 17 there to do the same thing?
- 18 MS. SANDRA COOPER: While we were --
- 19 we were there to -- for all the same purpose was to
- 20 review the interested parties and -- and for marking
- 21 purposes and -- and selection.
- MS. KATE MCGRANN: When you refer to
- 23 "marking purposes," are you referring to reviewing and
- 24 scoring the responses to the RFP?
- MS. SANDRA COOPER: Yes.

111 MS. KATE MCGRANN: I'm going to ask that you be shown the meeting notes from this meeting 3 at CPS2342. 5 (BRIEF PAUSE) 6 MS. KATE MCGRANN: I'll ask you to direct the court operator if you would like to take a chance to look at the whole document. 9 10 MS. SANDRA COOPER: Okay. Continue. 11 12 (BRIEF PAUSE) 13 14 MS. SANDRA COOPER: Yes. 15 16 (BRIEF PAUSE) 17 18 MS. SANDRA COOPER: Please. 19 20 (BRIEF PAUSE) 21 22 MS. SANDRA COOPER: Yes. 23 24 (BRIEF PAUSE) 25

1 MS. KATE MCGRANN: Have you seen these

- 2 minutes before?
- 3 MS. SANDRA COOPER: Yes
- 4 MS. KATE MCGRANN: Would they be
- 5 marked as the next exhibit?
- THE HONOURABLE FRANK MARROCCO: Yes.

- 8 CONTINUED BY MS. KATE MCGRANN:
- 9 MS. KATE MCGRANN: If you could at the
- 10 bottom of page 1 that is, it was decided that we would
- 11 not look at further partnership opportunities such as
- 12 Corix, Fortis, et cetera. Do you remember how that
- 13 was decided?
- 14 MS. SANDRA COOPER: It would have been
- 15 a discussion at the meeting and whether to include
- 16 them or not and reasons why.
- MS. KATE MCGRANN: Do you remember
- 18 anything about that discussion?
- 19 MS. SANDRA COOPER: I don't recall the
- 20 details of it. I know there was others -- other LDCs
- 21 that were mentioned and -- and that for these reasons,
- 22 we believe that they should not be included.
- MS. KATE MCGRANN: The next bullet
- 24 point says:
- 25 "It was agreed that we are

113 investigating this venture to make 1 2 Collus stronger through a 3 partnership, not a sale of the utility." 5 Do you see that? MS. SANDRA COOPER: 6 Yes. MS. KATE MCGRANN: What do you remember about that discussion? 9 MS. SANDRA COOPER: It was a strategic 10 partner and not a full-out sale of the utility. 11 That's -- I -- I remember the discussions there. 12 And also that Council would've -- and 13 it's not in any minutes -- but that the June 27th, that there were no strong issues. Although no 14 direction appears to be in any minutes that -- that a 15 strategic partner was what the focus would be for 17 Collus. 18 MS. KATE MCGRANN: Do you know if by 19 this point in time, August 3rd, 2011, the members of the Strategic Task Team have been provided with the 20 options analysis, slides from KPMG that we've seen, or 21 the slides about the strategic partnership from KPMG 22 23 that you've described? 24 MS. SANDRA COOPER: I believe we have 25 at that point in time prior to -- prior to -- prior to

- 1 this.
- MS. KATE MCGRANN: Okay., Do you
- 3 remember who delivered those to the group?
- 4 MS. SANDRA COOPER: It would have been
- 5 staff.
- MS. KATE MCGRANN: Do you remember how
- 7 those two (2) sets of slides were delivered to the
- 8 group?
- 9 MS. SANDRA COOPER: Likely -- and I'm
- 10 just -- generally, the way is, it would -- would be
- 11 electronically, and I just go by that. Because there
- 12 were times that I had received a binder with a hard
- 13 copy, and there were other times that in Town Hall
- 14 that if I received something electronically that
- 15 either myself or I'd send it over to Ms. Fuhre and --
- 16 my assistant -- and she would print -- print them out
- 17 for me.
- 18 So a lot of times hard -- most times,
- 19 it was a hard copy package that I'd receive.
- 20 MS. KATE MCGRANN: Do you remember
- 21 whether there was a discussion amongst the Strategic
- 22 Task Team about the analysis KPMG had done on the four
- 23 options and the analysis it has -- it had done on the
- 24 strategic partnership option? Do you remember if you
- 25 discussed KPMG's assessment views?

- 1 MS. SANDRA COOPER: Well, I do recall
- 2 KPMG giving -- providing information, and I -- I do
- 3 recall that the -- looking at who would be -- what we
- 4 would be looking for in the best -- the best light of
- 5 a -- a strategic partner, a shared partner. And so
- 6 KPMG would have provided that presentation.
- 7 MS. SANDRA COOPER: Okay. So if you
- 8 scroll up to the top where the list of attendees is
- 9 set out, there's no one from KPMG listed as attending
- 10 this meeting.
- MS. SANDRA COOPER: Okay.
- 12 MS. KATE MCGRANN: We do see them come
- 13 to become involved subsequently. Is it possible that
- 14 you're thinking about a later meeting when you say
- 15 this?
- 16 MS. SANDRA COOPER: Yes. I -- I look
- 17 at dates, and -- and I don't recall specific dates.
- 18 But absolutely, they were in attendance at many of
- 19 those Strategic Team meetings.
- MS. KATE MCGRANN: Okay.
- 21 MS. SANDRA COOPER: Task Team.
- MS. KATE MCGRANN: When you talk about
- 23 KPMG providing advice about who would be a good
- 24 strategic partner -- I think that's what-- I think
- 25 that's what you said, but I don't want to misquote

- 1 you. So if I'm off, please correct me.
- 2 MS. SANDRA COOPER: Provided
- 3 information to make a -- an informed decision of who
- 4 would be the best partner.
- 5 MS. KATE MCGRANN: Okay. I want to
- 6 step back one (1) step in the process to where it's
- 7 being decided that a strategic partner is what you're
- 8 looking for, as opposed to a buyer for a minority or,
- 9 you know, majority share in the company.
- 10 But I want to understand how -- how it
- 11 came to be that the strategic testing is looking at a
- 12 strategic partner. We have been talking about the two
- 13 (2) sets of slides that KPMG had delivered. We're
- 14 talking about whether or not the Strategic Task Team
- 15 had received those slides. You said you thought they
- 16 did.
- Do you remember if there was a
- 18 discussion about the KPMG work product analyzing the
- 19 different options available amongst the members of the
- 20 Strategic Task Team?
- 21 MS. SANDRA COOPER: I -- I believe --
- 22 I believe they did. That was -- that's my
- 23 understanding looking at that with KPMG.
- 24 MS. KATE MCGRANN: But what do you
- 25 remember about the Strategic Task Team's discussions

- 1 about KPMG's analysis of the four options set out in
- 2 that one (1) slide deck and the strategic partner
- 3 option?
- 4 MS. SANDRA COOPER: I believe the
- 5 message was for KPMG that nothing less than not a
- 6 minority purchase or partnership, that would not be
- 7 acceptable.
- MS. KATE MCGRANN: When you say "the
- 9 message was for KPMG," who was the message from?
- 10 MS. SANDRA COOPER: That Council --
- 11 the members of Council in their discussion at the
- 12 presentation there that -- and that others felt that
- 13 the minority would not be something that Collus would
- 14 be interested in, nor the Town.
- MS. KATE MCGRANN: Okay. When you
- 16 talk about Council and the presentation, are you
- 17 referring to the June 27th, 2011 in camera meeting
- 18 where Mr. Houghton made a presentation?
- MS. SANDRA COOPER: Yes.
- 20 MS. KATE MCGRANN: Were members of
- 21 KPMG in attendance at that meeting to your
- 22 recollection?
- MS. SANDRA COOPER: No.
- 24 MS. KATE MCGRANN: How did Council
- 25 deliver a message to KPMG?

- 1 MS. SANDRA COOPER: The message would
- 2 have been from -- a follow-up from the -- the June
- 3 meeting and that -- that it was the understanding of
- 4 all the people that were present at that meeting that
- 5 those were -- those were their thoughts that not a
- 6 minority, that we're not -- there was not the interest
- 7 in a minority.
- 8 So taking that -- that forward, that
- 9 would have been part of -- part of the -- part of the
- 10 thought in the -- the follow-up strategic partnership
- 11 meetings and with KPMG.
- MS. KATE MCGRANN: Okay. So at the
- 13 end of the June 27th, 2011 Council meeting, it was
- 14 understood that Council was not interested in the sale
- 15 of a minority share in Collus Power and that
- 16 information was transmitted to KPMG at some later
- 17 date?
- 18 MS. SANDRA COOPER: And it was -- it
- 19 would have been -- it would have been transmitted
- 20 that, you know, we're not interested in a minority.
- MS. KATE MCGRANN: Do you remember how
- 22 that information was provided to KPMG?
- 23 MS. SANDRA COOPER: Trying to recall
- 24 to that that it would be at one (1) of our -- our
- 25 meetings, our -- our partnership -- Strategic

- 1 Partnership Team Task Force meetings and just the -- a
- 2 discussion around -- of, you know, where we
- 3 collectively are not as interested as in a -- a
- 4 minority partnership.
- 5 MS. KATE MCGRANN: Okay. Is there --
- 6 and we're going to go through the subsequent meetings,
- 7 so maybe that we see something but enough said. That
- 8 helps with this conversation.
- 9 Is there anything else you can tell me
- 10 about what you remember about how it was decided that
- 11 a strategic partnership would be what was being looked
- 12 at?
- MS. SANDRA COOPER: They were looking
- 14 for similarities of -- in the criteria as -- has
- 15 explored out, looking at how you can have a
- 16 partnership that will work to success for both
- 17 parties. In the 50 percent partnership would
- 18 certainly for the -- the team moving forward with that
- 19 found that to be accept -- acceptable.
- 20 MS. KATE MCGRANN: One (1) other point
- 21 on this set of minutes that I'd like to ask you about.
- 22 It's on the second page that:
- "A discussion ensued as to the right
- 24 time to inform staff. It was
- 25 decided that perhaps following the

- 1 RFP process might be the best time,
- as it may be too premature now until
- 3 the next level of interest is
- 4 determined."
- 5 I understand this to be saying that a
- 6 decision was made not to inform Collus Power staff
- 7 that anything was happening with respect to the RFP
- 8 until after the RFP was completed. Is that right?
- 9 MS. SANDRA COOPER: Yes, that is
- 10 correct.
- 11 MS. KATE MCGRANN: Can you help me
- 12 understand why that decision was made?
- 13 MS. SANDRA COOPER: It was recommended
- 14 by Mr. Houghton that it -- it was too premature at
- 15 that point to -- to inform staff because, again, there
- 16 wasn't that information. Wait till we had everything
- 17 compiled, and then it could go and Mr. Houghton could
- 18 go and speak with staff about this strategic
- 19 partnership, about the -- what was happening.
- 20 MS. KATE MCGRANN: Okay. So at this
- 21 point, there's been: a confidential evaluation;
- 22 options analysis review; an in camera presentation to
- 23 Council; a strategic test meeting that you understood
- 24 to be confidential; and a decision made that the staff
- 25 of Collus Power are not going to be advised about the

- 1 strategic partnership search until the RFP is done.
- 2 All of that that looks to me like the
- 3 only people who know that this is happening at this
- 4 point are the Collus Power Board, people at KPMG, the
- 5 members of Council, and the members of the Strategic
- 6 Task Team. Is that everybody who knew what was going
- 7 on with respect to the RFP at this point?
- MS. SANDRA COOPER: I believe at that
- 9 point in time, yes.
- 10 MS. KATE MCGRANN: I would be moving
- 11 to the next Strategic Task Team meeting at this time.
- 12 THE HONOURABLE FRANK MARROCCO: Take a
- 13 break for lunch.

14

- 15 --- Upon recessing at 1:03 p.m.
- 16 --- Upon resuming at 2:17 p.m.

17

- 18 THE HONOURABLE FRANK MARROCCO: Go
- 19 ahead.

- 21 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: Good afternoon, Ms.
- 23 Cooper.
- 24 MS. SANDRA COOPER: Good afternoon,
- 25 Ms. McGrann.

- 1 MS. KATE MCGRANN: Before lunch, we
- 2 were talking about the first meeting of the Strategic
- 3 Task Team on August 3rd, 2011. I'd now like to talk
- 4 to you about the second meeting of the Strategic Task
- 5 Team, which I believe took place on August 29th, 2011.
- 6 We'll pull up the minutes, which are at
- 7 CPS8756 00001. Would you like an opportunity to
- 8 review these minutes on the screen before I start my
- 9 questions with you?
- 10 MS. SANDRA COOPER: That would be
- 11 great. Yes, please.
- 12 MS. KATE MCGRANN: I'll ask you to
- 13 direct the court operator to scroll as needed.
- 14
- 15 (BRIEF PAUSE)
- 16
- MS. SANDRA COOPER: Thank you.
- MS. KATE MCGRANN: Do you recall
- 19 attending this meeting?
- MS. SANDRA COOPER: Yes.
- 21 MS. KATE MCGRANN: Do you recall
- 22 seeing a copy of these minutes?
- MS. SANDRA COOPER: I would have
- 24 received a copy of the minutes, yes.
- 25 MS. KATE MCGRANN: Can these minutes

- 1 be marked as the next exhibit?
- THE HONOURABLE FRANK MARROCCO: Yes.
- 3 Yes.

- 5 CONTINUED BY MS. KATE MCGRANN:
- 6 MS. KATE MCGRANN: I would first like
- 7 to look at the paragraph that's a little bit further
- 8 down the first page, starting with, "Mr. Houghton put
- 9 forth a suggestion." Here it says that:
- 10 "Mr. Houghton put forth a suggestion
- 11 that KPMG put together the RFP for
- 12 us, and sit in on the interview
- meetings. Mr. Houghton will
- 14 investigate the cost of having them
- prepare the RFP, the cost to have
- them involved in the interview
- 17 process, and the cost to have them
- 18 review the completed RFPs, make a
- fair recommendation to the task
- force, and then the vote's taken,
- and it's agreed to move forward with
- 22 contracting KPMG to put together the
- 23 RFP, and to investigate the cost of
- 24 having them participate in the
- 25 interview process and review the

- 1 completed RFPs."
- 2 What did you think KPMG was going to be
- 3 doing for the Strategic Task Team?
- 4 MS. SANDRA COOPER: That KPMG would be
- 5 preparing the RFP, and the criteria set out of that
- 6 consideration of each of the interested parties.
- 7 MS. KATE MCGRANN: What input --
- 8 MS. SANDRA COOPER: And --
- 9 MS. KATE MCGRANN: -- did you think
- 10 the Strategic Task Team was going to have in the
- 11 creation of the RFP?
- 12 MS. SANDRA COOPER: So there would be
- 13 certainly some discussion, a comfort of what those
- 14 list of items are, and -- in the criteria, and that --
- 15 that would be how we move forward with that presenta -
- 16 or the information that KPMG would put together for
- 17 the task force, make that recommendation, and just to
- 18 move forward with KPMG as the oversight, and provide
- 19 guidance as well.
- 20 MS. KATE MCGRANN: And at a high
- 21 level, did KPMG do what you expected them to do?
- MS. SANDRA COOPER: I believe they
- 23 did.
- 24 MS. KATE MCGRANN: If you could scroll
- 25 down to page 2, I'd like to ask you some questions

- 1 about the interview process that was envisioned here.
 2 The second paragraph, where it says:
- 3 "Significant discussion took place
- 4 regarding the importance of openness
- 5 and transparency and the need to be
- 6 consistent in our questions to the
- 7 interested parties."
- 8 It goes on to say:
- 9 "It was felt that as long as the
- 10 interested parties knew in advance
- 11 the evaluation criteria for the
- 12 RFPs, they should all be on the same
- 13 level playing field."
- 14 And then it goes on to discuss that a
- 15 letter will be sent out to the bidders in advance, and
- 16 I'll need you to scroll down a little bit to show this
- 17 nine (9) point list, here. It says:
- 18 "We will outline in our letter to
- 19 them that their presentation should
- 20 cover the following."
- 21 And then there's a list of nine (9)
- 22 points, the financial background, culture, vision and
- 23 mission, presence in Collingwood, how they treat their
- 24 employees, what are their rates, and are there plans
- 25 for rate harmonizing, safety perspective, what

- 1 programs in place, unions, successor rights, will
- 2 there be financial impact, attracting others, will
- 3 there be a royalty, what is their vision for
- 4 rationalization, and finally, governance, how would
- 5 the boards be populated.
- 6 Do you remember how this list of nine
- 7 (9) items was put together?
- 8 MS. SANDRA COOPER: I believe that
- 9 KPMG and Mr. Houghton put the -- some of the criteria
- 10 together, and I know there was discussion around
- 11 presence in Collingwood, that -- that was important.
- 12 So that would have been something that we would have -
- 13 the board would have had a discussion, and Ed would
- 14 have been -- Houghton would have been aware of -- of
- 15 that.
- 16 As well, how they treat their employees
- 17 was something else that was brought up -- brought out
- 18 at this meeting to be on that list. And that was
- 19 brought forward to -- to Ed Houghton.
- 20 MS. KATE MCGRANN: Okay. Looking at
- 21 this list of nine (9) items, these minutes -- we just
- 22 looked at a section of the minutes where it appears
- 23 that the Strategic Task Team agreed to go to KPMG and
- 24 ask them to get involved. This list of nine (9) items
- 25 is in the minutes of this same meeting.

- 1 So was it your understanding that KPMG
- 2 was already doing work with Mr. Houghton on this?
- MS. SANDRA COOPER: My dates aren't
- 4 down pat, but KPMG had -- and I'm not sure at what
- 5 period in time, but certainly, this was something that
- 6 KP -- KPMG had seen, or would have -- had seen, and
- 7 that -- that's what we were going to be looking at in
- 8 -- in presentations.
- 9 MS. KATE MCGRANN: Okay, so this list
- 10 of nine (9) items came from Mr. Houghton and KPMG?
- MS. SANDRA COOPER: Ms. -- and the --
- 12 as -- as I had said earlier, that the board talked
- 13 about what they would like to see, and certainly, some
- 14 of these presence in Collingwood, and was top -- my
- 15 list, anyway.
- 16 MS. KATE MCGRANN: So this list
- 17 includes items that had been topics of previous
- 18 conversation at board meetings, the board of Collus
- 19 Power?
- MS. SANDRA COOPER: Yes.
- 21 MS. KATE MCGRANN: Did the Strategic
- 22 Task Team have any input into this -- the summary of
- 23 this list of nine (9) items?
- 24 MS. SANDRA COOPER: I believe it was
- 25 Mr. Houghton and Mr. Muncaster -- Chair Muncaster that

- 1 then were able to compile this, and -- this list of
- 2 nine (9).
- 3 MS. KATE MCGRANN: If you could scroll
- 4 down to page 3, the top of the page. Mr. Houghton
- 5 reviews the proposed outline of the critical dates.
- 6 Do you remember who -- who put together this schedule?
- 7 MS. SANDRA COOPER: I don't recall who
- 8 put the schedule together.
- 9 MS. KATE MCGRANN: Do you recall any
- 10 discussion amongst the members of the Strategic Task
- 11 Team as to the timeline for the RFP, or the particular
- 12 dates that are set out in this schedule?
- MS. SANDRA COOPER: No, not that I
- 14 recall.
- 15 MS. KATE MCGRANN: Pardon me. And if
- 16 you scroll down a little bit further on this page,
- 17 there's a paragraph that starts with, "Discussion then
- 18 took place" --
- MS. SANDRA COOPER: M-hm.
- MS. KATE MCGRANN:
- 21 -- "with respect to governance, and
- 22 it was stated that we wish to have
- 23 significant board representation."
- Do you remember if there was anything
- 25 discussed beyond what is outlined in the minutes here

- 1 about the governance structure?
- 2 MS. SANDRA COOPER: There -- there was
- 3 a discussion. I can't say definitely when that took
- 4 place, of governance.
- 5 MS. KATE MCGRANN: Okay. Do you
- 6 remember what was discussed?
- 7 MS. SANDRA COOPER: Not at this -- at
- 8 this particular meeting or -- or the later time when
- 9 governance --
- 10 MS. KATE MCGRANN: Let's -- so with
- 11 this particular meeting. I think you think you don't
- 12 -- do -- what do you remember from this particular
- 13 meeting?
- 14 MS. SANDRA COOPER: I remember the
- 15 discussion, I recall as a focus on similar culture.
- 16 That was something that we all felt was very important
- 17 with -- with a partner, and -- and again many times
- 18 over various meetings, not only here but others that -
- 19 looking at questioning, is it a change in
- 20 government, and there would be a change in policy, and
- 21 I think that the mandate or at least the -- the intent
- 22 in my view was reduce -- reducing the number of LDCs,
- 23 and I'd attended distribution -- electricity
- 24 distribution -- Electrical Distribution (sic)
- 25 Association meeting -- conference, annual conference,

- 1 and that was certainly the case, and -- and so that
- 2 was carried through with some discussion here as well,
- 3 the reduction of the number of local distribution
- 4 companies for the future.
- 5 MS. KATE MCGRANN: If you scroll
- 6 down to the paragraph at the bottom of the page that
- 7 starts with "Mr. Houghton." There we are.
- 8 "Mr. Houghton posed the question
- 9 about negotiations after review of
- 10 the RFPs and whether this would be -
- should be allowed."
- 12 And it says:
- "It was decided that the price would
- 14 be the price and not negotiated but
- 15 we will look at the best deal and
- 16 negotiate the finer details."
- Do you remember a discussion about this
- 18 at this particular meeting?
- 19 MS. SANDRA COOPER: I do recall that
- 20 there would be the best deal for Collus and for the
- 21 Town of Collingwood, looking at further -- other
- 22 details as -- as -- as time goes on, and with one (1)
- 23 individual. So at the end of it, if there needs to be
- 24 further refining, then that would be acceptable.
- MS. KATE MCGRANN: Do you remember why

- 1 it was decided that the price would be the price and
- 2 not negotiated?
- MS. SANDRA COOPER: I don't recall
- 4 that.
- 5 MS. KATE MCGRANN: And finally this --
- 6 this page ends with:
- 7 "Items to be considered in the
- 8 evaluation are as follows."
- 9 And it lists several bullet points
- 10 there. Do you recall who assembled or was the source
- 11 of this list of bullet points?
- 12
- 13 (BRIEF PAUSE)
- 14
- 15 MS. SANDRA COOPER: It would have --
- 16 sorry, Mr. Houghton or Recording Secretary to -- from
- 17 the discussions with the Board would have pulled these
- 18 items out. We did speak about, as referenced early,
- 19 Board representation or governance and employee
- 20 retention. Certainly Collingwood presence was
- 21 important to me. So I think with conversation or
- 22 discussion at the Board meeting and these items were
- 23 collected from that.
- 24 MS. KATE MCGRANN: Okay. So these --
- 25 these items are the result of discussions at the

- 1 Collus Power Board meeting and you think that they
- 2 were included either by Mr. Houghton or by Ms. Hogg as
- 3 the secretary of those meetings?
- 4 MS. SANDRA COOPER: That's my
- 5 recollection. I do recall that there was a discussion
- 6 on -- on these items.
- 7 MS. KATE MCGRANN: Discussion at the
- 8 Collus Board meeting or discussions --
- 9 MS. SANDRA COOPER: Yes.
- 10 MS. KATE MCGRANN: -- discussions at
- 11 strategic task team meeting, or both?
- 12 MS. SANDRA COOPER: At the -- at the
- 13 task meeting and as well as I believe at the Collus
- 14 Board as well.
- MS. KATE MCGRANN: Okay. So I had
- 16 maybe misunderstood you, but I had understood you to
- 17 be saying that this list of items, one (1), two (2),
- 18 three (3) -- this list of seven (7) items --
- MS. SANDRA COOPER: M-hm.
- 20 MS. KATE MCGRANN: -- had come from
- 21 discussions at the Collus Power Board meetings. But
- 22 is it the case that it also came from discussions of
- 23 the strategic task team?
- 24 MS. SANDRA COOPER: Yes. We would
- 25 have discussed these items as well.

- 1 MS. KATE MCGRANN: What can you tell
- 2 me about what you remember about the strategic task
- 3 team discussions about these items?
- 4 MS. SANDRA COOPER: That -- just that
- 5 the task team was comfortable with -- with this list
- 6 of -- of evaluation or criteria that would be
- 7 presented.
- 8 MS. KATE MCGRANN: So was it the case
- 9 that the strategic task team was presented with this
- 10 list of seven (7) items, there was discussion and they
- 11 agreed that this list of seven (7) items should --
- 12 should go forward, be taken forward?
- MS. SANDRA COOPER: They -- yes, they
- 14 were comfortable with it.
- MS. KATE MCGRANN: Do you recall that
- 16 the strategic task met with potential bidders in
- 17 September 2011, attended individual meetings?
- 18 MS. SANDRA COOPER: I do recall that,
- 19 yes.
- 20 MS. KATE MCGRANN: And did you attend
- 21 those meetings?
- MS. SANDRA COOPER: Yes.
- 23 MS. KATE MCGRANN: Do you recall if
- 24 the strategic task team provided feedback to the
- 25 bidders on their presentations at those meetings,

- 1 either during the meetings or after the fact?
- MS. SANDRA COOPER: Well, I know that
- 3 I did -- I did not provide feedback to the -- to the
- 4 bidders.
- 5 MS. KATE MCGRANN: To your knowledge,
- 6 did anyone provide feedback to the bidders on the
- 7 presentations they made at those introductory
- 8 meetings?
- 9 MS. SANDRA COOPER: For the
- 10 introductory meetings -- so stepping back first of
- 11 all, Mr. Houghton and Mr. Muncaster had, as I had said
- 12 earlier, kicked tires -- had introduced to various
- 13 LDCs, and -- and at this point in time, as you --
- 14 you've referred to then, with -- prior to the RFPs, an
- 15 introduction, and then -- and then the RFPs after
- 16 that. Did I have any contact? I did not have contact
- 17 with any of the parties. I don't recall others.
- 18 MS. KATE MCGRANN: Okay. My question
- 19 is a little bit different. It's, do you know if
- 20 anyone on the strategic task team provided feedback to
- 21 the bidders on the meetings that happened in September
- 22 of 2011?
- 23 MS. SANDRA COOPER: I don't -- I don't
- 24 recall at this time. I -- I know they would have
- 25 reached out -- they would have been -- Mr. Houghton,

- 1 Mr. Muncaster -- RFPs are going out.
- MS. KATE MCGRANN: Okay. What do you
- 3 know about Mr. Houghton and Mr. Muncaster reaching
- 4 out?
- 5 MS. SANDRA COOPER: What I -- what I
- 6 do know, that they would -- they did work closely
- 7 together and that after the initial introductions and
- 8 then the next -- it would be, yes, thank you, and the
- 9 RFPs will be coming out. After that time, I -- I
- 10 don't recall after the RFPs went out if there was
- 11 direct follow-up.
- MS. KATE MCGRANN: Okay. Focussing on
- 13 some tendered meetings that the strategic task team
- 14 had with each of the bidders, I understand that you
- 15 didn't provide feedback, I'm trying to understand if
- 16 to your knowledge anybody else provided feedback. You
- 17 said you knew that Mr. Houghton and Mr. Muncaster
- 18 would have reached out.
- 19 Were you saying that in reference to
- 20 the September meetings the strategic task team had
- 21 with the bidders?
- MS. SANDRA COOPER: It would have been
- 23 the -- the first initial tour and then introduction
- 24 and the RFP. Oh, I'm sorry. Then the RFP. I'm
- 25 sorry, I don't -- I don't recall at that step. I -- I

- 1 did not provide input.
- 2 MS. KATE MCGRANN: I understand that
- 3 you didn't provide input. What I'm trying to
- 4 understand is whether, to your knowledge, anybody else
- 5 provided feedback to the bidders on those September
- 6 meetings?
- 7 Do you know if anyone provided feedback
- 8 to the bidders on the September meetings?
- 9 MS. SANDRA COOPER: I am not aware of
- 10 that.
- 11 MS. KATE MCGRANN: Do you recall if
- 12 the fact that Mr. Bonwick had been retained by
- 13 PowerStream was mentioned at the strategic task team
- 14 meeting with PowerStream?
- MS. SANDRA COOPER: No.
- 16 MS. KATE MCGRANN: Just to clarify,
- 17 no, you don't recall whether it was mentioned, or no,
- 18 it wasn't mentioned?
- MS. SANDRA COOPER: No, it wasn't
- 20 mentioned.
- 21 MS. KATE MCGRANN: Was it your
- 22 understanding that the -- the discussion and contents
- 23 of the meetings that the strategic task team had with
- 24 the bidders in September of 2011 was to be kept
- 25 confidential?

1 MS. SANDRA COOPER: That was my

- 2 understanding.
- 3 MS. KATE MCGRANN: What was the basis
- 4 of that understanding?
- 5 MS. SANDRA COOPER: It -- there could
- 6 be sensitive information and -- and for everyone to be
- 7 on a level playing field, in my terminology.
- MS. KATE MCGRANN: Did anyone tell you
- 9 that that -- that those meetings were to be kept
- 10 confidential? Did you sign any documents that said
- 11 that you would keep that information confidential?
- MS. SANDRA COOPER: I don't recall
- 13 signing any -- anything saying that it was
- 14 confidential, but it certainly sensitive material in
- 15 my -- my estimation, and should be confidential. It
- 16 should be treated accordingly.
- MS. KATE MCGRANN: Okay. And that was
- 18 my fault for smashing two (2) questions together in
- 19 the one (1) question.
- MS. SANDRA COOPER: No problem.
- MS. KATE MCGRANN: So you answered the
- 22 document question. Do you remember if anyone said to
- 23 you, the information at these meetings should be kept
- 24 confidential?
- 25 MS. SANDRA COOPER: I don't re --

- 1 recall specifically.
- MS. KATE MCGRANN: I'd like to turn up
- 3 paragraph 281 of the Foundation Document.

4

5 (BRIEF PAUSE)

6

- 7 MS. KATE MCGRANN: Can we go to
- 8 document CJI10437?

9

10 (BRIEF PAUSE)

- MS. KATE MCGRANN: I'll get you to
- 13 scroll to the bottom of this e-mail chain.
- 14 So this is an e-mail chain starting
- 15 from you to others on September 25th, 2011. You write
- 16 "Hello Gentlemen", and can we look at ones for October
- 17 7th, and then I'll ask you to scroll up.
- You get a response that someone's away
- 19 and then you get another response from someone saying
- 20 -- advising is there availability and they go on to
- 21 say "I don't know what's going on with Collus and
- 22 PowerStream, but it should not be something done
- 23 behind closed doors, selling off all or part of our
- 24 utility is not something to be done lightly. It was
- 25 never mentioned during the campaign, and if not

- 1 handled responsibly will be a very divisive local
- 2 issue."
- 3 And if you scroll up a little bit
- 4 further, you respond, "I understand that you are
- 5 meeting with Rick on this matter. You are correct in
- 6 saying that this was not introduced prior to the
- 7 election, but it was brought forward by a couple of
- 8 members of Council during budget deliberations for
- 9 2011." Then you invite this person to -- to stop by
- 10 the office.
- Do you remember someone bringing up the
- 12 topic of Collus and PowerStream, it shouldn't be done
- 13 behind closed doors in September of 2011?
- 14 MS. SANDRA COOPER: As I look at the
- 15 e-mail today, I do -- now it comes back to my memory,
- 16 yes.
- MS. KATE MCGRANN: And you write, "I
- 18 understand that you are meeting with Rick on this
- 19 matter." Do you know who the "Rick" you're referring
- 20 to is there?
- 21 MS. SANDRA COOPER: I believe it would
- 22 be Rick Lloyd.
- MS. KATE MCGRANN: What do you
- 24 remember that Deputy Mayor Lloyd meeting with people
- 25 outside of the strategic task even Council and the

- 1 Collus Power Board about Collus Power and PowerSteam
- 2 in September of 2011?
- 3 MS. SANDRA COOPER: I did not know
- 4 what the -- what the topic of the meeting are --
- 5 sorry, is. I don't know what the topic of the meeting
- 6 was with Rick.
- 7 And again, it was constituent that had
- 8 brought forward the e-mail.
- 9 MS. KATE MCGRANN: Okay, let's scroll
- 10 down and look at the e-mail that you're responding to
- 11 again, for a second.
- This person is giving you their
- 13 availability to meet. Did you understand that Rick
- 14 was meeting with them about their availability to meet
- 15 with you?
- MS. SANDRA COOPER: My -- my office
- 17 door was always open, so it was not -- certainly there
- 18 are always residents that would come in -- come into
- 19 the office, walking by and see me or set something up
- 20 more formally.
- 21 MS. KATE MCGRANN: This person writes
- 22 to you:
- "I don't know what's going on with
- 24 Collus and PowerStream. They say it
- 25 shouldn't be done behind closed

141 doors, they say selling off the 1 2 utility is not something to be done 3 lightly. They warn you that if it's not handled responsibly it will be a very divisive local issue." 5 6 The only other thing they raise in this e-mail is when they can come and see you. If you scroll up, your response, to me, reads as if you're responding to their message and their warnings about what's going on with Collus and Collus Power. 10 11 Is that fair? Is that what you were 12 responding to? 13 MS. SANDRA COOPER: Yes. 14 MS. KATE MCGRANN: What did you know 15 about Deputy Mayor Lloyd meeting with people about Collus and PowerStream in September of 2011? 16 17 MS. SANDRA COOPER: I did not have his 18 schedule or -- nor was aware of him meeting with --19 with people. He didn't report back to me. Once in a while he would mention well, I'm meeting with a 20 constituent, and that would be it. He wouldn't get 21 into details of anything. 22 23 And other members of Council certainly 24 did the same, they would -- say they were -- they had 25 met with an individual in -- on a particular day.

- 1 MR. WILLIAM MCDOWELL: Commissioner,
- 2 could I just raise something? Given the evidence that
- 3 we're hearing, I'm not sure why this has been
- 4 redacted. If there are extracurricular meetings
- 5 between the deputy mayor and people in relation to the
- 6 strategic task team, then we should know who these
- 7 people are, it's fair game for the inquiry.
- 8 THE HONOURABLE FRANK MARROCCO: What
- 9 was the source of the redaction?
- 10 MR. GEORGE MARRON: I'd like to --
- 11 just -- just for the record, Mr. Commissioner, I'd
- 12 like to join my friend with that.
- 13 I'm having some difficulty with this
- 14 for the same reason. I don't know how -- I don't know
- 15 how we can cross-examine on it, it doesn't identify
- 16 who the individual is -- I thought I was. I'm sorry.
- 17 THE HONOURABLE FRANK MARROCCO: Let me
- 18 just find out why there was a redaction.
- 19 MS. KATE MCGRANN: It may be that we
- 20 can skip over that discussion. I'm just looking to
- 21 see if we can pull up an unredacted version right now.
- 22 THE HONOURABLE FRANK MARROCCO: Why
- 23 don't we -- we'll -- I appreciate the point,
- 24 so why don't we take five minutes and see if we can
- 25 find an unredacted version.

- 1 MR. WILLIAM MCDOWELL: Thank you.
- THE HONOURABLE FRANK MARROCCO: Were
- 3 there -- was it just this e-mail or -- because there
- 4 were redactions in other documents?
- 5 MR. WILLIAM MCDOWELL: Let's start
- 6 with this chain. In our redactions and other
- 7 documents, but this is the one (1) that, to me, kind
- 8 of screams out this is some information that the
- 9 Commissioner really needs to have.
- 10 THE HONOURABLE FRANK MARROCCO: All
- 11 right.
- 12 MR. WILLIAM MCDOWELL: It will assist
- 13 the witness as well.
- 14 THE HONOURABLE FRANK MARROCCO: All
- 15 right, we'll stand down for a few minutes.

16

- 17 --- Upon recessing at 2:50 p.m.
- 18 --- Upon resuming at 2:59 p.m.

19

- THE HONOURABLE FRANK MARROCCO: Carry
- 21 on.

- 23 CONTINUED BY MS. KATE MCGRANN:
- 24 MS. KATE MCGRANN: So could we have an
- 25 unredacted version of that document put on the screen,

- 1 please? Could you scroll all the way down at the
- 2 bottom?
- 3 So on September 25th, you email
- 4 jdhawkins@sympatico.ca, Alex Besse, Brian Hickey, and
- 5 ronemo@thunderstar.net about lunch. You say:
- 6 "Hello, gentlemen. Can we look at
- 7 lunch for October 7th?"
- 8 Who are the four (4) gentlemen that are
- 9 -- that this email is addressed to?
- 10 MS. SANDRA COOPER: They are retired
- 11 or semi-retired former mayor, former solicitor, and
- 12 retired gentlemen who were part of my campaign team.
- MS. KATE MCGRANN: Okay. Can we just
- 14 address them one (1) at a time?
- MS. SANDRA COOPER: Sorry.
- 16 MS. KATE MCGRANN: So J.D. Hawkins,
- 17 who -- who is he?
- 18 MS. SANDRA COOPER: Dunc -- Duncan
- 19 Hawkins.
- MS. KATE MCGRANN: Duncan Hawkins,
- 21 okay. And -- and is he --
- MS. SANDRA COOPER: How --
- MS. KATE MCGRANN: -- retired, he's a
- 24 former mayor, what?
- 25 MS. SANDRA COOPER: No, he is a

- 1 retired business member.
- MS. KATE MCGRANN: Okay. Alex Besse,
- 3 or Besse?
- 4 MS. SANDRA COOPER: Alex Besse. He is
- 5 a retired solicitor.
- 6 MS. KATE MCGRANN: Okay. And Brian
- 7 Hickey?
- MS. SANDRA COOPER: He is a retired
- 9 resident of Collingwood.
- 10 MS. KATE MCGRANN: And Ron Emo?
- MS. SANDRA COOPER: Former mayor.
- 12 They are all residents of Collingwood.
- MS. KATE MCGRANN: And you said that
- 14 they were part of your campaign team?
- MS. SANDRA COOPER: Yes.
- 16 MS. KATE MCGRANN: Did you continue to
- 17 go to them for support or advice when you were the
- 18 mayor of the Town of Collingwood?
- MS. SANDRA COOPER: We would keep in
- 20 touch from time to time how things are going, and get
- 21 some feedback as well from them, suggestions.
- MS. KATE MCGRANN: As of September
- 23 25th, 2011, had you had any discussions with any of
- 24 these four (4) gentlemen about the potential sale of
- 25 Collus Power, or a potential strategic partnership

- 1 that the Company was looking at entering into?
- MS. SANDRA COOPER: No.
- 3 MS. KATE MCGRANN: Can you scroll up
- 4 to the email from Ron Emo? So we can see that he has
- 5 replied to everyone on the email chain that you
- 6 started. He is the author of the paragraph:
- 7 "I don't know what's going on with
- 8 Collus and PowerStream, but it's not
- 9 something that should be done behind
- 10 closed doors."
- 11 I've read this paragraph to you before.
- 12 He ends with a warning that if it's not handled
- 13 responsibly, it will be very -- a very divisive local
- 14 issue.
- 15 If we scroll up to your response, does
- 16 this help you understand what you meant when you said:
- "I understand that you are meeting
- 18 with Rick on this matter."
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Okay. What were
- 21 you talking about there?
- MS. SANDRA COOPER: If you scroll
- 23 down, that -- as -- right there, thank you -- that
- 24 never mentioned at the campaign, Collus PowerStream
- 25 selling off part of the Utility, that's not something

- 1 that I ever shared, but there could have been whispers
- 2 out there. Again, I -- I'm guessing at that.
- 3 And Mr. -- or Deputy Mayor --
- 4 Councillor would have -- Rick Lloyd, certainly would
- 5 have attended or been updated on Collus, and -- and,
- 6 you know, I don't know what conversation they would
- 7 have.
- 8 MS. KATE MCGRANN: Deputy Mayor Lloyd
- 9 was a member of the Strategic Task Team. Is that
- 10 right?
- 11 MS. SANDRA COOPER: Correct.
- 12 MS. KATE MCGRANN: You don't know what
- 13 you what you -- what you were discussing when you said
- 14 you understand that you're meeting with Rick on this
- 15 matter?
- 16 MS. SANDRA COOPER: I -- yes, that he
- 17 probably was -- I'm interpreting that Mr. Emo would
- 18 have this same comment to Mr. Lloyd as what was
- 19 provided here.
- 20 MS. KATE MCGRANN: Scroll to the top.
- 21 What I would like to know is what you actually
- 22 understand about why you put this sentence in your
- 23 email to Mr. Emo, you write:
- 24 "I understand that you are meeting
- 25 with Rick on this matter."

- I don't want you to guess about what
- 2 Deputy Mayor Lloyd may or may not have heard that
- 3 you're not aware of. I just want to know what you
- 4 remember about writing this sentence.
- 5 MS. SANDRA COOPER: So I'm taking from
- 6 it today is that the deputy mayor would have mentioned
- 7 me in meeting with Ron Emo.
- 8 MS. KATE MCGRANN: Based on your
- 9 answers, I'm gathering that you don't remember why you
- 10 wrote this sentence. Is that the case?
- 11 MS. SANDRA COOPER: I just made a
- 12 statement.
- MS. KATE MCGRANN: Okay, but you don't
- 14 -- do you remember why you made that statement?
- MS. SANDRA COOPER: Acknowledging that
- 16 Mr. Emo and the former deputy mayor were having a
- 17 meeting.
- 18 MS. KATE MCGRANN: I think that Rick
- 19 Lloyd was the deputy mayor at this time, right?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: You go on to say:
- 22 "You're correct in saying that this
- was not introduced prior to the
- 24 election."
- 25 Are you referring to the Collus and

- 1 PowerStream comments that Mr. Emo made in his email?
- MS. SANDRA COOPER: Specifically, yes.
- MS. KATE MCGRANN: And you say:
- 4 "It was brought forward by a couple
- 5 of members of Council during budget
- deliberations."
- 7 What members of Council are you
- 8 describing there?
- 9 MS. SANDRA COOPER: I was being
- 10 general in my comments that -- I mean, I was -- during
- 11 my speaking to staff, and I did talk about cost-saving
- 12 measures, reducing debt, look at ways to be
- 13 innovative, all department, and so that was -- what I
- 14 spoke about, I don't recall individual -- what
- 15 individual members of Council brought it during budget
- 16 of 2011.
- MS. KATE MCGRANN: So you don't know
- 18 who -- which Council members you're talking about
- 19 there?
- 20 MS. SANDRA COOPER: I don't recall.
- 21 It would have been a general comment.
- 22 MS. KATE MCGRANN: Okay. And -- and
- 23 what were you saying was brought forward by them
- 24 during budget deliberations for 2011?
- MS. SANDRA COOPER: In relation to the

- 1 email below saying -- looking at opportunities for
- 2 savings with all departments, and all assets, all --
- 3 all -- a -- a different way of looking at doing
- 4 things.
- 5 MS. KATE MCGRANN: Okay. The email
- 6 below talks about selling off all or part of the
- 7 Utility. So is that --
- MS. SANDRA COOPER: Yes.
- 9 MS. KATE MCGRANN: -- what you were
- 10 referring to? That was what was brought forward by a
- 11 couple members of Council?
- 12 MS. SANDRA COOPER: Yes, in general
- 13 terms, yes.
- 14 MS. KATE MCGRANN: Okay. But you
- 15 don't remember who you thought had brought that
- 16 forward?
- MS. SANDRA COOPER: I don't recall the
- 18 -- it may -- it may have been -- it wasn't deputy
- 19 mayor that I recall. It was one (1) of the
- 20 Councillors that said, Look at everything, and it --
- 21 you might want to look at Collus as well.
- MS. KATE MCGRANN: Do you remember who
- 23 that was?
- 24 MS. SANDRA COOPER: I believe it was -
- 25 and -- and, I, again, there -- these would not be --

- 1 these are only my recollections, that -- Councillor
- 2 Joe Gardhouse.
- 3 MS. KATE MCGRANN: And do you remember
- 4 if Councillor Joe Gardhouse raised that possibility
- 5 before or after you directed Collus Power to undergo
- 6 evaluation?
- 7 MS. SANDRA COOPER: Prior.
- 8 MS. KATE MCGRANN: Do you remember in
- 9 what context he made that suggestion?
- 10 MS. SANDRA COOPER: It was in the
- 11 context of cost savings for the municipality looking
- 12 at ways that -- thinking outside of -- being creative,
- 13 and -- and these aren't his words, but looking at
- 14 opportunities with departments, including, You might
- 15 want to even look at Collus.
- MS. KATE MCGRANN: Did he make this
- 17 comment in a Council meeting?
- 18 MS. SANDRA COOPER: I believe so.
- 19
- 20 (BRIEF PAUSE)
- 21
- MS. KATE MCGRANN: Can we mark this
- 23 email as the next exhibit, please?
- 24 THE HONOURABLE FRANK MARROCCO: Yes.
- 25 Yes.

- 1 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: Turn -- sorry -- to
- 3 paragraph 284 of the foundation document.

4

5 (BRIEF PAUSE)

6

- 7 MS. KATE MCGRANN: I'm asking you to
- 8 be shown this paragraph to help orient you in time.
- 9 September 28th, 2011. The Strategic Partnership Task
- 10 Team meets to discuss the RFP. Mr. Herhalt of KPMG is
- 11 listed as an attendee.
- 12 I'm going to ask that in advance of
- 13 this meeting, slides are sent around to members of the
- 14 Strategic Task Team for their review. I'm going to
- 15 ask that the slides be shown, CPS2407.

16

17 (BRIEF PAUSE)

- 19 MS. KATE MCGRANN: So slide 1 is a
- 20 cover page, slide 2 is a table of contents. Do you
- 21 recall receiving these slides?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: I would like to
- 24 focus on items 3 and 4 in the table of contents, the
- 25 proposal's scope and response, and the proposal

- 1 evaluation. They start at slide 7.
- 2 So in between the August 28th meeting
- 3 and the September 28th meeting of the Strategic Task
- 4 Team, you all receive these slides. They include this
- 5 information, proposal scope, and response. You can
- 6 see:
- 7 "All prospective strategic partners
- 8 are asked to address the following
- 9 at a minimum in their non-binding
- 10 proposals."
- 11 And then there's a list of items. If
- 12 we could scroll down, 3.1, 3.2. I'll just give you a
- 13 second to take a look at those.

14

15 (BRIEF PAUSE)

16

- MS. KATE MCGRANN: Do you recall what
- 18 input the Strategic Task Team had into the items that
- 19 are listed on this slide?

20

21 (BRIEF PAUSE)

- MS. SANDRA COOPER: I recall proposed
- 24 representation on the Company's board of directors, so
- 25 with governance.

- 1 MS. KATE MCGRANN: Did the Strategic
- 2 Task Team have a discussion where the items that
- 3 bidders would be asked to respond to the RFP was
- 4 discussed, narrowed down, a list was created?

5

6 (BRIEF PAUSE)

7

- 8 MS. SANDRA COOPER: Sorry, could you
- 9 repeat that one?
- 10 MS. KATE MCGRANN: Yeah. I'm trying
- 11 to understand the source of the -- the items that
- 12 ultimately made their way into the RFP.
- Do you know if the Strategic Task Team
- 14 were together to identify those items? Did Mr.
- 15 Houghton pull together the list and -- and give them
- 16 to the Strategic Task Team for consideration? Did
- 17 they come from KPMG? Was it a group effort?

18

19 (BRIEF PAUSE)

- 21 MS. SANDRA COOPER: I believe it was a
- 22 -- a group effort on this one. So the task team in
- 23 KPMG.
- 24 MS. KATE MCGRANN: And what process
- 25 was followed to identify the items that the bidders

- 1 were going to be asked to respond to?
- MS. SANDRA COOPER: The -- the process
- 3 was -- and -- and this was set out -- Mr. Houghton
- 4 explained the two (2) envelope bidding process.
- 5 MS. KATE MCGRANN: Specifically with
- 6 respect to the -- the items that the bidders were
- 7 going to be asked to respond to, for example, terms of
- 8 payment, for example, if there's an interest in
- 9 acquiring more than 50 percent interest in Collus
- 10 Power. I'm trying to understand how this list of
- 11 items that bidders were going to be asked to respond
- 12 to was put together.
- Was there a brainstorming session? Did
- 14 you exchange emails while you worked on the list? How
- 15 was this list put together?
- 16 MS. SANDRA COOPER: There had been a
- 17 discussion of the Board about the 50 percent
- 18 partnership and also the Board of Directors, that's
- 19 something that we would have -- we did discuss as a
- 20 board. The other -- I -- I can't say most definitely
- 21 who would have put that together, considerations
- 22 including proposed capital structures and
- 23 shareholders' agreement matters. I would say that it
- 24 would have been others.
- MS. KATE MCGRANN: Is it fair to say

- 1 that you don't recall how -- how the items that went
- 2 into the RFP were -- were put together?
- 3 MS. SANDRA COOPER: Yes.
- 4 MS. KATE MCGRANN: Do you recall --
- 5 you had mentioned a second ago the two (2) envelope
- 6 system.
- 7 MS. SANDRA COOPER: Yes.
- 8 MS. KATE MCGRANN: My understanding is
- 9 that one (1) envelope was for the non-financial
- 10 components of the bid and the other envelope what was
- 11 for the financial components, is that right?
- 12 MS. SANDRA COOPER: Yes, that's
- 13 correct.
- 14 MS. KATE MCGRANN: My understanding is
- 15 that reading of the scores was going to be 70 percent
- 16 for the non-financial components and 30 percent for
- 17 the financial, is that right?
- 18 MS. SANDRA COOPER: Correct.
- 19 MS. KATE MCGRANN: How was it decided
- 20 that it would be 70 percent non-financial, 30 percent
- 21 financial?
- MS. SANDRA COOPER: The task team
- 23 spoke of the importance of the stress on the non-
- 24 financial list, and I'm not sure who exactly came up
- 25 with the 70/30.

- 1 MS. KATE MCGRANN: Do you remember if
- 2 it -- it was a concept that was put to strategic task
- 3 team and everyone agreed to it?
- 4 MS. SANDRA COOPER: As far as I can
- 5 recall, yes.
- 6 MS. KATE MCGRANN: Do you recall
- 7 anything specific about how that discussion went or
- 8 how agreement was achieved?
- 9 MS. SANDRA COOPER: I don't recall
- 10 back from 2011.
- 11 MS. KATE MCGRANN: Can we turn to
- 12 paragraph 286 of the Foundation Document, please?
- 13
- 14 (BRIEF PAUSE)
- 15
- MS. KATE MCGRANN: This paragraph
- 17 discusses conversations that took place and email on
- 18 September 30th, 2011. On this date Mr. Houghton asks
- 19 yourself, Deputy Mayor Lloyd, and CAO Wingrove,
- 20 whether you would like the upcoming Council meeting on
- 21 October 3rd to include an in camera session regarding
- 22 the strategic partnership initiative, and he offers to
- 23 provide an update. Deputy Mayor Lloyd responds in
- 24 favour of receiving that update in an in camera
- 25 session, and you responded saying:

- 1 "It's important to present the
- 2 latest to Council to dispel rumours.
- Reference to staff is important to
- 4 include and how this is being
- 5 handled along with KPMG assistance.
- 6 Do you recall having concerns about
- 7 rumours about the RFP at the end of September 2011?
- 8 MS. SANDRA COOPER: My con -- my
- 9 concern not necessarily with the RFP but any detail
- 10 that we would provide to members of Council, to
- 11 provide them with information, is what I found
- 12 important, for them to receive information, and if
- 13 they happen to hear anything outside on the street,
- 14 then they would -- they would have the correct
- 15 information.
- 16 MS. KATE MCGRANN: Okay. So you
- 17 wanted Council to be informed with correct and up-to-
- 18 date information in case they read into the rumours
- 19 about the process on the street?
- MS. SANDRA COOPER: Yes.
- 21 MS. KATE MCGRANN: Had you heard that
- 22 there were rumours about the process on the street?
- 23 MS. SANDRA COOPER: I-- I really
- 24 hadn't heard until Mr. Emo had mentioned an email
- 25 about -- he had heard something about PowerStream and

- 1 -- and Collus. It was something that I never passed
- 2 around.
- 3 MS. KATE MCGRANN: So you're reacting
- 4 to what Mr. Emo has said to you and you're saying
- 5 because of that it's important that Council be
- 6 provided with up-to-date information?
- 7 MS. SANDRA COOPER: I think it's
- 8 important for Council to -- it was important for
- 9 Council to be brought up to -- to the latest
- 10 information.
- 11 MS. KATE MCGRANN: Did you follow up
- 12 with Mr. Emo and ask where he heard about Collus and
- 13 PowerStream from?
- 14 MS. SANDRA COOPER: I didn't ask where
- 15 he had heard that from -- heard that -- that statement
- 16 from.
- MS. KATE MCGRANN: Why not?
- 18 MS. SANDRA COOPER: From time to time
- 19 I would hear rumours about a number of topics and just
- 20 making a statement of they're rumours only, wherever
- 21 they're -- they -- wherever -- I don't know where they
- 22 would come from and -- and they were rumours and I
- 23 didn't feel it was of importance to engage any further
- 24 on that matter.
- 25 MS. KATE MCGRANN: Okay. You're

- 1 talking about rumours you would hear from time to
- 2 time. I'm talking specifically about a piece of
- 3 information that you heard from someone who had worked
- 4 on your campaign team about a project that you and
- 5 Council were undertaking with Collus Power that you
- 6 had all taken some care to make sure remained
- 7 confidential.
- MS. SANDRA COOPER: M-hm.
- 9 MS. KATE MCGRANN: So why didn't you
- 10 try to find out from Mr. Emo where he heard that there
- 11 was something going on with Collus and PowerStream?
- MS. SANDRA COOPER: I just felt them
- 13 as rumours. I -- I wasn't asking questions back. I
- 14 didn't feel that -- the -- the need to do that, to ask
- 15 where -- where did you hear from -- that rumour from.
- $16\,$ To me it was a rumour and there were rumours --
- 17 there's rumours about various topics.
- MS. KATE MCGRANN: Did you have any
- 19 idea in your head about where he might have heard it
- 20 from?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: And why did you
- 23 think it was important to -- to note how this was
- 24 being handled with KPMG assistance?
- MS. SANDRA COOPER: Well, that would

1 be -- would have been part of the information. That

- 2 was part of the information. It was correct,
- 3 pertinent information, and I felt that that was
- 4 important to include.
- 5 MS. KATE MCGRANN: But did you think
- 6 that sharing that KPMG was assisting with the RFP
- 7 would increase the confidence that Council had in the
- 8 process?
- 9 MS. SANDRA COOPER: I -- yes.
- 10 MS. KATE MCGRANN: Turning to turning
- 11 the paragraph 287, describes that on October 3rd,
- 12 2011, Collus Power provided an update to Town Council
- 13 during an in camera session. It describes the bidding
- 14 process for the Collus Power shares, described the RFP
- 15 in detail, and showed how the evaluations would be
- 16 done.
- Do you know why a copy of the RFP
- 18 document itself was not shared with Council?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: I'm going to pull
- 21 up the presentation that was given to Council at this
- 22 meeting. It's ALE5133.303.
- 23
- 24 (BRIEF PAUSE)
- 2.5

- 1 MS. KATE MCGRANN: Can we look at
- 2 Slide 4, please? Do you remember seeing the slide
- 3 presentation?
- 4 MS. SANDRA COOPER: Yes.
- 5 MS. KATE MCGRANN: Can the slide
- 6 presentation please be marked as the next exhibit?
- 7 THE HONOURABLE FRANK MARROCCO: Yes.

- 9 CONTINUED BY MS. KATE MCGRANN:
- 10 MS. KATE MCGRANN: The slide present -
- 11 this slide in particular titled "Update on the
- 12 Strategic Partnership" sets out key events, all the
- 13 way down to October 3rd, provide Council with update,
- 14 which was happening at that very moment, and October
- 15 4th, the RFP to be released.
- Was the fact that an RFP was being
- 17 released public knowledge at this time?
- 18 MS. SANDRA COOPER: I believe it was.
- 19 MS. KATE MCGRANN: Do you remember
- 20 whether --
- 21 MS. SANDRA COOPER: After Council --
- MS. KATE MCGRANN: Pardon me, after
- 23 Council?
- 24 Do you remember how the information was
- 25 released to the public?

- 1 MS. SANDRA COOPER: I don't recall. I
- 2 would have left that to -- to staff to undertake. I
- 3 was not looking at details of where it would be
- 4 released to --
- 5 MS. KATE MCGRANN: But who --
- 6 MS. SANDRA COOPER: I leave that to
- 7 others.
- 8 MS. KATE MCGRANN: Who on staff would
- 9 have been responsible for this public -- for release
- 10 of this information to the public?
- MS. SANDRA COOPER: Mr. Houghton.
- 12 MS. KATE MCGRANN: In what capacity?
- MS. SANDRA COOPER: As directed and by
- 14 -- well, Collus -- as directed from -- it would be
- 15 released from Mr. Houghton as a Collus staff person.
- MS. KATE MCGRANN: Okay. So when you
- 17 say that staff released it to public you're referring
- 18 to Collus Power staff?
- 19 MS. SANDRA COOPER: Yes, or task team,
- 20 one (1) of the same -- in releasing the RFP. Again, I
- 21 didn't get into micro-manage -- micro-managing.
- MS. KATE MCGRANN: The minutes from
- 23 this meeting don't record any Council decision,
- 24 direction, or instructions to proceed with releasing
- 25 the RFP.

164 Do you recall any decision, directions, 1 or instructions being given to release the RF -- RFP at this meeting? 3 MS. SANDRA COOPER: I don't recall the details from October 3rd, 2011. 5 6 MS. KATE MCGRANN: Can we please look at paragraph 288 of the Foundation Document? 7 8 9 (BRIEF PAUSE) 10 11 MS. KATE MCGRANN: This paragraph says 12 that: 13 "On the same day, October 3rd, 2011" 14 -- so this is the same day as the in 15 camera presentation we were just looking at --16 "Mr. Bonwick advised PowerStream 17 executive team that Collus Power would send out the RFP documents on 18 October 4th, 2011. Mr. Bonwick 19 20 asked if PowerStream wanted a 21 meeting to provide an opportunity 22 for him to share information." 23 Do you know how Mr. Bonwick knew on the 24 same day that the information was presented to Council that the RFP was going to be released the next day, on

- 1 October 4th?
- MS. SANDRA COOPER: No, I do not. It
- 3 was not released by me.
- 4 MS. KATE MCGRANN: Could we look at
- 5 ALE852, please?

6

7 (BRIEF PAUSE)

- 9 MS. KATE MCGRANN: This is an
- 10 engagement letter that Mr. Bonwick entered into with
- 11 PowerStream on November 9th, 2011.
- 12 You were aware that Mr. Bonwick entered
- 13 into a further agreement with PowerStream at this
- 14 time?
- 15 MS. SANDRA COOPER: I understood that
- 16 Mr. Bonwick was engaged by PowerStream.
- MS. KATE MCGRANN: At November 9th,
- 18 2011, you understood that he was already engaged by
- 19 PowerStream?
- 20 MS. SANDRA COOPER: Oh, the time that
- 21 I knew was -- I recall would have been around the time
- 22 that he had approached me and provided a letter, and I
- 23 don't recall that exact date but that would have been
- 24 around the time.
- MS. KATE MCGRANN: Okay. So on May

- 1 18th he sends the draft letter from you to Mr. Bentz.
- 2 On May 19th you have a conversation with Mayor Lehman
- 3 about Barrie Hydro switching over to PowerStream. On
- 4 June 2nd you sent the letter to Mr. Bentz.
- 5 MS. SANDRA COOPER: Yes.
- 6 MS. KATE MCGRANN: So was it your
- 7 understanding that from in or around June 2nd onwards,
- 8 Mr. Bonwick was working for PowerStream?
- 9 MS. SANDRA COOPER: That was my
- 10 understanding.
- 11 MS. KATE MCGRANN: Okay. So this is a
- 12 -- a revised retainer letter that he entered into that
- 13 altered the terms of his retainer with PowerStream
- 14 somewhat on November 9th, 2011.
- Were you aware that he signed a -- a
- 16 revised engagement letter at this time?
- MS. SANDRA COOPER: No.
- 18 MS. KATE MCGRANN: Have you ever seen
- 19 a -- the November 9th, 2011, engagement letter that
- 20 he signed with PowerStream?
- 21 MS. SANDRA COOPER: With -- within the
- 22 Foundation Documents.
- MS. KATE MCGRANN: But not before
- 24 that?
- MS. SANDRA COOPER: Correct.

- 1 MS. KATE MCGRANN: If we could turn to
- 2 foundation paragraph 359, please.

3

4 (BRIEF PAUSE)

- 6 MS. KATE MCGRANN: Just to help orient
- 7 you in time, we're now looking ahead to November 16th,
- 8 2011. On this date, all four (4) bidders deliver
- 9 their bids, okay.
- 10 If we look ahead to foundation
- 11 paragraph 373, is that the next Council update happens
- 12 on November 17th, 2011, again in a closed session of
- 13 Council, the day after the day all the bidders submit
- 14 their bids. At this meeting, Council is informed that
- 15 Collus staff was preparing to issue a press release
- 16 announcing a public information session regarding the
- 17 RFP process on November 22nd, 2011.
- 18 Based on what we've reviewed, all of
- 19 the conversations with Council about the valuation,
- 20 the options analysis, and the RFP process up to this
- 21 point have been in camera. The STT meetings have been
- 22 confidential. It looks to us like this is the first
- 23 time that the public is advised that there has been an
- 24 RFP process or that there's a consideration for a
- 25 strategic partner for Collus Power.

- 1 Is that what you remember?
- MS. SANDRA COOPER: I recall that
- 3 Council from time to time, and I can't say what dates,
- 4 that there were updates in camera to Council prior to
- 5 that with an RFP going publicly. When did that
- 6 happen? I'm not sure of the exact date.
- 7 MS. KATE MCGRANN: Are you aware of
- 8 any information being provided to the public about the
- 9 consideration of the strategic partner for Collus
- 10 Power or the RFP before the press release that's
- 11 discussed in this paragraph?
- 12 MS. SANDRA COOPER: I -- I don't
- 13 recall. I -- I do know that at one (1) point in time,
- 14 and again they're all dates that are coming together,
- 15 but there was that -- there was a public information
- 16 session.
- MS. KATE MCGRANN: And we can see that
- 18 there was a public information session held on
- 19 November 22nd, 2011.
- Is that the session that you're
- 21 referring to?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Could we go to
- 24 paragraph 437 of the Foundation Document, please?

2.5

1 (BRIEF PAUSE)

- 3 MS. KATE MCGRANN: This paragraph
- 4 discusses a December 5th, 2011, Council meeting in
- 5 which there is an in camera item related to the Collus
- 6 strategic partnership RFP review.
- 7 And if we could scroll down to
- 8 paragraph 439, please, discusses about a presentation
- 9 that was given during that in camera discussion. The
- 10 slides identify the members of the strategic
- 11 partnership task team, and if you scroll down you'll
- 12 see you're there, Deputy Mayor Lloyd is there, Kim
- 13 Wingrove, Dean Muncaster, David McFadden, Doug
- 14 Garbutt, Ed Houghton, Tim Fryer, and John Herhalt and
- 15 John Rockx of KPMG.
- 16 What do you remember about those two
- 17 (2) gentlemen being members of the strategic task
- 18 team?
- 19 MS. SANDRA COOPER: They provided
- 20 about -- Mr. Herhalt and Mr. Rockx?
- MS. KATE MCGRANN: M-hm.
- MS. SANDRA COOPER: So they were
- 23 providing some oversight and some guidance, some
- 24 advice.
- MS. KATE MCGRANN: Do you remember

- 1 viewing them as members of the strategic task team
- 2 during the time that you were on that team?
- 3 MS. SANDRA COOPER: I did not believe
- 4 them to be voting members but certainly they were in
- 5 attendance and providing information at those
- 6 meetings.
- 7 MS. KATE MCGRANN: Okay. If you can
- 8 scroll down further, there are two (2) slides that
- 9 appear below paragraph 441.
- 10 Information summarizing the scores
- 11 assigned to the bidders was presented to Council in
- 12 camera.
- 13 What do you remember about how the non-
- 14 financial portions of the bids were scored by the
- 15 strategic task team?
- 16 MS. SANDRA COOPER: How Council saw
- 17 that?
- 18 MS. KATE MCGRANN: No. What process
- 19 was -- was used to review the information on the non-
- 20 financial portion of the bid and assigned scores?
- 21 Do you remember when you received the
- 22 information, whether you scored on your own or in the
- 23 context of a meeting.
- 24 MS. SANDRA COOPER: I would have
- 25 scored on my own and we did come back as a group.

- 1 MS. KATE MCGRANN: But what did you
- 2 use as the basis for assigning your scores? Were you
- 3 provided information in advance of the meeting, where
- 4 you met to discuss your scores?
- 5 MS. SANDRA COOPER: I believe so.
- 6 MS. KATE MCGRANN: And do you remember
- 7 how the group scores were collected? Did you hand in
- 8 score sheets, did you read them out loud and somebody
- 9 took the information down?
- 10 MS. SANDRA COOPER: I believe we had
- 11 score sheets and there was, as in this slide, that
- 12 there were slides on PowerPoint in the boardroom on
- 13 Stewart Road.
- 14 MS. KATE MCGRANN: Can we look at
- 15 paragraph 435 of the Foundation document, please?
- 16 This paragraph describes that Mr. Bonwick sent you
- 17 speaking notes in advance of the closed session of
- 18 Council on December 5th, 2011, where the results of
- 19 the scoring were discussed.
- I'm going to take you to that e-mail,
- 21 it's TOC 69485.
- You see that Mr. Bonwick writes to you
- 23 just after 1:45 in the afternoon. "Please review and
- 24 comment accordingly. Good luck." There's an
- 25 attachment, Collus, 05-12-11. I'm going to ask you to

- 1 be shown the attachment. It's TOC69486.
- 2 So these appear to be speaking notes
- 3 for you to use during the in camera session at the
- 4 Council meeting that evening. Do you recall receiving
- 5 these for Mr. Bonwick?
- 6 MS. SANDRA COOPER: Looking at the
- 7 foundation documents, it did come back to me and from
- 8 the first portion of -- I know that this was sent over
- 9 to me from Paul Bonwick.
- 10 MS. KATE MCGRANN: Did you ask him to
- 11 send you speaking notes for use at that meeting?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Did you use the
- 14 speaking notes that he sent you?
- 15 MR. FREDERICK CHENOWETH: Sorry, Your
- 16 Honour, I apologize.
- 17 What meeting again are we talking
- 18 about? A Council meeting or the STT meeting?
- 19 MS. KATE MCGRANN: It's the in camera
- 20 portion of the December 5th, 2011 Council meeting in
- 21 which the results of the scoring of the responses to
- 22 the RFP was discussed.
- MR. FREDERICK CHENOWETH: At Council?
- MS. KATE MCGRANN: M-hm.
- 25 MR. FREDERICK CHENOWETH: Thank you.

- 1 MS. KATE MCGRANN: Did you use these
- 2 speaking notes at the December 5th meeting?
- 3 MS. SANDRA COOPER: I may have used a
- 4 portion of them.
- 5 MS. KATE MCGRANN: It sounds to me
- 6 like you're guessing. Do you remember whether you
- 7 used them or not?
- 8 MS. SANDRA COOPER: In its complete
- 9 and entirety, no.
- 10 MS. KATE MCGRANN: Is it fair to say
- 11 that you remember using at least some of them?
- 12 MS. SANDRA COOPER: Yes. However, I'm
- 13 looking -- thanking people I would do that anyway and
- 14 I -- regularly with the staff or volunteers.
- MS. KATE MCGRANN: Did you stop and
- 16 consider whether there was any issue with using
- 17 speaking notes provided to you by your brother while
- 18 he was working for one (1) of the bidders who
- 19 responded to the RFP?
- 20 MS. SANDRA COOPER: I wasn't sure
- 21 where they came from all of a sudden. I had a review
- 22 and again, it was something that I would do anyway, is
- 23 thanking board members, thanking volunteers, thanking
- 24 staff on any project, such as the budget.
- 25 MS. KATE MCGRANN: We've looked at the

- 1 e-mail from Mr. Bonwick providing you with these
- 2 speaking notes. So what do you mean when you say you
- 3 weren't sure where they came from?
- 4 MS. SANDRA COOPER: Well, they came
- 5 from Mr. Bonwick. I did not ask for speaking notes.
- 6 MS. KATE MCGRANN: But you used at
- 7 least some of the ones that he gave you?
- MS. SANDRA COOPER: I would've read
- 9 through it and already have known what I wanted to do,
- 10 thanking people.
- MS. KATE MCGRANN: My question is, did
- 12 you consider whether there was any issue with using
- 13 speaking notes that were written by your brother, who
- 14 was working for one (1) of the bidders who responded
- 15 to the RFP that would be discussed at the meeting that
- 16 night?
- MS. SANDRA COOPER: My thought,
- 18 recalling from this e-mail coming to me, note would
- 19 have been that, okay, he's in communication --
- 20 communications is his forte, he sent this over to me
- 21 for consideration. That's what I looked at it as --
- MS. KATE MCGRANN: Are you telling me
- 23 that you didn't consider whether Mr. Bonwick's
- 24 retainer by PowerStream would cause an issue for you
- 25 if you used the speaking notes that he wrote you?

- 1 MS. SANDRA COOPER: I did not consider
- 2 -- consider that. Working with the task team and the
- 3 review and all of the hands on there that I was
- 4 confident in the decision that I had made and for this
- 5 to come to me, it likely was a bit of a surprise
- 6 coming to me.
- 7 However, I did not invite that speaking
- 8 session to be -- be sent to me.
- 9 MS. KATE MCGRANN: Did you stop and
- 10 think that writing speaking points for you may be some
- 11 of the work that Mr. Bonwick was doing for
- 12 PowerStream? That this might be part of the
- 13 communications work he was doing for them?
- 14 MS. SANDRA COOPER: I didn't give it
- 15 any thought at that time.
- MS. KATE MCGRANN: At this point in
- 17 time you're about to speak to Council in camera about
- 18 a bidder that has been selected through the RFP
- 19 process.
- 20 Mr. Bonwick has provided you with
- 21 speaking notes out of the blue that you didn't ask
- 22 for. Did you think about asking him some questions
- 23 about what he was doing for PowerStream during this
- 24 time?
- 25 MS. SANDRA COOPER: I understood -- I

- 1 felt I understood that it was in communication and
- 2 public relations.
- 3 MS. KATE MCGRANN: Did you think about
- 4 asking him whether any of his communications or public
- 5 relations work was related to the response that
- 6 PowerStream had submitted to the RFP?
- 7 MS. SANDRA COOPER: I did not.
- 8 MS. KATE MCGRANN: Why not?
- 9 MS. SANDRA COOPER: My focus was
- 10 working with the task team, the RFPs, the marking
- 11 scheme there, with the -- the task team and those very
- 12 knowledgeable, respectful people that -- as well as
- 13 KPMG, bringing -- guiding that process along.
- 14 And so that was the area that I was
- 15 looking at. I wasn't always running and asking
- 16 questions. Did you do this, are you involved in this?
- 17 MS. KATE MCGRANN: Well, my
- 18 understanding is up until this point you haven't asked
- 19 Mr. Bonwick a single question about the work that he's
- 20 doing for PowerStream, is that right?
- 21 MS. SANDRA COOPER: That's correct,
- 22 because I understood communications and -- in
- 23 relations -- communication and public relations.
- 24 MS. KATE MCGRANN: Could we look at
- 25 TOC512149.

1 (BRIEF PAUSE)

- 3 MS. KATE MCGRANN: So these are the
- 4 minutes of the in camera meeting on December 5th,
- 5 2011, and I'll ask you to just scroll down slowly.
- 6 Further.
- 7 And here we see Collus has provided a
- 8 recommendation for Council's consideration. The
- 9 recommendation is that Collus Power be directed to
- 10 undertake negotiations of PowerStream for the purpose
- 11 of entering into a strategic partnership.
- 12 Do you remember receiving that
- 13 recommendation?
- MS. SANDRA COOPER: Yes.
- 15 MS. KATE MCGRANN: Scroll down a
- 16 little bit further.
- 17 And here we see a motion that's carried
- 18 that Council direct the Collus Board to negotiate --
- 19 to continue negotiations with the preferred proponent,
- 20 being PowerStream, for a potential strategic
- 21 partnership arrangement.
- This is the first motion that we have
- 23 seen where Council provides direction with respect to
- 24 the strategic partnership investigation, the RFP.
- Do you know why this is the first time

- 1 that we see a record of a vote being taken with
- 2 respect to this process?
- 3 MS. SANDRA COOPER: No.
- 4 MS. KATE MCGRANN: With respect to the
- 5 negotiations that went on with PowerStream, who
- 6 conducted those negotiations on behalf of the Town?
- 7 MS. SANDRA COOPER: Mr. Houghton.
- 8 MS. KATE MCGRANN: Who decided that
- 9 Mr. Houghton would be the Town's representative in
- 10 those negotiations?
- 11 MS. SANDRA COOPER: He continued to
- 12 report from time to time back to Council.
- 13 MR. FREDERICK CHENOWETH: All right.
- 14 Your Honour, is there some basis for this individual's
- 15 answer as to how she would have any idea who did the
- 16 negotiations? And if there is a basis for it, it may
- 17 be useful to bring that up before we hear the
- 18 evidence.
- 19 THE HONOURABLE FRANK MARROCCO: I
- 20 think --
- 21 MR. FREDERICK CHENOWETH: In other
- 22 words, how would she know what occurred with respect
- 23 to negotiations that occurred between other
- 24 individuals?
- 25 THE HONOURABLE FRANK MARROCCO: I

- 1 think as the mayor she -- she can be asked who she
- 2 thought was negotiating on behalf of the Town.
- I think as the mayor she can say who
- 4 was negotiating on behalf of the Town. It might be a
- 5 useful question to ask why she thinks that.

- 7 CONTINUED BY MS. KATE MCGRANN:
- 8 MS. KATE MCGRANN: I -- I understand
- 9 that you understood that Mr. Houghton was conducting
- 10 negotiations in the -- on behalf of the Town. Why did
- 11 you think that he was the person who was representing
- 12 the Town in the negotiations?
- MS. SANDRA COOPER: The -- Collus and
- 14 the Town of -- of Collingwood was one (1) and the
- 15 same, it was the same customer, the same resident and
- 16 so the -- the negotiation, as I understood, was Mr.
- 17 Houghton and reporting back.
- 18 MS. KATE MCGRANN: Collus is a
- 19 corporation, correct, to the Board?
- MS. SANDRA COOPER: Yes.
- 21 MS. KATE MCGRANN: The Town is also a
- 22 corporation, I understand?
- MS. SANDRA COOPER: That's -- yes.
- MS. KATE MCGRANN: Okay, so they're
- 25 two (2) different corporations, correct?

- 1 MS. SANDRA COOPER: Yes, they are.
- 2 Under the -- the Town of Collingwood is the owner of
- 3 that.
- 4 MS. KATE MCGRANN: What do you know
- 5 about how Mr. Houghton was selected to be the person
- 6 representing the Town in negotiations with
- 7 PowerStream?
- 8 Do you know how he became the person
- 9 who represented the Town?
- 10 MS. SANDRA COOPER: I -- I don't -- I
- 11 don't recall specifically. However, he knew the
- 12 intricacies of -- of the -- the process of where we've
- 13 come to, knows the electricity, that's his
- 14 responsibility, under the umbrella of the Town of
- 15 Collingwood.
- 16 MS. KATE MCGRANN: Okay. I think
- 17 you're saying that you don't know how it was that he
- 18 came to be representing the Town, but it made sense to
- 19 you that he would do it because of his knowledge and
- 20 experience?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: At some point after
- 23 PowerStream was selected as the preferred bidder, what
- 24 was being sold changed from shares in Collus Power to
- 25 shares in the holding company Collus? Do you remember

- 1 that?
- MS. SANDRA COOPER: Yes, as I reviewed
- 3 the Foundation documents, it has come back -- back to
- 4 me.
- 5 MS. KATE MCGRANN: Was it the case
- 6 that you didn't remember that that had happened before
- 7 you had the opportunity to review the Foundation
- 8 document?
- 9 MS. SANDRA COOPER: I recall it did
- 10 happen.
- 11 MS. KATE MCGRANN: Were you involved
- 12 in the decision to -- to change what was being sold
- 13 from shares in Collus Power to shares in the holding
- 14 company?
- 15 MS. SANDRA COOPER: I alone was not.
- 16 Depending on -- dependent on the knowledge of those
- 17 that are in the industry and those that have the
- 18 business background on the -- of the -- the task team
- 19 that -- that I was -- I felt it was fine in that
- 20 negotiation.
- 21 Sorry, I'm kinda -- could you repeat
- 22 that? I'm --
- MS. KATE MCGRANN: I just -- were you
- 24 involved in the decision to change what was being sold
- 25 from the shares in Collus Power to the shares in the

- 1 holding company?
- MS. SANDRA COOPER: Yes.
- 3 MS. KATE MCGRANN: Okay. And I think
- 4 I understood you to be saying that you weren't the
- 5 only person who made that decision, you didn't make it
- 6 by yourself?
- 7 MS. SANDRA COOPER: Correct.
- 8 MS. KATE MCGRANN: There were other
- 9 people involved in the making of that decision?
- 10 MS. SANDRA COOPER: That is correct.
- 11 MS. KATE MCGRANN: Who else was
- 12 involved?
- 13 MS. SANDRA COOPER: It would -- Mr.
- 14 McFadden, Mr. Muncaster. Those are the two (2) that I
- 15 can recall.
- 16 MS. KATE MCGRANN: Do you recall if
- 17 you and Mr. McFadden and Mr. Muncaster received any
- 18 professional advice about whether to change what was
- 19 being sold or why to change what was being sold?
- 20 MS. SANDRA COOPER: I believe, as
- 21 reviewing the Foundation documents, that KPMG, and as
- 22 well as -- it was brought to the attention, I believe,
- 23 that it -- the CFO at the time, Mr. Fryer had
- 24 mentioned about financial implications, tax and Hold
- 25 Co.

1 MS. KATE MCGRANN: Ron Clark of Aird

- 2 and Berlis came and made a presentation to Town
- 3 Council about selling the shares of Collus rather than
- 4 the shares of Collus Power.
- 5 Do you recall receiving that
- 6 presentation?
- 7 MS. SANDRA COOPER: We would have
- 8 received that invitation -- that presentation, that
- 9 information, at Council.
- 10 MS. KATE MCGRANN: Who did you
- 11 understand Mr. Clark to be representing in the
- 12 transaction negotiations?
- MS. SANDRA COOPER: Ron Clark
- 14 represented -- was under Aird and Berlis and
- 15 representing Collus. There were a number of lawyers
- 16 involved in it.
- MS. KATE MCGRANN: Okay, you
- 18 understood Mr. Clark to be representing Collus. Did
- 19 the Town have legal representation with respect to the
- 20 transaction negotiations?
- 21 MS. SANDRA COOPER: So what I had seen
- 22 were, I believe, four lawyers from Aird and Berlis
- 23 with correspondence back and forth. So my
- 24 understanding is that they were overseeing Collus in
- 25 the Town of Collingwood.

- 1 MS. KATE MCGRANN: So your
- 2 understanding was the four Aird and Berlis lawyers
- 3 were representing both Collus and the Town in the
- 4 transaction negotiations?
- 5 MS. SANDRA COOPER: And communication
- 6 back and forth, yes.
- 7 MS. KATE MCGRANN: I'm about to move
- 8 onto a more specific topic. I just wanted to check in
- 9 with you about a break.
- 10 THE HONOURABLE FRANK MARROCCO: We'll
- 11 take ten (10) minutes.
- 12
- 13 --- Upon recessing at 3:59 p.m.
- 14 --- Upon resuming at 4:07 p.m.
- 15
- MR. WILLIAM MCDOWELL: Commissioner,
- 17 just before you resume, I have the case conference by
- 18 phone at 4:45 with a judge of the Ontario Court, so I
- 19 just wanted to alert you. It may not matter, but...
- 20 THE HONOURABLE FRANK MARROCCO: What I
- 21 was thinking of doing is finishing the, I guess, in-
- 22 chief or whatever you want to call the examination
- 23 today --
- MR. WILLIAM MCDOWELL: Yes.
- 25 THE HONOURABLE FRANK MARROCCO: -- and

- 1 then adjourning to gi -- and start the cross-
- 2 examination tomorrow.
- 3 MR. WILLIAM MCDOWELL: That's great.
- 4 Thank you.
- 5 THE HONOURABLE FRANK MARROCCO: So --
- 6 and I have every expectation that we should be
- 7 finished pretty close to the time of your call.
- 8 Can Mr. Breedon sit in if you have to
- 9 leave to take that call?
- 10 MR. WILLIAM MCDOWELL: Yes.
- 11 THE HONOURABLE FRANK MARROCCO: Thank
- 12 you. You didn't have to be -- you sounded rather
- 13 reluctant about that. I'm -- I'm quite concerned.
- 14 MR. WILLIAM MCDOWELL: If I must. If
- 15 I must.
- 16 THE HONOURABLE FRANK MARROCCO: Go
- 17 ahead.
- 18
- 19 CONTINUED BY MS. KATE MCGRANN:
- 20 MS. KATE MCGRANN: Can we look at
- 21 paragraph 473 and the foundation document, please?
- 22
- 23 (BRIEF PAUSE)
- 24
- 25 MS. KATE MCGRANN: This is an email

- 1 that you're not copied on sent on January 13th, 2012,
- 2 from Mr. Bonwick to John Glicksman. In his update,
- 3 Mr. Bonwick says:
- 4 "The CAO attempted to cause some
- 5 problems in the middle of the week,
- 6 requesting the town lawyer to add
- 7 some last-minute items that were
- 8 contrary to the ongoing discussion
- 9 and agreement. The CAO has engaged
- 10 at the political level and has a
- 11 very clear understanding of the
- 12 level of support expected at this
- late date. No more problems
- 14 expected.
- 15 I understand that Mr. Bonwick wrote
- 16 this and you are not copied on it. Do you know what
- 17 he's talking about here?
- 18 MS. SANDRA COOPER: No, I was not
- 19 copied on the email.
- 20 MS. KATE MCGRANN: I understand that
- 21 you weren't copied on the email, but do you know what
- 22 he is talking about?
- MS. SANDRA COOPER: No.
- MS. KATE MCGRANN: Ms. Wingrove, when
- 25 she appeared to give evidence, gave evidence that you

- 1 and Deputy Mayor Lloyd met with her in her office and
- 2 told her that the draft bylaw -- and it was not going
- 3 to included certain information that she had asked to
- 4 be included.
- 5 Do you remember having a meeting like
- 6 that?
- 7 MS. SANDRA COOPER: I recall attending
- 8 that meeting.
- 9 MS. KATE MCGRANN: And what do you
- 10 recall about meeting?
- 11 MS. SANDRA COOPER: What I do recall
- 12 is that the oversight on the in -- the oversight on
- 13 the -- the agreement or moving forward in the
- 14 agreement was being handled with an oversight by
- 15 legal, by Aird & Berlis and it -- it likely wasn't
- 16 necessary to make changes that the task team had gone
- 17 through.
- 18 And at the -- as things were coming
- 19 together, that things do -- I'll say in my terminology
- 20 -- go off the rails. There had been oversight on --
- 21 on this and there was -- and that was -- that was
- 22 good.
- MS. KATE MCGRANN: Do you remember
- 24 what specifically you were concerned was going off the
- 25 rails?

1 (BRIEF PAUSE)

- 3 MS. SANDRA COOPER: The -- moving
- 4 forward with the strategic partnership process.
- 5 MS. KATE MCGRANN: Can you be any more
- 6 specific than that?
- 7 MS. SANDRA COOPER: There were time
- 8 frames. There was a time frame there. And the task
- 9 team had an opportunity to provide input with
- 10 comments. And so, at -- at this stage, that the --
- 11 the process needed to continue -- continue on.
- MS. KATE MCGRANN: Were you asking Ms.
- 13 Wingrove to do anything or to stop doing anything in
- 14 that meeting?
- 15 MS. SANDRA COOPER: I don't recall
- 16 that detailed conversation.
- 17 MS. KATE MCGRANN: If we could look at
- 18 paragraphs 482 and onward in the foundation document
- 19 starting with paragraph 42. 42 to 47 describes a
- 20 series of emails that get exchanged as between
- 21 yourself, Deputy Mayor and, at times, others from the
- 22 town, and Leo Longo, who is a lawyer with Aird &
- 23 Berlis, correct?
- 24 MS. SANDRA COOPER: Yes, that's
- 25 correct.

- 1 MS. KATE MCGRANN: Looking at the
- 2 email described in paragraph 42, Mr. Longo has emailed
- 3 yourself, Deputy Mayor Lloyd and others. He writes
- 4 that he's reviewed the latest draft agreements. He
- 5 talks about proposed rep and warranties that he can
- 6 review to ensure the town can make the statements.
- 7 And then he says:
- 8 "What I cannot comment on are the
- 9 financial aspects of the deal."
- 10 He asks, "Has the town received advice?
- 11 It is receiving fair value."
- 12 If you scroll down, you respond and you
- 13 say that, "Collus has included Corinne and Ron from
- 14 A&B" -- is that Aird & Burlis?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN:
- " -- to review documents. Mr.
- 18 McFadden, an electricity expert, is
- 19 reviewing other electricity
- 20 agreements."
- 21 Did you understand that Mr. McFadden
- 22 was reviewing documents related to the share tra --
- 23 share sale transaction?
- 24 MS. SANDRA COOPER: I understood that
- 25 Mr. McFadden was providing suggestions and -- and

- 1 comments along the way.
- MS. KATE MCGRANN: What did you think
- 3 he was providing suggestions and comments about?
- 4 MS. SANDRA COOPER: About the
- 5 agreement.
- 6 MS. KATE MCGRANN: Who did you think
- 7 he was providing them to?
- MS. SANDRA COOPER: To Mr. Houghton.
- 9 MS. KATE MCGRANN: Okay. And you --
- 10 you explain that John Herhalt and John Rockx from KPMG
- 11 have participated as observers in all aspects,
- 12 including the financial part.
- Did you understand that those two (2)
- 14 gentlemen were participating as observers in the
- 15 negotiation of the transaction documents?
- 16 MS. SANDRA COOPER: I believed that
- 17 they were also the oversight from KPMG in -- as -- as
- 18 was stated here, as an observer --
- MS. KATE MCGRANN: Okay.
- 20 MS. SANDRA COOPER: -- and provide
- 21 comment where necessary, where required, where they
- 22 felt they needed to.
- MS. KATE MCGRANN: With respect to the
- 24 negotiation of the transi -- transaction documents?
- MS. SANDRA COOPER: With the process

- 1 leading up to -- and I -- I have to say that it's a
- 2 complex matter as I even read through the foundation
- 3 documents today, and that there was an oversight here
- 4 with Aird & Berlis with KPMG, with our -- our Board
- 5 and -- and specific director's, the chair.
- 6 MS. KATE MCGRANN: Did you think that
- 7 John Herhalt and John Rockx from KPMG were involved in
- 8 negotiating or drafting the transaction documents?
- 9 MS. SANDRA COOPER: I don't recall
- 10 that.
- MS. KATE MCGRANN: You conclude your
- 12 email saying, "I hope this addresses your comments."
- 13 If you scroll down a little bit further, Mr. Longo
- 14 replies back that it had partially addressed his
- 15 comments. He says:
- "Ron and Corrine are advising
- 17 Collus, not the town. I just want
- 18 to note that the town's interests
- 19 may not be identical to Collus."
- Do you remember what your reaction to
- 21 receiving this statement from your lawyer was?
- 22
- 23 (BRIEF PAUSE)
- 24
- MS. SANDRA COOPER: My reaction to the

- 1 statement, it was -- there was -- and was mentioned
- 2 here -- referenced here as well, John Mascarin, as
- 3 well as Mr. Clark and Ms. Kennedy, all involved in the
- 4 transaction, and so a back-and-forth -- sharing of
- 5 emails back and forth.
- I felt that advising Collus, I believed
- 7 that they were advising for the best interest of the
- 8 town of Collingwood and Collus.
- 9 MS. KATE MCGRANN: And -- and when one
- 10 (1) of your lawyers says to you:
- "I just want to note that the town's
- interests may not be identical to
- 13 Collus.
- 14 Did you ask anyone any questions about
- 15 that statement? Did you do anything in response to
- 16 it?
- MS. SANDRA COOPER: That was -- that
- 18 was an opinion. The interest may not be identical to
- 19 -- to Collus.
- 20 MS. KATE MCGRANN: Did you do anything
- 21 in response to receiving this statement from Mr.
- 22 Longo?
- MS. SANDRA COOPER: I had earlier
- 24 responded and -- in an email. And I felt comfortable
- 25 in all the oversight that was happening and not

- 1 necessary to -- necessarily have a specific
- 2 conversation with Mr. Longo.
- 3 MS. KATE MCGRANN: So is it the case
- 4 that you didn't do anything in response to this
- 5 message that you received from Mr. Longo?
- 6 MS. SANDRA COOPER: There was already
- 7 an -- an oversight on this with consultants, with
- 8 staff that were very involved with the Board, in
- 9 particular, directors.
- 10 MS. KATE MCGRANN: Okay. I would like
- 11 to move on to FT paragraph 501. This paragraph
- 12 describes an email from Mr. Bonwick to you, Deputy
- 13 Mayor Lloyd, and Ed Houghton. I'm going to take you
- 14 to the email itself. It's at CPS9063 00001.

15

16 (BRIEF PAUSE)

- 18 MS. KATE MCGRANN: Can you scroll down
- 19 to the bottom of the email, please? So, here's an
- 20 email from Mr. Bonwick on January 19th, 2012, to
- 21 yourself, Deputy Mayor Rick Lloyd and Ed Houghton.
- 22 The subject is, "Conference call." The importance is
- 23 marked as high.
- Mr. Bonwick writes:
- 25 "To all, Ed mentioned that the mayor

	194
1	had asked for a motion to be
2	available for meeting this afternoon
3	for review by CAO Clark and Ed."
4	He writes:
5	"I would respectfully suggest that
6	the mayor bring in lick Rick and
7	Leo in person or online. This will
8	provide an opportunity to provide
9	clear direction to Leo and the CAO
10	for both members of the review team,
11	who also happen to be mayor and
12	deputy mayor. If the mayor believes
13	this to be a reason reasonable
14	approach, I would suggest it must
15	take place this afternoon. Kind
16	regards, Paul.
17	Do you remember receiving this email?
18	
19	(BRIEF PAUSE)
20	
21	MS. SANDRA COOPER: I don't recall at
22	this time.
23	MS. KATE MCGRANN: Okay. If you
24	scroll up in this email, we can see that you respond
25	back to everyone. And you say, "Hello, Paul, I will
1	

- 1 email Leo to be included.
- Is that Leo Longo, the town's lawyer?
- 3 MS. SANDRA COOPER: That would be.
- 4 MS. KATE MCGRANN: Likely around 2ish.
- 5 Why are you having this conversation with Mr. Bonwick
- 6 about -- about a meeting like this right now?
- 7 MS. SANDRA COOPER: There were emails
- 8 that conver -- side conversations that I was not aware
- 9 of. And I'm -- I'm not sure why I was receiving the -
- 10 the email, but, obviously, I've responded.
- 11 MS. KATE MCGRANN: Did Mr. Bonwick
- 12 have any role in advising you or anyone else at the
- 13 town about the negotiations with PowerStream at this
- 14 point in time?
- 15 MS. SANDRA COOPER: Not with me.
- MS. KATE MCGRANN: Why are you
- 17 advising Mr. Bonwick about a meeting you're going to
- 18 have with the town's lawyers?
- 19
- 20 (BRIEF PAUSE)
- 21
- MS. SANDRA COOPER: I -- I can't
- 23 answer.
- 24 MS. KATE MCGRANN: If we look at
- 25 foundation paragraph 502.

Transcript Date April 24, 2019 196 1 (BRIEF PAUSE) 2 3 MS. KATE MCGRANN: This is an email from Mr. Bonwick to Mr. Glicksman and Mr. Nolan on 5 January 19. He reports: 6 "The meeting went very well this afternoon with the town's lawyers, mayor, deputy mayor, CAO and Ed. 9 The motion is completely in keeping 10 with our discussion. It is subject 11 to the satisfaction of the mayor 12 with no mention of their lawyer. 13 The discussion left no room for 14 misinterpretation in regards to 15 expectation Monday night. The mayor 16 agrees/approves of the format 17 discussed in the Boardroom this 18 morning. All is moving ahead as per 19 our discussion. 20 Did you follow up with Mr. Bonwick 21 after the meeting that he suggested you arrange with 22 Deputy Mayor Lloyd, Mr. Longo, Kim Wingrove, Mr. 23 Houghton? 24 MS. SANDRA COOPER: No.

MS. KATE MCGRANN: Do you know how he

2.5

Transcript Date April 24, 2019 197 had this information about that meeting? MS. SANDRA COOPER: 2 No. 3 MS. KATE MCGRANN: Is this description of that meeting accurate? 5 MS. SANDRA COOPER: There was -- there 6 was a meeting. 7 (BRIEF PAUSE) 9 10 MS. SANDRA COOPER: I mean, this is 11 someone's interpretation, satisfaction with the mayor, with no mention of their lawyer. 13 I mean, we -- we did have -- there were 14 lawyers involved. Aird & Berlis was involved in this. 15 MS. KATE MCGRANN: Can we look at paragraph 537 of the foundation document, please? 17 18 (BRIEF PAUSE) 19 20 MS. KATE MCGRANN: This section of the -- the document describes information that was 21 provided to you and others about the documents that 22 you were going to be signing with respect to the share 24 transaction and -- and what you did with that.

So let's look at the email itself.

2.5

198 It's that ALE2075. 2 3 (BRIEF PAUSE) 5 MS. KATE MCGRANN: We'll start at the very bottom of the page. So this email chain starts with an email from Ron Clark to Leo Longo. Could you scroll up so we can see the date? It's on February 29. Mr. Clark says: 9 10 "Leo, please see the attached for 11 the purposes of your briefing of the 12 mayor and the clerk, the documents 13 to be signed by them with an 14 explanatory memorandum prepared by 15 Michael Ventresca." 16 You can scroll up a little bit further. 17 The --18 "Mr. Longo, provide the attachments 19 to yourself, Sara Almas, Kim 20 Wingrove, and Mr. Houghton." 21 Mr. Longo says: 22 "Sandra and Sara, please see the 23 attached, especially the final memo 24 which generally describes the 2.5 purposes of each document."

- 1 He says:
- 2 "I'd be happy to discuss this with
- 3 you at your convenience."
- Do remember receiving a memo that
- described the documents that you'd be signing for the
- 6 transaction?
- 7 MS. SANDRA COOPER: There were a lot
- 8 of documents that came in before March, in March, and
- 9 again in July to be specific with this, when I would
- 10 have to see what that looked like.
- MS. KATE MCGRANN: Okay. Do you
- 12 remember this email chain at least as we've looked at
- 13 it so far?
- MS. SANDRA COOPER: Yes.
- MS. KATE MCGRANN: Can we scroll up a
- 16 little bit further, please? We see Mr. Houghton
- 17 forwarded the entire email chain to Mr. Bonwick. He
- 18 says:
- "Paul, can ensure that this takes
- 20 place before end of day Friday?"
- 21 Can you scroll up a little bit further?
- 22 Mr. Bonwick then forwards the entire chain to you.
- 23 And he says:
- 24 "Hi, Sandra. Please let me know if
- you have time available to chat

	200
1	tonight or tomorrow morning. My
2	understanding from PowerStream and
3	Ed is that the documents you need to
4	sign must be completed by Friday
5	afternoon, as a result of a lead
6	person starting holidays Monday for
7	two (2) weeks. Thanks."
8	Do you know why you were receiving this
9	message from Mr. Bonwick about documents you needed to
10	sign for the PowerStream share sale at this point in
11	time?
12	MS. SANDRA COOPER: No, I did not.
13	MS. KATE MCGRANN: Can you scroll up
14	any further?
15	Mr. Bonwick reports to Mr. Houghton
16	with a copy to Brian Bentz, John Glicksman, Dennis
17	Nolan, Mark Henderson of PowerStream. And he writes:
18	"Further to our discussion
19	yesterday, the meeting has now been
20	scheduled for 3:00 p.m. today for
21	update and signing the revised
22	docs."
23	He says that:
24	"The mayor clerk's office will have
25	the docs ready for pickup by 4:15."

- 1 He says:
- "If you're available for the 3:00
- p.m. meeting at the mayor's office,
- 4 I would recommend your
- 5 participation. Their solicitor on
- 6 occasion is not as constructive as
- 7 one would hope."
- 8 Do you recall if Mr. Bonwick had any
- 9 involvement in scheduling a meeting for you to sign
- 10 the transaction documents?
- 11 MS. SANDRA COOPER: No. Other than
- 12 what he had emailed me further down in the -- the
- 13 next -- the one (1) that we had just seen, the email.
- 14 And I couldn't understand why Mr. Houghton wouldn't
- 15 have just emailed me.
- MS. KATE MCGRANN: Did you ask
- 17 Mr. Houghton why he didn't just email you?
- 18 MS. SANDRA COOPER: I don't recall if
- 19 I asked that question.
- 20 MS. KATE MCGRANN: Do you recall if
- 21 you asked Mr. Bonwick why he was involved in -- in the
- 22 Town signing transaction documents?
- 23 MS. SANDRA COOPER: No. But I was
- 24 frustrated by receiving this that way rather than
- 25 if -- if Ed or someone else from the -- the Board

- 1 chair. If we needed to have documents signed before
- 2 someone went on vacation, I would expect that would --
- 3 would come from another place.
- 4 MS. KATE MCGRANN: Why were you
- 5 frustrated to be receiving that information from
- 6 Mr. Bonwick?
- 7 MS. SANDRA COOPER: Because I felt
- 8 that Mr. Houghton needed to bring that to my
- 9 attention, my consideration, my attention.
- 10 MS. KATE MCGRANN: But why did you
- 11 think it was Mr. Houghton that should be doing that?
- 12 MS. SANDRA COOPER: Well, he --
- 13 Mr. Houghton was involved in the -- the transaction
- 14 throughout, and coming down to this point in time, as
- 15 well, that he had been involved, and -- and I would --
- 16 I would have expected that he contact me.
- 17 MS. KATE MCGRANN: Did you know at
- 18 this point in time whether Mr. Bonwick had been
- 19 involved in the transaction on the PowerStream side at
- 20 all?
- 21 MS. SANDRA COOPER: My understanding
- 22 was that he was involved in public relations and
- 23 communication.
- 24 MS. KATE MCGRANN: The memo that is
- 25 discussed in this email is at ALU2084.

203 1 (BRIEF PAUSE) 2 3 MS. KATE MCGRANN: Can you scroll down a little bit? 5 That memo contains a chart that 6 describes the documents and sets out a description of purpose and the signatures needed. Do you recall receiving this memo? 9 MS. SANDRA COOPER: I likely did 10 receive it. 11 MS. KATE MCGRANN: Can we look at paragraph 540 of the Foundation Document, please. 13 14 (BRIEF PAUSE) 15 16 MS. KATE MCGRANN: This paragraph 17 describes correspondence that you are not copied on, 18 and it says: 19 "On March 5th, 2012, Aird & Berlis 20 counsel, Corrine Kennedy, told town 21 solicitor, Leo Longo, to expect an 22 email from John Rockx of KPMG 23 explaining that the dividends 24 declared as a result of the upcoming 2.5 share sale would be lower than

	204
1	expected. After receiving
2	information from Mr. Rockx,
3	Mr. Longo followed up with
4	Ms. Kennedy and asked whether
5	Mr. Rockx was preparing any further
6	documentation regarding the
7	dividend."
8	If you could scroll down, please.
9	Ms. Kennedy responded:
10	"Leo, Ed Houghton has confirmed that
11	he is briefing the mayor in dealing
12	with this directly, and there is
13	nothing for us to do on our end."
14	Do you recall anyone telling you, in
15	and around March 5, 2012, that the dividends declared
16	as a result of the upcoming share sale would be lower
17	than expected?
18	MS. SANDRA COOPER: I don't recall
19	that.
20	MS. KATE MCGRANN: Do you recall
21	receiving that information before you signed the
22	transaction documents?
23	MS. SANDRA COOPER: I don't recall.
24	MS. KATE MCGRANN: Did you ever tell
25	Mr. Houghton that you would prefer to be briefed by
1	

- 1 him, as opposed to by lawyers acting for Collus or the
- 2 Town on the transaction?
- 3 MS. SANDRA COOPER: No, I did not say
- 4 that. I saw an oversight by Aird & Berlis, but no, I
- 5 did not say that.
- 6 MS. KATE MCGRANN: What are the main
- 7 sources of information for you about the progress of
- 8 the transaction negotiations?
- 9 MS. SANDRA COOPER: I would say to a
- 10 degree in general terms, Mr. Houghton would inform me,
- 11 not detailed information, but generally speaking that
- 12 the lawyers are reviewing it; the document is coming
- 13 together; and it'll be prepared for -- for signature.
- MS. KATE MCGRANN: Other than
- 15 Mr. Houghton, did you receive information on the
- 16 progress of the transaction negotiations or the
- 17 drafting of the documents from anyone else?
- 18 MS. SANDRA COOPER: Not that I recall.
- 19 MS. KATE MCGRANN: Starting from the
- 20 transaction to the appointment of Mr. Houghton as
- 21 acting CAO, what process was followed to the point
- 22 Mr. Houghton is acting CAO?
- 23 MS. SANDRA COOPER: I believe that it
- 24 was suggested that Mr. Houghton could come in as
- 25 acting for an interim period until we would advertise

- 1 for a -- a permanent position.
- MS. KATE MCGRANN: Do you recall who
- 3 suggested that idea?
- 4 MS. SANDRA COOPER: I think it was
- 5 the -- I believe it was the deputy mayor.
- 6 MS. KATE MCGRANN: Deputy Mayor Lloyd?
- 7 MS. SANDRA COOPER: Right. Yes,
- 8 Lloyd.
- 9 MS. KATE MCGRANN: Were any other
- 10 options explored by the Town or Council?
- MS. SANDRA COOPER: Well, the acting
- 12 CAO and an executive management team was the option
- 13 that was suggested, and this was to be a -- a
- 14 temporary measure until such time as we -- the Town
- 15 would go through a -- a process of replacing the --
- 16 filling the position as an -- for a permanent CAO.
- MS. KATE MCGRANN: Were -- were any
- 18 other options, other than Mr. Houghton, as acting CAO
- 19 plus an EMT considered?
- 20 MS. SANDRA COOPER: Not that I recall
- 21 at that -- at that point in time.
- 22 MS. KATE MCGRANN: Could we take a
- 23 look at BLG238 1231 (sic) -- sorry -- 0001.
- 24 COURT OPERATOR: Sorry, counsel. Can
- 25 you repeat that?

- 1 MS. KATE MCGRANN: Yes. I'll try to
- 2 get it right this time: BLG283 0001.

3

4 (BRIEF PAUSE)

5

- 6 MS. KATE MCGRANN: These are
- 7 handwritten notes that were disclosed to us by BLG.
- 8 They're dated March 1st, 2016. They've got your name
- 9 on the top. Do you know what these notes are?
- MS. SANDRA COOPER: They are --
- 11 MR. GEORGE MARRON: Excuse me. Could
- 12 -- we're -- we're shown -- is this a note that my
- 13 client prepared, or is it prepared by somebody else?
- 14 It's dated the 1st of March 2016.
- MS. KATE MCGRANN: So I --
- 16 THE HONOURABLE FRANK MARROCCO: I
- 17 think it's just appropriate to ask your client whether
- 18 she has any knowledge of the note.

- 20 CONTINUED BY MS. KATE MCGRANN:
- MS. KATE MCGRANN: Do you know what
- 22 these notes are?
- MS. SANDRA COOPER: I had only seen
- 24 them as part of the documents from the commission that
- 25 came forward to me. I had not seen them March 16th or

- 1 any other time. They're not my notes.
- MS. KATE MCGRANN: Okay. We'll take
- 3 them down then.
- To your knowledge, did anyone acting as
- 5 CAO shred any documents related to the transaction,
- 6 the share sale transaction?
- 7 MS. SANDRA COOPER: No.
- 8 MS. KATE MCGRANN: Finally, can we
- 9 take a look at ALE2230.

10

11 (BRIEF PAUSE)

- MS. KATE MCGRANN: This is a letter to
- 14 PowerStream addressed to Dennis Nolan. If you scroll
- 15 down, it deals with the Share Purchase Agreement.
- 16 Scroll down even further. It's signed by yourself and
- 17 Ed Houghton.
- I'll give you a second to take a look
- 19 at the body of the letter, and my question for you
- 20 first is: Do you remember signing this letter?
- 21 MS. SANDRA COOPER: I signed a lot of
- 22 documents during that period of time, and so it would
- 23 have been one (1) of many. So specifically, I don't
- 24 recall specifically. There were many documents that
- 25 the clerk and I or Mr. Houghton and I had -- had

- 1 signed.
- MS. KATE MCGRANN: Do you remember
- 3 anyone providing you with any information or advice
- 4 about documents you were signing that may impact the
- 5 services that were shared as between the Collus
- 6 entities, the Town, and CPUSB?
- 7 MS. SANDRA COOPER: Mr. Houghton
- 8 would -- did speak to the services in the agreement or
- 9 the services that they would continue at least until a
- 10 settlement with that at a closing date. That was
- 11 explained to me.
- MS. KATE MCGRANN: Okay. And other
- 13 than the explanation that Mr. Houghton gave you that
- 14 you just described, did you get any information or
- 15 advice from anybody else about how the transaction or
- 16 documents you were signing may impact the shared
- 17 services as between the Town, the Collus entities, and
- 18 the CPUSB?
- 19 MS. SANDRA COOPER: I had confidence
- 20 in staff very knowledgeable in the electricity -- the
- 21 energy business. I also had the confidence of all
- 22 those with their hands on it, and I'll say Aird &
- 23 Berlis, KPMG at one (1) time, the Strategic Task Team.
- 24 So I had a confidence that the
- 25 documents would be such that I would sign.

1 MS. KATE MCGRANN: Those are my

- 2 questions.
- THE HONOURABLE FRANK MARROCCO: All
- 4 right. So go ahead, Mr. McDowell, and Mr. --
- 5 Mr. Green can receive the few words of wisdom that I'm
- 6 about to impart, so.
- 7 MR. WILLIAM MCDOWELL: I'll write
- 8 these down.
- 9 THE HONOURABLE FRANK MARROCCO: So the
- 10 cross-examination will start tomorrow.
- In terms of the next witness, if you
- 12 could give us some idea of approximately how long you
- 13 think it's going to be. I want to avoid a situation
- 14 where I either keep the witness waiting around here
- 15 for no good reason, other than that we're not
- 16 finished, or alternatively have to stand down while we
- 17 go find a witness and -- and bring him here so that we
- 18 can go through the next witness.
- 19 So in addition to deciding the order,
- 20 if you could give some thought to how long you think
- 21 the process will take, it would be much appreciated.
- 22 Tomorrow at 10:00.
- 24 --- Upon adjourning at 4:43 p.m.

23

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5	Wendy Woodworth, I	Ms.
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